

1 QUALIFICATION STATEMENT OF

2 LAWRENCE E. KITCHEN

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Lawrence E. Kitchen. I am employed by the Bonneville Power Administration
6 (BPA), 905 NE. 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a Senior Account Executive (AE) in the Bulk Power Marketing Hub for the Power
9 Business Line.

10 *Q. Please state your educational background.*

11 A. I received a B.A. degree in Economics from Stanford University in 1974 and a
12 Juris Doctorate from Willamette University in 1978.

13 *Q. Please summarize your professional experience.*

14 A. I initially was employed at BPA in 1979 in the Division of Customer Service as a Public
15 Utilities Specialist. During the five years I worked in Customer Service, I prepared
16 transmission, transfer, exchange, service and exchange, surplus power, conservation,
17 exchange transmission credit agreement, direct service industrial (DSI) power sales, and
18 utility power sales contracts. I assisted rate staff in the development of models for analyzing
19 the impacts of proposed surplus power sales, the development of surplus power and capacity
20 rates, and the development of the availability charge for utility power sales contracts. I also
21 assisted in the development of an interpretive rule for determining billing credits for
22 resource development under the Pacific Northwest Power Act.

23 From 1985 to 1987, I worked in the Office of General Counsel. I worked as a liaison
24 with the Department of Justice Field Office, representing the Government in Washington
25 Public Power Supply System litigation and the Supply System's General Counsel's office.
26 I advised BPA on the impacts of the Tax Reform Act of 1986 on financing for the Supply

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1 System, BPA, and Northwest public utilities. I analyzed legal issues regarding the potential
2 termination of Supply System Projects 1 and 3 and the impacts of Supply System litigation.
3 I assisted in the BPA study on requirements for refinancing Supply System bonds. I also
4 negotiated and drafted portions of the settlement of litigation regarding the construction
5 delay of WNP-3.

6 From 1987 to 1993, I managed the Power Contracts Branch in the Division of
7 Contracts and Rates. I directed staff responsible for designing, negotiating, drafting, and
8 administering utility power sales agreements, DSI power sales agreements, long-term
9 surplus power and capacity sales and exchanges, residential purchase and sales agreements
10 (RPSA), billing credit agreements, and resource acquisition agreements.

11 Since 1992, I have directed the teams responsible for negotiation of new power sales
12 contracts with BPA's utility and DSI customers and new RPSA's. I also chaired the
13 committee responsible for developing power, transmission, and energy service products
14 under the BPA Marketing Plan.

15 During 1996, I was the Segment Manager for BPA's DSI customers. The DSI
16 segment team focused on implementation issues under the new DSI contracts during this
17 period.

18 From 1996 until the present, I have been a Senior AE in the Bulk Power Marketing
19 Hub. I am responsible for the BPA power business customer relations with Canadian
20 utilities and marketers. I have also managed accounts with customers in the California,
21 Montana, and Idaho markets.

22 *Q. Please state your experience as a witness in previous proceedings.*

23 *A. I was a witness in BPA's 1996 rate proceedings.*