

## 2010 Wholesale Power Rate Case Initial Proposal

# STATEMENT OF WITNESS QUALIFICATIONS

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April 2009

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WP-10-Q-BPA-66

WP-10-Q-BPA-67

WP-10-Q-BPA-68



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1 QUALIFICATION STATEMENT OF

2 ALLEN L. BURNS

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Allen L. Burns. I am employed by the Bonneville Power Administration  
6 (BPA), 905 NE 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am the Vice President of Bulk Power Marketing for Power Services.

9 *Q. Please state your educational background.*

10 A. I received a Bachelor of Science in Electrical Engineering from the University of Portland in  
11 1977, and a Master of Science degree in Electrical Engineering from Arizona State  
12 University in 1983.

13 *Q. Please summarize your professional experience.*

14 A. I was employed as an Electrical Engineer from 1978 through 1985 and held several  
15 positions involving the planning and design of BPA's high voltage transmission grid.

16 From 1985 to 1987, I was the Chief of BPA's Structural and Electrical Design  
17 Branch in the Division of Transmission Engineering.

18 From 1988 to 1994, I was Chief of the Transmission Branch, Division of Contracts  
19 and Rates, where I was responsible for managing and directing the negotiation of BPA  
20 transmission contracts, developing transmission policy, and developing and establishing  
21 BPA's transmission rates.

22 I was the investor-owned utility (IOU) Segment Manager from May 1994 to  
23 December 1995, responsible for all policies, products and services, and rate issues related to  
24 BPA's Northwest IOU customers. I was BPA Trading Floor Manager from 1996-1999,  
25 responsible for the sales of BPA surplus power.

1                   From 1999-2002 I held the position of Requirements Marketing Vice President, and  
2 then in 2002 I was appointed Vice-President for Industry Restructuring; I held this position  
3 until November 2005. My primary responsibilities include working on the formation of a  
4 regional transmission provider for the Northwest Region. Since November 2005, I have  
5 held the position of Vice President for Bulk Marketing.

6 *Q. Please state your experience as a witness in previous proceedings.*

7 *A.* In 1996 I was on the Residential Exchange Panel, and in the early 1990s, I was a witness for  
8 the 7(i) proceedings on Third AC Non-Federal Participation. In 2000, I was the policy  
9 witness for BPA'S WP-02 (FY 2002-2006) Rates. In 2008, I was a witness on the panel  
10 addressing BPA's Response to Court's Remand of FY 2002-2006 Rates in connection with  
11 the 2007 Supplemental Wholesale Power Rate Case.

1 QUALIFICATION STATEMENT OF

2 HARRY W. CLARK

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Harry W. Clark. I am employed by the Bonneville Power Administration  
6 (BPA), 905 NE 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a Public Utilities Specialist for Bulk Power Marketing, providing contractual and  
9 technical support for long-term power transactions.

10 *Q. Please state your educational background.*

11 A. I received a Bachelor of Science degree in Civil Engineering from California State  
12 University, Sacramento, in 1981. My main fields of study were soil mechanics and  
13 mathematics.

14 *Q. Please summarize your professional experience.*

15 A. In June 1981, I began work in BPA's Engineering Pool.

16 In December 1981, I started working in the Division of Power Supply as a  
17 programmer in the Technical Support Section and worked at various other positions  
18 within Power Supply.

19 In 1987, I moved to Power Supply's Contract Administration Section, where I  
20 administered DSI and utility contracts until 1993.

21 In 1994, I began working as a hydraulic engineer, forecasting streamflows for  
22 Power Supply's short-term and mid-term hydro models.

23 In April 1997, I joined the Bulk Power Marketing Hub and began administering  
24 Hub contracts and performing analyses for power transactions.

25 *Q. Please state your experience as a witness in previous proceedings.*

1 A. I was a witness on the Service Proposal for Direct Service Industrial Customers and the  
2 Cost-Based Index Rate Options panels in BPA's 2001 rate proceedings. Additionally, in  
3 2005, in connection with the 2007 Wholesale Power Rate Case, I was a witness on two  
4 panels: one panel addressed BPA's Load Forecast (DSI, IOU, & Public Service); and the  
5 other panel addressed Policy on DSI Solutions, IP Rate Development, 7(c)(2) Industrial  
6 Margin Study, and Floor Rate Testimony.

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1 QUALIFICATIONS STATEMENT OF

2 MARK C. SYMONDS

3 Witnesses for Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Mark C. Symonds. I am employed by the Bonneville Power Administration  
6 (BPA), 905 NE 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am an Account Specialist in BPA's Long-Term Purchases and Sales section. I am  
9 responsible for developing analysis of service options for BPA's direct-service industrial  
10 customers (DSIs).

11 *Q. Please state your educational background.*

12 A. I received a Bachelor of Arts degree in Economics, International and Development  
13 concentration, and a minor in Political Science from University of New Hampshire in  
14 May 1996. My degree program included graduate level coursework in Economics and  
15 Political Science. I was a member of the University Honor Program and recipient of the  
16 Dean's Scholarship.

17 I am also a Certified Energy Manager and member of the Association of Energy  
18 Engineers.

19 *Q. Please summarize your professional experience.*

20 A. From November 1996 through June 2000, I progressed to the position of consultant,  
21 Energy – Global Strategy Practice with PHB Hagler Bailly, a consulting firm in  
22 Arlington, VA. My work focused on maintaining and evolving a proprietary knowledge  
23 base of international independent power projects. Using the information I developed, I  
24 provided industry leading market intelligence on the sector and evaluated and  
25 recommended strategic options for international subsidiaries of major U.S. gas  
26 companies and electric utilities.

1           From June 2000 through October 2000, I was a manager for energy Leader.com,  
2 an Internet start-up in Washington, DC. I developed financial pro forma for the  
3 company's prospective procurement hubs.

4           From November 2000 through July 2007, I was a consultant with Pace Global  
5 Energy Services, an energy consultancy headquartered in Fairfax, VA. My work  
6 focused on designing, managing, and implementing competitive retail electric power  
7 procurements for large industrial clients of the firm. In 2003, I became the power  
8 procurement team lead, managing staff conducting retail electric power procurements  
9 valued in excess of \$100 million in 16 deregulated markets nationwide for large  
10 industrial clients. I also directed strategy engagements and risk-integrated resource  
11 plans for industrial and government clients, identifying over \$10 million in distinct  
12 energy savings and cost avoidance initiatives resulting from evolving market  
13 opportunities and regulatory structures, including SMD, RTOs, demand response, and  
14 retail unbundling.

15           In 2004, I was promoted to the position of account executive to direct the firm's  
16 energy management engagements with a leading poultry processor, a diversified  
17 industrial and a packaging firm with a combined energy portfolio exceeding \$300  
18 million. These engagements included data management and analysis, strategic energy  
19 purchasing, and energy efficiency and reduction advice. I also coordinated the energy  
20 risk management advisory service for one of the largest public water projects in the  
21 country to establish a gas and power hedging program consistent with the organization's  
22 risk management policies and procedures.

23           In August 2007, I assumed my duties at Bonneville Power Administration as an  
24 account specialist. My focus has been on evaluation of DSI service alternatives and DSI  
25 contract negotiation; costing and contract negotiation associated with new, long-term  
26 resource alternatives; costing of new resources for long-term resource planning; and

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long-term pricing structures for prospective resources in BPA’s future Tier 2 rate products.

*Q. Please state your experience as a witness in previous proceedings.*

A. I have not served as a witness in prior proceedings.