

## **SNCRAC RATE CASE SALES FORECASTS**

- Public Sales projections are based upon customer-specific, weather-normal, annually updated load forecasts. Essentially the same forecasts as used in the latest LB CRAC analysis.
- FY2002 Weather adjusted actuals for the load following Publics were about 1.2% higher than BPA's then-current sales forecast. For FY2003 (Oct-Dec) Weather adjusted actuals for the load following Publics are about 0.2% below BPA's current sales forecast.
- No specific adjustments were made for:
  - conservation programs, except when blocks are adjusted for ConAug agreements.
  - price effects of increased wholesale rates.
  - the economic downturn.
- For Slice and Block, Block contract amounts are used, not net requirement projections.
- DSI Sales Projections have been reduced from May 2000 Rate Case projections.
- Long-term Contract Sales projections have been reduced from May 2000 Rate Case projections.