

1 QUALIFICATION STATEMENT OF

2 GREGORY C. GUSTAFSON

3 Witness for Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Gregory C. Gustafson. I am employed by Bonneville Power Administration
6 (BPA), 905 NE. 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a Public Utilities Specialist in the Power Products, Pricing, and Rates Group.

9 *Q. Please state your educational background.*

10 A. I received a B.S. degree in Animal Science from Washington State University (WSU) in 1966,
11 and an M.A. in Agricultural Economics from WSU in 1968. I graduated from the University
12 of California at Berkeley in 1973 with a Ph.D. in Natural Resource Economics.

13 *Q. Please summarize your professional experience.*

14 A. I have worked at BPA since 1988. During 1988, I worked as a Financial Analyst in the
15 Exchange Branch of BPA's Office of Financial Management. My responsibilities were in
16 research, analysis, and forecasting of revenues and average system costs in the operation of
17 BPA's Residential Exchange Program.

18 From 1989 to 1991, I was a Public Utilities Specialist in the Resource Planning
19 Branch of BPA's Office of Energy Resources. During this period I was a team leader
20 responsible for coordinating the development of BPA's 1990 Resource Program. The
21 Resource Program was BPA's formal resource acquisition plan for meeting future demand
22 for electricity in the Pacific Northwest. This work involved defining, evaluating, and
23 documenting near-term resource program budgetary decisions as well as long-term resource
24 plans.

25 From 1991 to 1994, I was a Public Utilities Specialist in the Commercial Programs
26 Branch of the Office of Energy Resources. I had lead responsibility for: (1) analysis of the

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1 economics of electric energy use and cost control in commercial buildings; and (2) conducting
2 analyses of the cost-effectiveness of BPA's commercial conservation programs.

3 From 1994 to 1996, I worked as a Public Utilities Specialist in Pricing, Marginal
4 Cost, and Ratemaking in the Product Development Group in Marketing. My responsibilities
5 included development and analysis of product costs and pricing.

6 Since 1997 I have worked as a Public Utilities Specialist in Power Products, Pricing
7 and Rates (in the Power Marketing unit of the BPA's Power Business Line). My primary
8 responsibilities are in PF rate design, rate impact analysis, and energy price information
9 development.

10 Prior to my employment at BPA I was employed as a Senior Analyst with Evaluation
11 Research Corporation in Portland, Oregon, from 1985 to 1987. I was responsible for
12 conducting process evaluations (analysis of program delivery, incentive structure, cost control,
13 marketing, and administrative procedures) of energy conservation programs in the Northwest.
14 From 1973 to 1984, I was employed as an Economist by the Economic Research Service of the
15 U.S. Department of Agriculture in Washington, D.C. and Corvallis, Oregon. During this period
16 I was a Project Leader and Analyst of state and local rural land use policies and related land
17 economics issues.

18 *Q. Please state your experience as a witness in previous proceedings.*

19 *A. I was a witness in BPA's 1996 rate proceedings.*