BPA Energy Efficiency Tracking System Invoicing & Performance Payment Guide v2.1



Updated May 15, 2023



The purpose of this guide is to provide BPA customers with a basic understanding of how to invoice EEI Payments and Performance Payments through BEETS. This guide assumes users have a basic understanding of BEETS and how it works. For more general instruction around how to use BEETS, visit the <u>BEETS Landing Page</u> > <u>Training Materials &</u> <u>Support Resources</u> for additional resources, or contact the BPA Team for assistance.

TIPS:

- We recommend all new users of BEETS scan through the document and table of contents to orient themselves on the content covered.
- Utilize 'Ctrl F' to search for topics or terms you may be seeking guidance around.
- Click on <u>Hyperlinks</u> throughout the document to take you to other relevant information.
- Click on 'Return to Table of Contents' button at the bottom of each page to help navigate.





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 Key Invoicing Dashboards – How to work with key dashboards needed in the invoicing process
EEI Payment Approval (Invoicing) – How to approve EEI payments for invoicing
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What's Changing?

Changes to EEI reporting, invoicing and Performance Payment processes with BEETS





What's Changing – EE Reporting & Invoicing Process



With the introduction of BEETS in 2022, the EE Reporting process and Payment terms are changing. See below for a summary of the changes that have been instituted. Instructions on how to submit an invoice EEI payment in the new process are <u>here</u>.



What's Changing – Performance Payments (1 of 2)



With the introduction of BEETS in 2022, the Performance Payment process will now be separated from the EE Reporting and Invoicing process. This will require allocation of EEI funds to a Performance Payment budget and submittal of a separate invoice. Instructions on how to submit for Performance Payment in the new process are <u>here</u>. More details around the process follow.

Past (IS2.0)	Current (BEETS)
Automatic, but not flexible	More steps, more flexibility
Automatic payment issued, or submit request to opt out	Customers control if, when, and how much is paid
One bucket of funding for all payments	Separate EEI & Performance Payment <u>funds</u>
Same invoice for EEI and Performance Payments	Separate EEI & Performance Payment <u>invoices</u>











- Utility validates sufficient earned & allocated
 Performance Payment funds.
- 2. Utility submits Performance Payment Invoice.*
- 3. BPA pays out Performance Payment funds (net 10).



*Invoices submitted with insufficient funds will need will need to be resubmitted

Instructions on how to submit for Performance Payment in the new process are <u>here</u>.



Key Invoicing Dashboards How to work with key dashboards needed in the invoicing process







There are two Dashboard Widgets that are essential to ensuring the utility has enough budget to invoice and subsequently see the details on payments on the invoice.

Key Invoicing Dashboard Widgets:

Budget & Savings Dashboard (i.e. PowerBI Report):

Summary of Utility EEI and Performance Payment budgets and savings data; <u>referenced to ensure utility</u> <u>has enough funds prior to invoicing.</u>

Invoice Dashboard (i.e. Paginated Report): Provides visibility into the <u>invoice status and line item detail</u> of applications included in a particular invoice.



If you have not already done so during setup, click here

for instructions on how to add these dashboard widgets.

IMPORTANT NOTE: <u>BEETS dashboards DO NOT update in real time</u>; dashboards refresh every 2 – 3 hours, however, invoices process nightly so impacted budget data won't be reflected until the next day.

Invoicing Dashboards: Budget & Savings (PowerBI Report)



Budget & Savings Dashboard Overview



The Budget & Savings Dashboard (aka the PowerBI Report) includes EEI and Performance Payment budget data that should be referenced during the Invoicing process. **Click <u>here</u> for instructions on how to add the Budgets and Savings Dashboard.** See the following pages for deep dives into each section and definitions.

IMPORTANT NOTE: <u>BEETS dashboards DO NOT update in real time</u>; some within system data elements refresh every 2 – 3 hours, however, elements related to invoicing update nightly due to the timing of BPA invoice and payment cycle.



Budget Dashboard – Budget Overview Section





Budget Overview Section

- Total Budget = Total EEI Budget + Total Allocated Performance Payment Budget (i.e. "implementation budget")
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget = Total Budget (EEI + Allocated Performance Payment Budget) Expended Budget (EEI + Performance Payment) Invoice Pending (EEI and Performance Payment)
 - *Expended Budget*: Sum of fully processed EEI and Performance Payment Invoices
 - Invoice Pending: Approved EEI and Performance Payments that are awaiting nightly load to BPA financial systems
- Application Pipeline: Sum of all in process EEI & Performance Payments in BEETS not yet approved for payment (i.e. before READY TO INVOICE status)

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Budget Dashboard – EEI Budget



BEETS

The EEI Budget section provides more details into the breakdown of the EEI budget.



EEI Budget Section

- Total Budget = Budget amount allocated to EEI
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget** = Total EEI Budget Expended EEI Budget EEI Invoice Pending **REFERENCE 'AVAILABLE BUDGET' BEFORE SUBMITTING AN EEI INVOICE
 - **Expended Budget**: Sum of of fully processed EEI Invoices
 - Invoice Pending: Approved EEI payments that are awaiting nightly load to BPA financial systems
- **Application Pipeline (HEADER):** Sum of all in process EEI Payments in BEETS not yet approved for payment (i.e. through READY TO INVOICE status)

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Budget Dashboard – Performance Payment Budget





Performance Payment Budget Section

- Total Allocated Performance Payment: Budget amount allocated to Performance Payments (will not exceed cap)
- Available Earned Performance Payment: Amount of Performance Payments earned that have not yet been invoiced
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget** = Total Perf Payment Budget Expended Perf Payment Budget Perf Payment Invoice Pending
 - **Expended Budget**: Amount of fully processed Performance Payment invoices
 - Invoice Pending: Approved Performance Payments that are awaiting the nightly load to BPA financial systems
- Application Pipeline: Sum of potential Earned Performance Payments associated with applications in BEETS that are not yet invoiced.

Budget Dashboard – Budget Breakout

BRA Energy Efficiency Tracking System

Scroll down on Budget & Savings Dashboard in BEETS to view Budget Breakout table that Provides a summary view of the bar charts in the dashboard.

Budget Breakout			
Budget	EEI Payment	Performance Payment	Total
Application Pipeline	\$32,882.00	\$5,507.37	\$38,389.37
Expended	\$32,882.00	\$5,453.07	\$38,335.07
Remaining Available Budget	\$209,073.62	\$150,421.93	\$359,495.55
Total	\$274,837.62	\$161,382.37	\$436,219.99



Budget Breakout Section

- Application Pipeline: Sum of all in process EEI payments and Performance Payments in BEETS not yet approved for payment (i.e. through READY TO INVOICE)
- **Expended:** Sum of fully processed EEI and Performance Payment invoices
- **Ready to Invoice:** Sum of pending EEI payments and Performance Payments that have been approved by BPA and are ready to be invoiced.
- **Remaining Available Budget:** Total Budgets Expended Budgets Pending Amounts

Invoicing Dashboards: Invoice Dashboard (Paginated Report)



Invoice Dashboard (1 of 3)



The Invoice Dashboard (i.e. Paginated Report) provides visibility to the line item detail of applications included in a particular invoice. Application details will appear in this report once the invoice has been created after business hours.

Summary of Steps:

- 1. Log into <u>BEETS</u>.
- 2. From the home page, click on the Dashboard tab (if not already selected).
- 3. Go to the *Invoice Dashboard* that you previously set up (if not yet set up, see instructions <u>here</u>). (B)
- 4. Select appropriate Utility Company. 🔘
- 5. Select desired Invoice Approved Date From & To by clicking on the respective calendar icons.
- 6. Click *View Report* button.

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	DASHBOARD	APPLICATION PROCESSING	UTILITY AND PROGRAM MANAGEMENT			0 🕲
Budget & Savings Das	hboard 🗄 Inv	oice etail				
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\square File $\lor \mapsto$ Export	: ✓ □View ✓ 〈	⊲ 1 ▷	▷			
Utility Company	Required	• ①	Invoice Number	Required	Null	E View report
Invoice Approved Da	te From Required		То	Required		
4					–	1



Invoice Dashboard (2 of 3)





- 7. All invoices within that data range will appear with the following details:
 - A **BEETS Invoice** unique system generated invoice number
 - Invoice Description system generated invoice description that includes in 1) Invoice Approval Date & 2) EEI (to indicate an EEI Payment or Self-Funded invoice), or PERF (to indicate Performance Payment invoices)*;
 - Invoice Status Status of invoice; will be either: 1) Payment in Progress (i.e. received by BPA Finance), 2) Invoice Completed (i.e. payment issued), or 3) Invoice Canceled.
 - D Invoice Total Amount of EEI payment included on an invoice
 - E Invoice Date Date invoice was created
 - **Date Approved** Date that the utility approved the payment
 - **Date Paid** Date the payment was issued to the utility

Continued on next page...

Utility	BEETS Invoice	Invoice Description	Invoice Status	Invoice Total	Invoice Date	_	Date Paid
Bonneville Expedition	- 00010 10150000 00001	Bonneville Expedition-12152022-EEI	Ready for Payment Processing	\$1,914,00	12/15/2022	Approved	
						Application	
Program Name				Savings (KWh)	Amount	Approval	Completion
UES Measures	XTUEPS1550380595	Mike P key char test 2022_10_03_03	3,102.86	3,102.86	\$1,900.00	11/29/2022	03/31/2022
UES Measures	XTUEPS1551790944	Module 1_Missing EEI_121422	764.60	0.00	\$14.00	12/15/2022	03/25/2022

Summary of Steps, continued:

- 8. Click or H sign next to Invoice Number to view invoice line item details (i.e. application level):
 - Program Name Program the application was reported under
 - **Project #** unique application number of line item
 - **Project Name** user defined project/application name
 - **EEI Savings (kWh)** EEI funded kWh savings of associated application
 - **Payment Amount** Payment amount of associated application
 - N Self-funded Savings (kWh) kWh associated with self funded portion of the savings
 - O Application Approval Date date associated application was approved
 - Project Completion Date application completion date reported by utility

9. Click on the Return to Table of Contents

Sign next to the *Invoice Number* to close invoice details and return to the summary view.



EEI Payment Approval (Invoicing) How to approve EEI payments for invoicing





EEI Payment Approval Process (i.e. Invoicing)

Once an application has been approved by BPA, the customer can now proceed with the invoicing process at any time. This is now a separate step in BEETS. See <u>here</u> for more information on changes to the process. Guidance on how to invoice follows.





EEI Payment Approvals: Verifying EEI Budget



Verifying EEI Budget (1 of 2)



In BEETS, in order to receive EEI payment, the customer will first need to verify sufficient EEI budget before invoicing. Instructions on how to verify budget on the Budget and Savings Dashboard follow.

IMPORTANT: Prior to completing the <u>EEI payment approval process</u>, *you must ensure that the utility has enough funds in the EEI Budget to cover the requested payment*. If it does not, BEETS will cancel the invoice during the evening processing period, and the associated application will be returned to the pending payment approval screen.

Summary of Steps:

- 1. Log in to <u>BEETS</u>.
- 2. Ensure the Dashboard tab is selected.
- 3. Click on the Budget & Savings Dashboard. *NOTE: if you do not have this visible, follow instructions* <u>here</u> to add this *view to your Dashboard*.

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	DASHBOARD	APPLICATION PROCESSING	UTILITY AND PROGRAM				Q @	
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NO TITLE								÷
							🖨 Prin	t
				Utility BPA-WREC V		Data refreshed (EST): 09/27/2022 22:34:09		
Bu	adget Overview	Budget Fynended Budget	voice Pending Ready to Im	voice • Total Budget				
		auger • Expenses budger • m		loter o loter budget				
	Total Budget			\$2,003.93K				
	Budget Spend Estimate			\$2,000.73K				
	Application Pipeline							
	0	\$0.0M	\$0.5M	\$1.0M	\$1.5M	\$2.0M		
	El Budget	get Expended Budget Invoice P	ending 😑 Ready to Invoice 🖝 To	Dtal Budget Performance I	Payment erformanc • Expended Budget • Available Earned	Perfor Available Budget Application Pipeline		
	Total Budget	\$1,402	.75K		ated Performance Payment \$601.18K			



Summary of Steps, continued:

- 4. Scroll down and to the right to navigate to the *EEI Budget* section of the dashboard. \bigcirc
- 5. Hover over the *Available Budget,* which is part of the *Budget Spend Estimate* bar on the chart to view the budget amount that is left for you to invoice against; you may need to click and drag the circles under the graph to see smaller amounts (see note below).
- 6. Before you approve an EEI Payment, you must verify that the amount you are requesting does not exceed the available budget or your invoice will be cancelled during the evening processing period, and the associated application will be returned to the pending payment approval screen.



EEI Payment Approval: Approving EEI Payments



Approving EEI Payments for Invoicing (1 of 6)

Complete the following steps to approve EEI payments for Invoicing.

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Summary of Steps:

- 1. Log into <u>BEETS</u>.
- 2. From the home page, click on the *Utility and Program Management* tab.
- Click on the Utility that you like to submit an invoice for (most users will only see one listed, unless you work with multiple utilities).
- 4. The utility page will appear; click on the *Payment Approvals* tab up top.

⁻♀⁻ <u>If you do not see the payment approvals tab</u>, you may need to unhide it by clicking the gear icon. If still not available, contact BPA as your permissions may need to be adjusted.

Continued on next page....

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Summary of Steps, continued:

- The *Payment Approvals* window; click on the *Programs* 5. dropdown. 🕞
- Select All or select individual programs that you would like to 6. invoice for. (E)

- 7. You will see a window showing all programs you have selected; if desired, click the X to the right of the program name to remove from the filter.
- Click the blue upward arrow to hide filter. \bigcirc 8.

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Approving EEI Payments for Invoicing (3 of 6)



Summary of Steps, continued:

- All filtered and approved applications that are in READY TO INVOICE status will appear (i.e. ready to submit for payment); application payment and savings details will be viewable.
- 10. Ensure '*Pending*' or '*All*' are selected in the *Request Status* dropdown (see note to the right).

Continued on next page....



'Not Pending' Request Status allows users who do NOT have payment approval permissions to have read only visibility. <u>If you should have</u> permissions to approve payments, but only see results when 'Not <u>Pending' is selected from drop down, contact BPA for support.</u>



BPA Energy Efficiency Tracking System

Summary of Steps, continued:

- 11. If desired, navigate the associated application details from the *Payment Approval Page* by following the instructions below:
 - a. Click on the blue *application number* to open the application page. ()
 - b. To return to the payment approvals screen, click on the utility bookmark at the bottom.

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Programs Re-Con	ductor & Transfor								
	Re-Conductor & Transformer Upgrade \textcircled{O} (Small Compressed Air \textcircled{O})				Strategic Energy Management (SEM) 🛞			UES Measures 🤇	0
Request Date All	~	Received Date	All	~	States All	~ 1	Request Status	Pending	~
				G					
Payee: Expedition Received Bi Date A			Program: Re	e-Conductor 8	& Transformer	Upgrade		Total: ^{\$} 19	,084.80







Summary of Steps, continued:

- 12. When ready, to select application(s) for payment:
 - a. Click 'Approve All Pending Payments' to approve all applications in **READY TO INVOICE** status, <u>or</u> ()
 - b. Click '1 − EEI Approval' next to each pending payment to select applications individually for approval.

Paymo	ent Approva	ls		Approve	All Pending	Payments	(15) in 15 pr	ojects I <u>(</u>	de Filte
rograms	Custom Programs (Small Compressed A		Option 1 🛞 Energy rgy Management (SEM)		Non Residential Light	ting 🛞 Re-Co	nductor & Transforn	ner Upgrade 🤇	•
equest Dat	All	Received Date		States All	✓ Request	Status All	~		
				1 - EEI Approval	Approve				
	vee: pedition			n: Re-Conductor & Tra		e		Total: ^{\$} 1	9,084.80

- 13. A confirmation summary will appear with the payment totals of selected applications at the bottom. (N)
- 14. Click 'Approve Checked' button to approve (or cancel to reset).

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	X1EMCK1550119897	Measure SEM Annual Savings	KW Impact	KWH Impact	l herm Impact 0	Peak Therm Impact 0	\$ 0.00	5,400.00		
			1 - EEI Approval Approv	re						
Payee: Expedition Power		Progra	m: Strategic Energy Manage	ement (SEM)			Total:	^{\$} 13,632.00		
Received Date Bill Account	Project Name & ID Data Validation Success test 2	Measure EEI Payment	KW Impact	KWH Impact 545280	Therm Impact 0	Peak Therm Impact	Measure Incentive \$13,632.00	Project Incentive		
	XTEMCR1550262625	Measure SEM Annual Savings	KW Impact	KWH Impact	Therm Impact 0	Peak Therm Impact 0	Measure Incentive ^{\$} 0.00	Incentive \$13,632.00		
			1 - EEI Approval Appro	re -						
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	(Check all pending payments (15)	pprov.cked Car	icel			Total:	^{\$} 17,040.00		

Summary of Steps, continued:

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15. The approved application(s) will no longer display in the Payment Approval screen. P

<u>I!</u> IMPORTANT !! The approvals will disappear from the Payment Approvals screen and will not show up in the system until the next day when the invoice appears in the <u>Invoice Dashboard</u>.

- 16. <u>BEETS will then perform an automated check nightly to ensure the utility</u> <u>has sufficient EEI Budget available</u>:
 - a. If utility has sufficient EEI Available budget:
 - The approvals for that day will be bundled into a single invoice,
 - The newly created invoice will be reflected on the Invoice Dashboard (on the Dashboard) by the next day.
 - Payment will be issued in Net 10 business days. See <u>Monitoring EEI Payment Invoicing Progress</u> for visibility into process.
 - b. If the utility does NOT have sufficient EEI Available budget:
 - a. An email notification will be sent, and
 - b. The associated pending application payment will be returned to the payment approvals screen and made available again to request a new invoice when budget is available.





EEI Payment Approval: Monitoring EEI Payment Invoicing Progress

Guidance on how the EEI Invoicing process status is reflected on the Budget and Savings Dashboard, Invoice Dashboard, and associated Application Page



Monitoring EEI Payment Invoicing Progress Introduction



As an application is approved by BPA and goes through the payment approval process, there are multiple areas of the system that update to reflect the progress of the payment. The following instructions provides visibility into these updates and where to find them.

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Programs Payment Approvals F	Payme	ent Appro	ovals	Page		
Programs Small Compressed Air 🕥 Strategic Ener	ption 1 ③ Energy Project Manager ③ N gy Management (SEM) ③ UES Measures ④	on Residential Lighting 🌀 🛛 Re-Conductor & T	ding Payments (15) in 15 proje ransformer Upgrade ④	cts 🖒 Hide Filter 🕥	T	
Request Date All Payee: Company Name Received Date Receiv	All States All Program: Energy I Messare KW in	Request Status Pending Project Manager	Tot	* ^{\$} 8,750.00		
Payres Expedition Received Data: Bill Account: Payres Success Tell	Status Updated: Sep 14, 2022, 11 Project Name	2S1550249373 12 AM Last Edited: Sep 14, App ID 8698714E975541EBA9CE5BB		Received: Sep 12, 202 Customer Utilit		Ref ID
2 - 90210 XTRIPS1550262	Flags (1) P Lock Applicatio		te_Detected	Equipment	Documents	Payments
	Payments \$3.00 Total Paymen Available	t \$0.00 Total F Remai	Payment ning			
	Payee: Wells Rural Elect Payment Type: Check Payme Check Date:			A	Applicat	ion Page
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DASHBOARD UPDATES:

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Required				Required				
View repor	t Cancel		Inv	oicir	ng Deta	il Re	eport	



EEI Payment Invoicing Process - Dashboard Updates

of Contents



Summary view of updates made to the Budget Dashboard & Invoice Dashboard along the application and EEI payment approval process. <u>NOTE: This does not apply to Performance Payment applications</u>.

Trigger:	BPA Approves Application	Util	lity Appro Paymer			Creates EEI Invoice cessed nightly)	Pay (Paid in Ne	sues EEI ment 10 business r Invoicing		
Invoice Dashboard Market Control of the State S	ougles Dies BNA-Fall Revs: BINA-Fall Beatting BNA-Snohomaih, BRA-Tacom	N/A – No Visibility		N/A – No	Visibility		tatus: Payment in Progress	Invoice Status: Invoice Completed		
EEI Budget (Budget Das EEI Budget Application Plasine Available Budget & Expended Budget (Minoice Pending @Ready to liver Toral Budget : Studget Spend Estimate Application Pipeline Stud	Applicati Ready to Invoice Pe Available	Application Pipeline ↓ Ready to Invoice ↑ Invoice Pending ⇒ Available Budget ⇒ Expended Budget ⇒			peline ⇒ ce ⇒ g ⇒ get ⇒ get ⇒	Ready to I Available		Application Pipeline ↔ Ready to Invoice ↔ Available Budget ↔ Expended Budget ↔		
Performance Payment B (Budget Dashboard)* Performance Payment • trai Alocated Performance Payment Traia Alocated Performance Payment Available Eerned Performance Payment Budget Sperd Estimate Application Fijeding Stot Stot Stot	Allocated Expended Available Payment Available	Allocated Perf Payment ⇔ Expended Budget ⇔ Available Earned Perf Payment ⇔ Available Budget ⇔ Application Pipeline ⇔			Payment ⊏ get ⇔ ed Perf get ⇔ peline ⇔	Expended Available Payment Available		Allocated Perf Payment ↔ Expended Budget ↔ Available Earned Perf Payment ↔ Available Budget ↔ Application Pipeline ↔		
Return to Table	KEY:	\widehat{arphi} Budget in	creases	🗸 Budget	decreases	⇒ Budae	t remains the same	2		

EEI Payment Invoicing Process – Payment Approvals & Application Page Updates

Summary view of updates made to the Payment Approvals Page and the Application Page along the application and EEI payment approval process. <u>NOTE: This does not apply to Performance Payment applications.</u>

Iriaaer	3PA Appro Applicatio		Utility Ap Payr	proves EEI nent		BPA Cre Invo (Processe	oice		BPA Iss Payn (Paid in Net days after	nent	END	
Payment Approvals Page		Pending Payment appears in queue for approval		Pending Payment disappears from queue when approved		N/A – No Visibility		N/A – No Visibility				
Application Page (Workflow Status & Payments Tab)		Workflow St Status: Ready to Payments + Approved Date	Workflow Status: Status: Ready to Invoice Payments Tab: + 'Committed' Date			Workflow Status: Status: Payment in Progress Payments Tab: + 'Transferred' Date + Invoice Date			Workflow Status: Status: Application Completed Payments Tab: + Check Date + Check #			
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Return to Table of Contents END


Performance Payments How to submit and process Performance Payment applications





Performance Payment Invoicing Process



Performance Payments now require customers to complete a separate process in BEETS. Customers will need to submit a separate Performance Payment application prior to payment. See <u>here</u> for more information on changes to the process. Guidance on how to submit for Performance Payment follows.



Performance Payments: Verifying Performance Payment Budgets



Verifying Performance Payment Budgets (1 of 2)



Prior to completing the Performance Payment request process, you must ensure that the utility has enough 1) Total Allocated Performance Payments, and 2) Available Earned Performance Payment to cover the requested payment. If it does not, BEETS will place the application in BUDGET HOLD status until funds are sufficiently earned and allocated. Guidance on how to verify budgets follows.

Summary of Steps:

- 1. Log in to <u>BEETS</u>.
- 2. Ensure the Dashboard tab is selected.
- 3. Click on the Budget & Savings Dashboard. *NOTE: if you do not have this visible, follow instructions <u>here</u> to add this view to your Dashboard.*

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То	tal Budget				\$2,003.93K				
Budget Spen	d Estimate		:		\$2,000.73K				
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		\$0.0M	\$0.5M		\$1.0M	\$1.5M	\$2.0M		
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EEI Budget Application Pipe	iline 🛑 Available Budg	get 🖷 Expended Budget 🌑 Invoice Pend	ing 🔴 Ready to Invoice 🗨 T		ormance Pay al Allocated Perfor	yment rmanc • Expended Budget • Available Earned Perfor	Available Budget Application Pipeline		
То	tal Budget	\$1,402.75	c i		Total Allocated	Performance Payment \$601.18K			
					Available Farned	Performance Payment			



Summary of Steps, continued:

- 4. Scroll down and to the right to navigate to the *Performance Payment* section of the dashboard. (C)
- 5. Hover over the *Total Allocated Performance Payment* and *Available Earned Performance Payment* bars on the chart to view budget amounts; you may need to click and drag the circles under the graph to see smaller amounts (see note below).
- 6. Verify that your budget amounts do not exceed the amount of Performance Payment you plan to request. If it exceeds either of these budget or your application will be placed in <u>BUDGET HOLD status</u>.

	7. Once verified, proceed with	Performance Payment 🕜	763		
	submitting a Performance Payment application.	Total Allocated Performanc Expended Budget D BudgetGroup AmountType	Total Allocated Performance Paymen Total Allocated Performance Paymen		
	END	Total Allocated Performance Payment \$601.1 Performance Payment Sorting	\$601,178.63 1		
	<u>!! IMPORTANT !!</u> Dashboard budgets may ta	Available Earned Performance Payment \$1.09K			
	up to 24 hours reflect updates from the	Budget Spend Estimate \$600.72K			
	application & payment approval processes.	Application Pipeline \$1.19K			
	-Click and drag the two circles on bottom of the graph to zoom in a smaller numbers that may not be	d out and view	\$6К \$8К		
et	urn to Table				



Performance Payments: Submitting a Performance Payment Application





In BEETS, Performance Payments are no longer paid automatically and must be requested through BEETS before payment can be issued. See instructions below on how to submit a Performance Payment application.

Summary of Steps:

<u>I! IMPORTANT !!</u> Earned Performance Payments are not applied until EEI funds are invoiced (runs nightly). We recommend customers wait until the next day to submit Performance Payment applications if relying on these recently earned Performance Payment funds.

- 1. Log in to <u>BEETS</u>.
- 2. Ensure the Utility has sufficient funds in Earned and Allocated Performance Payment Budgets (instructions here).
- 3. From the BEETS home page, click on the Application Processing tab up top. (A)
- 4. Click on New Application.



Continued on next page....



Summary of Steps, continued:

- 5. The Create New Application form will appear. (C)
- 6. Select appropriate utility from the *Utility* dropdown.
- 7. Select *'Performance Payment'* from the *Select Program* dropdown.
- 8. Select 'Start Here' from the Select Application Form drop-down. **NOTE: If you do not select** 'Start Here', application may not process correctly through the Workflow.
- 9. Click *Continue with creation* button. \bigcirc

Continued on next page....



Submitting a Performance Payment Application (3 of 6)



Summary of Steps, continued:

- 10. The *Continue with New App creation* screen will appear. (H)
- 11. Enter your name in the *First Name* & *Last Name* fields in the *Customer Search* section.
- 12. Click Search Customer button.
- 13. If you <u>have previously submitted a Performance Payment</u> application, your customer record, you will receive the open to *Select Customer*:
 - a) Click the blue Select. 🛞
 - b) The *Select Customer* screen will appear. (L)
 - c) Hover over the appropriate name and a blue
 icon will appear.
 - d) Click icon to apply your name to the application; you will return to the *Continue with New Application* screen;



H	Continue with Nev	Ignore; not relevant to BEETS customers.
Customer Search Search for a customer in CIS or manually		
Customer Search CIS Account Number Full Name	Account Number First Name * Jen 6 customers found:	elected, a new customer will be created.



Summary of Steps, continued:

- 14. If you have not submitted a Performance Payment before, when you click the Search Customer button:
 - A notice will appear that an account doesn't exist. (N)
 - No further action needed; a new record will be created the will appear the next time you input this name in the *Customer Search* fields.
- 15. Scroll down to the *Start Here* section of the form; feel free to ignore the *Your Contact Information* section.

16. Complete the required fields in the *Start Here* section: (0)

- *Project Name* is a user generated identifier for that application to reference at a later time.
- Input desired amount in *the Performance Payment* ۲ *Requested* (\$) field.

Continued on next page....

Ignore; not relevant for this program.

Notes



Submitting Performance Payment Application (5 of 6)



Summary of Steps, continued:

- 17. Scroll down past the *Equipment* and *Files* sections; they are irrelevant to Performance Payments applications and can be ignored.
- 18. Once you get to the bottom of the form, click the *Create New Application* button.
- 19. Your Performance Payment application has been created. IMPORTANT!! Click on Open Application button to view status and ensure you have no remaining tasks to complete.

@	Application Created
Application CCF succesfully crea	1A06141ED4C32B9E811A8244E075F ted.
Would you like to	o open it or create another application?



Submitting Performance Payment Application (6 of 6)



Summary of Steps, continued:

- 20. If there <u>are</u> sufficient *Available Earned Performance Payment* and *Allocated Performance Payment* funds:
 - a) The application will proceed to **READY TO INVOICE** status.
 - b) No further action needed; the Performance Payment will be sent to BPA finance for invoice creation and payment. See <u>here</u> for visibility into payment processing status.
- 21. If there <u>insufficient</u> *Available Earned Performance Payment* or *Allocated Performance Payment* funds:
 - a) You will be notified via email that the application has been placed in **BUDGET HOLD** status(S)
 - b) Proceed to the instructions on the next page for *Fixing* <u>a Budget Hold</u> in order to move the application





#AIP	PCR15503508	69 Status: Bud	dget Hold			_	C	λ Ш Χ
atus Updated: Sep 28, 202	2, 10:50 AM Last Edited:	Sep 28, 2022, 10:50 AN	A Received: Sep 28, 202	22, 10:50 AM 📏		\$		€
oject Name App II P Test 🧷 CCF1	D A06141ED4C32B9E811A82	Custo 244E075F jen M	omer Utility Iancke Bonneville E	Progr Expedition Perfo	ram ormance Pay	ment >	0 Flags	0 Tags 🔿
ags (0) 🕒								
Workflow	Forms 📌	Notes	Equipment	Documents	F	Payments	Contacts	Histo
	Budget Hold Processing mode: Stand	ard	TASKS COMPLETED				Take All T	asks 🏳
now story C	Processing mode: Stand	ard ATED © DEPENDENT	1 TASKS COMPLETED • AUTOMATED				Take All T	asks 🏳
now story	Processing mode: Stand 3 TASKS TO DO 0 TASK • AUTOM Application Form		1	Created: Sep 28, 2022	Term: 0 days	Due Date: not	Take All T	0
now O	Processing mode: Stand	ATED © DEPENDENT	1				Take All T	
Now Story Constraints of the story of the st	Processing mode: Stand	ATED O DEPENDENT	1	Sep 28, 2022 10:50 AM Assigned To: -	0 days	not applicable Due Date:	Take All T	0
tow story To Do tasks Task Dependent Automated	Processing mode: Stand TASKS TO DO O TASK • AUTOM Application Form O Edit Performance	ATED O DEPENDENT	1	Sep 28, 2022 10:50 AM Assigned To: -	0 days	not applicable	Take All T	а С

Performance Payments: Fixing a Budget Hold



Fixing a Performance Payment Budget Hold (1 of 4)



In BEETS, in order to claim Performance Payment funds, there must be sufficient 1) Allocated Performance Payment Budget and 2) Available Earned Performance Payment Budget (see <u>Verifying Performance Payment Budgets</u> for instructions). If there are insufficient funds in either of these budgets, the Performance Payment application will be placed in BUDGET HOLD status and must be fixed before payment can be issued. See instructions below on how to proceed.

Summary of Steps:

- If Performance Payment application has been placed in BUDGET HOLD status, the customer will receive an email notification with the relevant Project Number (aka Application Number) with instructions on how to proceed.
- The utility will have three potential options to proceed: 2.
 - **Reallocate EEI Budget to Available Performance Payment** a) **Budget** by contacting your EER. (Option is only available if the utility has sufficient EEI budget and Earned Performance Payment Budget available).
 - **Cancel Performance Payment application** by contacting b) your COTR.
 - Adjust the Performance Payment application amount to C) one that is within budget; proceed with the following steps.

Continued on next page....

Return to Table

APPLICATION #XTP	PCR15503508	59 Status: Bud	get Hold			C	
Status Updated: Sep 28, 202	2, 10:50 AM Last Edited:	Sep 28, 2022, 10:50 AM	Received: Sep 28, 202	22, 10:50 AM	曰		⊘ …
Project Name App ID PP Test Ø CCF1/	D A06141ED4C32B9E811A82	Custo 44E075F jen M	omer Utility ancke Bonneville E	Progra Progra Perfor	mance Payment	0 Flags	0 Tags 🔿
Tags (0) 🕒							
Workflow	Forms 📌	Notes	Equipment	Documents	Payments	Contacts	Histc 📏
Workflow Show History To Do tasks To Do tasks Task	Current status Budget Hold Processing mode: Sta TASK 5000 O TASK • AUTOM		1 TASKS COMPLETED • AUTOMATED			Add Ad-hoc Take All T	asks 🏳
Dependent	Application Forr o Edit Performance	n Field Entry Task Payment Amount		Created: Sep 28, 2022 10:50 AM Assigned To: -	Term: Due Date: 0 days applicable		р С



Summary of Steps, continued:

- 3. If utility would like to adjust the Performance Payment application to an amount that is in budget, log in to BEETS.
- Click on the *Global Search Navigation* icon from the home page. (B)
- Open the relevant Performance Payment application by 5. copying and pasting the *Project Number* (aka Application Number) from the Budget Hold email notification into the *Global Navigation Search keyword field*; if needed, reference the BEETS Navigation Guide for other options on how to find and access the application. \bigcirc
- Click the blue *Search* icon to open application. 6.
- You will be taken directly to the application page. $(\bigcirc$

Continued on next page....

Return to Table



APPLICATION #XTP	PCR1550350869 Status: Budg	et Hold				Q 🔲 >
Status Updated: Sep 28, 2022,	10:50 AM Last Edited: Sep 28, 2022, 10:50 AM	Received: Sep 28, 20	22, 10:50 AM 📏	\$		
Project Name App ID PP Test 2 CCF1A	06141ED4C32B9E811A8244E075F Jen Ma		Expedition Perfor	am hance Payment	0 Flags	0 Tags 🤆
Tags (0) 🕒	E					
Workflow	Forms 🖈 Notes	Equipment	Documents	Payments	Contacts	Hist
Workflow					Sho	w Sidebar 📀
Show History	Current status Budget Hold Processing mode: Standard				Add Ad-ho Take All	c Task ⊕ Tasks ¤
To Do tasks Task Dependent	3 TASKS TO DO O TASK • AUTOMATED O TASK • AUTOMATED	1 TASKS COMPLETED • AUTOMATED				
Automated	Application Form Field Entry Task		Created: Sep 28, 2022 10:50 AM	Term: Due Date: 0 days not applicable		ہ ۲
Completed tasks	Luit Performance Payment Amount		Assigned To: -			
Automated	Perform Task Redo Budget Checks		Created: Sep 28, 2022 10:50 AM	Term: Due Date: 0 days not applicable		ہ کا
Skipped	Redo Budget CHECKS		Assigned To: -			







Summary of Steps, continued:

- 8. From the Workflow screen, click on the Application Form Field Entry Task – Edit Performance Payment Amount task. (F)
- 9. The task will expand; scroll down to ensure the *Performance Payment Requested* field is visible.

- 10. Adjust amount in the *Performance Payment Requested* field to an amount that is within budget.
- 11. Click the *Save* button. (H)

Continued on next page....

Return to Table

APPLICATION #XTP	PCR1550350869 Status: Budg	get Hold					
Status Updated: Sep 28, 202	2, 10:50 AM Last Edited: Sep 28, 2022, 10:50 AM	Received: Sep 28, 202	2, 10:50 AM >				
Project Name App II PP Test 🖉 CCF1/	D Custor A06141ED4C32B9E811A8244E075F jen Ma		xpedition Progra	im mance Payme	nt >	0 Flags 0	D Tags 🧲
Tags (0) 😧							
Workflow	Forms 🖈 Notes	Equipment	Documents	Pay	ments	Contacts	Hist
Workflow						Show s	Sidebar 🕢
Show History	Current status Budget Hold Processing mode: Standard					Add Ad-hoc T Take All Ta	
To Do tasks Task Dependent	3 TASKS TO DO • TASKS TO DO • AUTOMATED • DEPENDENT	1 TASKS COMPLETED • AUTOMATED					
Automated	Application Form Field Entry Task		Created: Sep 28, 2022 10:50 AM	Term: 0 days	Due Date: not applicable		o A
Completed tasks	Perform Task		Assigned To: - Created: Sep 28, 2022	Term:	Due Date: not		0
Application Form Field Entry Task			Created: Sep 28, 2022 10:50 AM	Term: 0 days	Due Date: not applicable		Þ
Edit Performance Payment Amount			Assigned To: -				
Start Here							
Performance Payment I	Request						
Performance Payment Requested (\$) *						
100							~
Save Cancel							

Fixing a Performance Payment Budget Hold (4 of 4)



Summary of Steps, continued:

- 12. Momentarily, the task will disappear from the Workflow screen.
- 13. Click on the remaining *Perform Task Redo Budget Checks* task to expand the task. (1)
- 14. Check the certification box, and click the *Submit* button.
- 15. BEETS will perform the budget checks again:
 - If the amount <u>is now within budget</u>, the application will proceed to **READY TO INVOICE** status and will be automatically sent to BPA Finance for payment. (1)
 - If the amount is still NOT within budget, the application will return to **BUDGET HOLD** status and <u>will need to be fixed before payment</u> can be processed. <u>Contact your EER if you continue to</u> <u>experience issues.</u>





Performance Payment: Monitoring Performance Payment Invoicing Progress

Guidance on how the Performance Payment process status is reflected on the Budget and Savings Dashboard, Invoice Dashboard, and associated Application Page



Monitoring Performance Payment Invoicing Progress



As an application is approved by BPA and goes through the payment approval process, there are multiple areas of the system that update to reflect the progress of the payment. The following instructions provides visibility into these updates and where to find them.

APPLICATION PAGE UPDATES:

		•	s & Paym	ge ents Tab)	
	JEPS15502493	73 Status: Payn	nent in Progress 🕑 8	I Similar Premises		
Project Name AEG Load_082222_3 Flags (1) P Lock App	App ID 8698714E975541EBA	Sep 14, 2022, 11:12 AM 9CE5BB388692864 Duplicate_Detected	Received: Sep 12, 20: Customer Utili BPA		Ref ID Ref ID	0001_4/4/2
Workflow	Forms 🖈	Notes	Equipment	Documents	Payments	
Payments \$3.00 Total Pa Availab	ayment \$0.00	Total Payment Remaining				
Payee: Wells Rural E Payment Type: Check I Check Date:	Payment Check #:	Check Amount: -	Invoice Date: Sep 13, 2022	Invoice #: 10446-0913 00001	2022-	Entered: Sep 12, 2022, Approved: Sep 12, 2022, Committed: Sep 13, 2022, Transferred: Sep 12, 2022, Status: Rehate Appro

Unlike EEI Payments, Performance Payments do NOT need to go through the Payment approvals process and are instead automatically submitted for payment upon approval.

DASHBOARD UPDATES:

	🔡 Budget & Savings	Dashboard [🖁 🔡	Invoice Detail	Budget D	Dashb	oard
	NO TITLE					4
	BA Every Browny Rocked System Budget Overview		All	v		🖨 Print
	Apprication Piperine Available Total Budget Budget Spend Estimate	Budget • Expended Budget • Invoice P	S42,697.06K	car subget		
Budget & Savii	ngs Dashboard	E Invoice Detail				м
DTITLE					÷	Application Pipeline
					🖨 Print	
File $\lor \mapsto$	Export 🗠 🗖 Vie		1	▷▷ 🖓 Parameters		
Utility Com Required	pany	-	Invoice Nu Required	imber	Null	
Invoice App Required	roved Date Fron	n 🛗	To Required		Ħ	
View repor	t Cancel	Invo	icing	Detail Rep	oort	



Summary view of updates made to the Payment Approvals Page and the Application Page along the Performance Payment application process.

Trigger: BEETS Automatically Approves Performance Payment after Submitte (i.e. Budget Check passed)				Paymen	Performance t Invoice ed nightly)		Payı (Paid in Net 10	Performance ment D business days avoicing	business days		
Application Page Status & Payments	s Tab)	Sta		voice	Status:		ogress	Status		Completed Tab:	
Image: State	An investor A structure A str	Payments \$8,750.00 Total P Availat Payee: Company Name Payment Type: Check Payment Check Date: Check #: Invoice Date: Invoice #:	Check Amount:	Total Payment Remaining Entered: Approved: Sep 13, 2022, 6:47 PM Committed: Committed: Rebate Approved	Payments \$3.00 Total Payment Available Payee: Wells Rural Electric Payment Type: Check Payment Check Date: Check #: Invoice Date: Invoice #: Sep 13, 10446- 2022 00011	\$0.00 Total Payme Remaining	ent	Payments \$4.00 Total Payment Available Payee: Wells Rural Electric (Check Date: Check # Aug 22, 100122812 2022 Invoice Date: Invoice # Aug 22, 10446- 08222022- 00001	Son Company Check Amount:	ent Entered: Aug 22, 2022, 943 AM Approved: Acconventer Acconventer Acconventer Aug 22, 2022, 943 AM Committed: Aug 22, 2022, 913 AM Transferred: Bebate Approved Status: Rebate Approved	



Summary view of updates made to the Budget Dashboard & Invoice Dashboard along the Performance Payment application process.

Trigger:	BEETS Auto Approves Pe Payment afte (i.e. Budget Cl	erformance er Submittal		Paymen	Performance t Invoice ed nightly)		Payı (Paid in Net 10	Performance ment D business days avoicing	END
Invoice Dashboard	BR-Adder, BR-Ashland, BR-Ashton PUO, BR-Bandon, BP 19 BC-Dental Bo-Bold Book (States, BR-Adder, BR-Ashland, BR-Ashland, BR-Ashland, Charles, BR-Seder, BR-Se	N//	4 – No Visib	oility	Invoice Statu	ıs: Payment	in Progress	Invoice Stat	us: Invoice Completed
Performance Payme (Budget Dashboard Performance Payment *Crail Allocated Performance Payment Available Earned Performance Payment Budget Spend Etimare Application Pipeline 50 5157	1) * • Available Budget • Application Pipeline	Allocated Pe Expended Bu Available Ea Available Bu Application	udget <i>⇒</i> Irned Perf Po Idget <i>⇒</i>		Allocated Pe Expended Bu Available Eau Available Bu Application F	udget û rned Perf Pa dget ↓		Expended Bu	rned Perf Payment ⇔ dget ⇔



END



Invoicing Dashboard Set-up Setting up key dashboards needed for invoicing





🛱 E

There are many dashboard widgets, or components designed to facilitate access to the most used functions, that are available to users within the BEETS system. The following Dashboard Widgets are needed to perform the invoicing process.

Key Invoicing Dashboard Widgets:

Budget & Savings Dashboard (i.e. PowerBI

Report): Summary of Utility EEI and Performance Payment budgets and savings data; referenced to ensure utility has enough funds prior to invoicing. One-time set-up instructions here.

Utility Compar

Report Run On: 09/24/2022 Utility Company: BPA-Snoho Invoice Number

BPA-Snohomis

BPA-Snohomis

BPA-Snohomish

BPA-Snohomis

BPA-Snohomis

BPA-Snohomis

Page 1 of 1

Invoice Dashboard (i.e. Paginated Report): Provides visibility into the invoice status and line item detail of applications included in a particular invoice. One-time set-up instructions here.



Setting up Invoicing Dashboard Widgets (1 of 3)



Guidance for setting up dashboards that are key reference points in the Invoicing Process.

Summary of Steps:

- From the Dashboard tab on the BEETS landing page, click on the white *Gear* icon in the upper right-hand corner.
- 2. Click on Add Dashboard. (B)
- Type in *Name* field to create unique dashboard name (i.e. 'Budget & Savings Dashboard' or 'Invoice Dashboard').
- 4. Click on Add Widget.





Summary of Steps, continued:

- 5. Select *PowerBI Report* from *Type* and *BPA Dashboard* from *Report*. NOTE: you <u>do not</u> need to enter data in *Title, Entity Type, or Entity Number*. (E)
- Click the *Save* button. 6.
- 7. The Budget & Savings Dashboard will appear on your home screen.

Continued on the next page....

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of Contents

	ASHBOARD APPLICATI PROCESSI		Q @ 2
Budget & Savings Dashboa	rd [2]		鐐
NOTITLE			÷.
			🖨 Print
BPA Energy Efficiency Tracking System		Utility All	Data refreshed (EST): 09/23/2022 22:30:27
Budget Overview Application Pipeline Available Budget	Expended Budget Invoice Pending Read	ly to Invoice	
Total Budget	\$42,793.15K		
	\$42,607.06K		



'Click and Drag' on the 🔳 symbol to resize and optimize the dashboard view.







 \times

Summary of Steps, continued: ADD DASHBOARD Name * 8. Repeat steps 1-4. Invoice Detail Set Visible Set As Default Select *Paginated Report* from *Type* and *BPA Invoice Dashboard* from *Report*. NOTE: 9. Widgets you do NOT need to enter data in *Title, Entity Type, or Entity Number*. (i) × Type * 10. Click the *Save* button. Paginated Report Title **H** Report * **BPA** Invoice Dashboard ~ END 11. The *Invoice Dashboard* will appear on your home screen (shown below). Entity Type Select Entity Type UTILITY AND APPLICATION VISION DSM 鐐 2 Q DASHBOARD PROGRAM PROCESSING MANAGEMENT Entity Number 🔡 Budget & Savings Dashboard 🚺 🔡 Invoice Detail [鐐 Save Cancel NO TITLE ÷ Print **File** \checkmark \mapsto Export \checkmark \square View \checkmark $\triangleleft 4$ \land 1 \land \land \land Parameters View report Null Utility Company Required • Invoice Number Required Ē ΠŪ Invoice Approved Date From Required То Required

BEETS Key Links and Support Resources Key links and information on finding help using BEETS







<u>BEETS Landing Page</u> – Main BEETS informational site on BPA.gov including announcements, information, and links to training and support resources.

<u>BEETS Site</u> – Submit EEI reporting and invoices

<u>BEETS Reports Portal</u> – Run reports on EEI reporting and invoice data; recommend using Google Chrome browser

BEETS Training Materials and Support Resources – Find answers to common questions and access training resources

Additional questions? Contact your EER.



Appendices

Additional Resources





BEETS Glossary



See below for a reference of common terminology in BEETS. NOTE: Due to some constraints around the off-the-shelf, some terminology could not be adjusted for BPA, so some may be different than in the past.

Term	Definition
Application	Reported measure or project
Equipment	Equipment = Measure; used interchangeably in BEETS
Form	Component of BEETS that stores application data
Invoice	Request for reimbursement (and/or documentation of self-funding); this is now a separate step from the application approval process in BEETS
Program	Types of reported measures/projects that share common reporting requirements, calculations, and business rules (i.e. group of UES related measures now encompass the UES program)
Premise Address	Address of site where measure is installed or facility where project is located
Widget	Dashboard components designed to facilitate easy access to common functions and reports
Workflow	Sequence of tasks included in the application process from submittal to invoicing where data is passed between users and/or systems







Change Log



Date	Version	Change	Change made by:
10/3/22	1.0	Original Publishing Date	Jen Mancke
11/22/22	2.0	 Published Changes: Added some additional clarity on the Invoicing and Performance Payment processes Noted Budget Allocation Process as 'Pending Development' Updated Invoicing and Performance Payment Process Flows 	Jen Mancke
5/15/23	2.1	 Added clarification around timing on after approval, payment approvals will disappear until the next day (in EEI Payment section). Removed <u>BEETS@bpa.gov</u> from support channels (retired) Removed Budget Allocation Process as 'Pending Development' Modified BEETS URL to https://us.visiondsm.com/ 	Jen Mancke/ Pia Pimputkar