



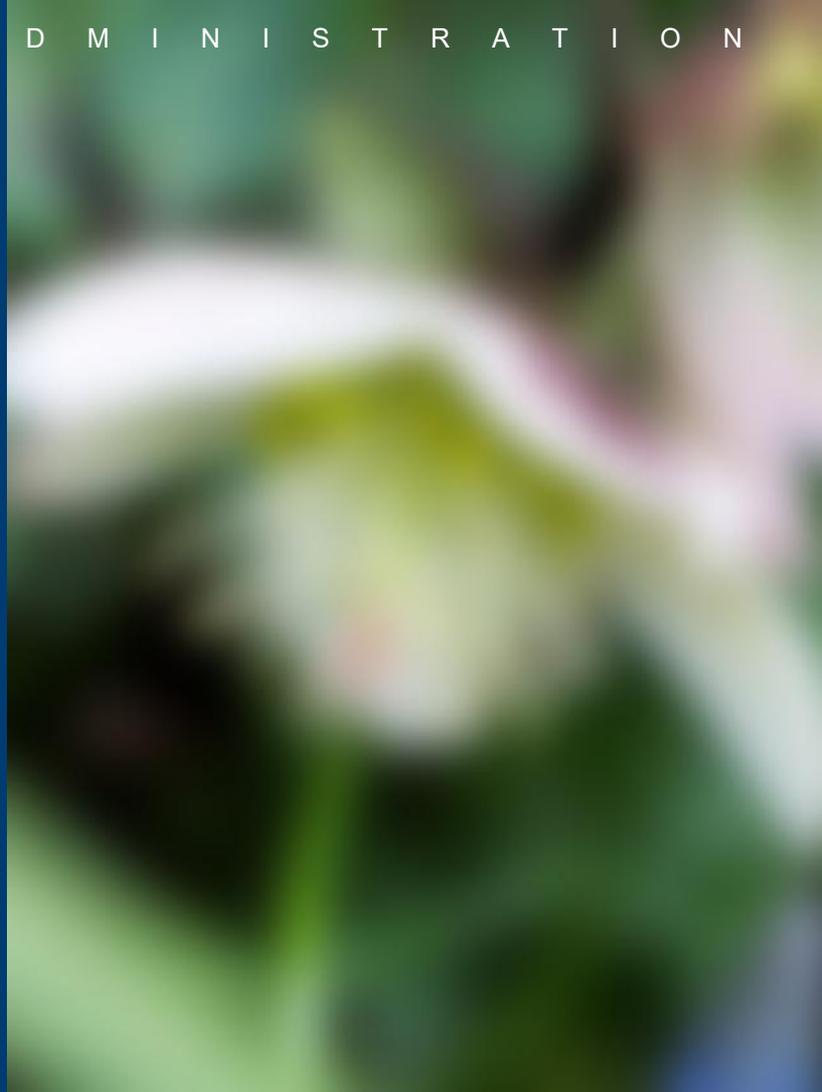
VSHP Deep Dive Research Plan

March 5, 2026



Agenda

- 01 Introductions
- 02 Research Background
- 03 Sampling Plan
- 04 Data Collection
- 05 Analysis and Reporting
- 06 Next Steps and Q&A



01

Introductions



Teams

Core Team



David Tripamer
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Research Background

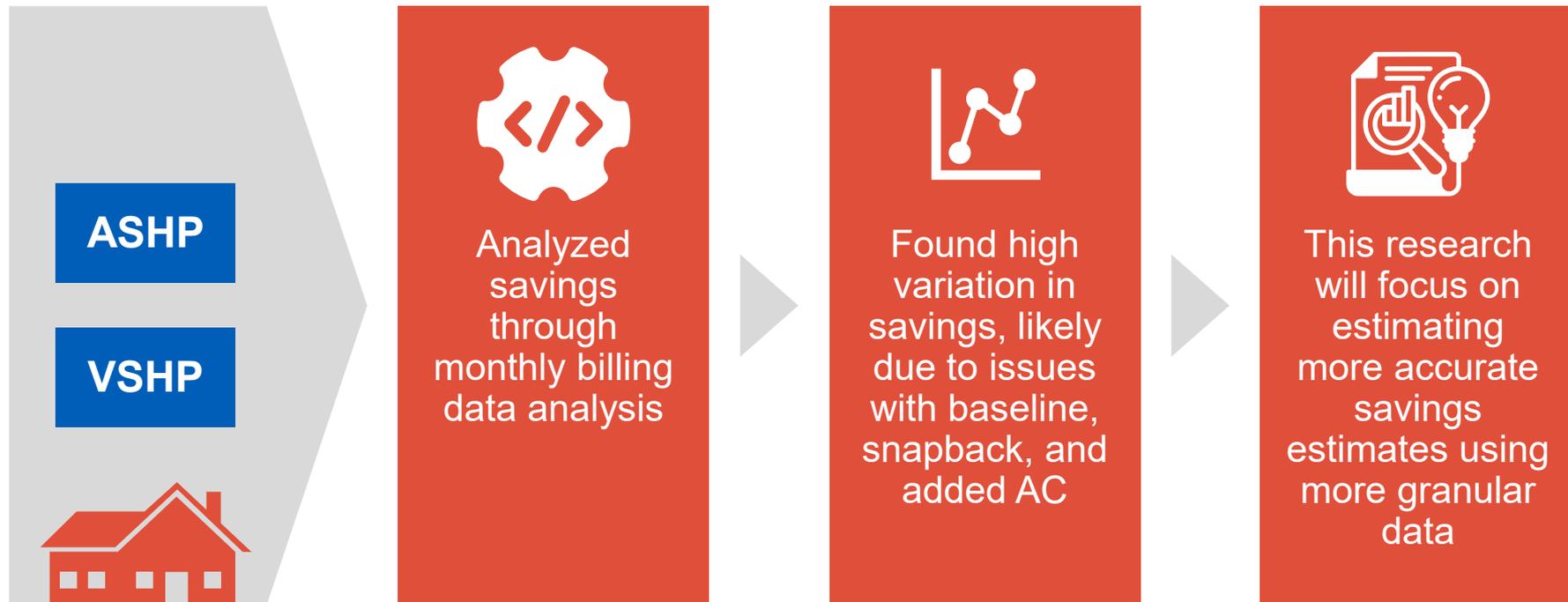


VSHP Deep Dive Research Objective



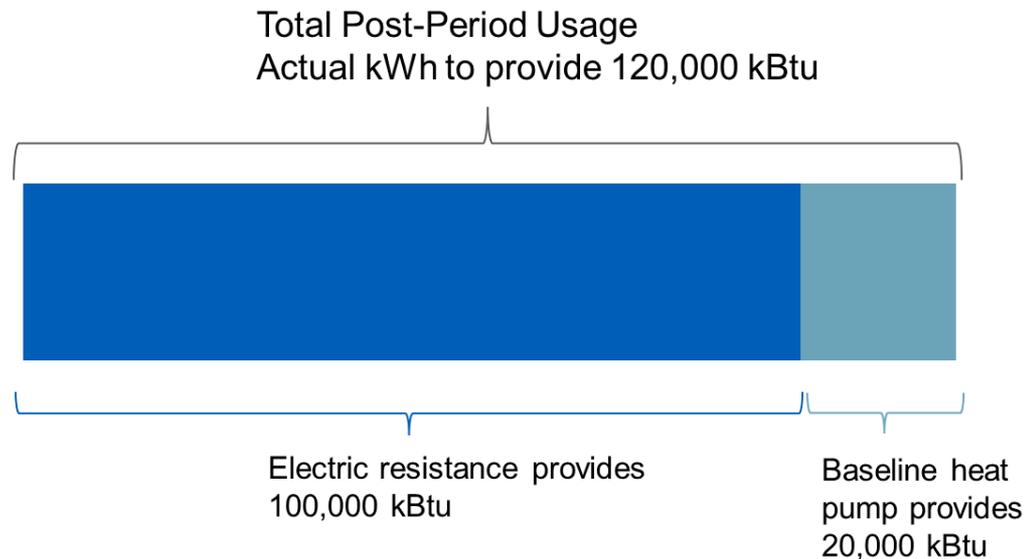
Estimate energy savings for conversions and upgrades of variable speed heat pumps (VSHPs) and air-source heat pumps (ASHPs) by using **Advanced Metering Infrastructure (AMI) data** to overcome the drawbacks of previous research efforts.

Previous Residential HVAC Analysis (2023)



Capturing Marginal Heat with AMI

More convenient to think in terms of “heat” rather than electricity, or kilo British Thermal Units (kBtu)



- Monthly billing data is easy to request but lacks detail
- Heat pumps usually **provide more heat in the post-period**
- Monthly billing data can't tell if the heat pump isn't performing well or displacing other heat
- **With AMI data, this is possible**

03

Sampling Plan



Sampling Strategy



The sample is designed to achieve estimates of electricity savings through AMI analysis for each planning measure.



The sampling unit is an installed VSHP or ASHP (conversion or upgrade).



The sample frame is based on measures completed between FY 2023 and FY 2025.



The sample frame is stratified by measure, heating zone, and home type.

Sample Design

Measure Type	Home Type	Conversions		Upgrades	
		HZ1	HZ2/3	HZ1	HZ2/3
VSHP	SF	179	133	806	216
	MH	110	61	120	22*
ASHP	SF	242	117**	279	86**
	MH	112	137	64**	20*
Total		1,091		1,613	

* The population is too small to satisfy the RTF sample targets in these strata.

** While there are more measures in the population, requesting data from additional utilities would be inefficient, with each utility contributing n<15 heat pumps to the targets.

Utility Sampling

Benton PUD
Central Electric Cooperative
Central Lincoln
Clallam
Clearwater
Consumers
Cowlitz
EWEB
Emerald
Flathead

Inland
Klickitat
Mason PUD 3
Midstate Cooperative
Okanogan PUD
Peninsula
Richland
Tacoma Power
Umatilla Electric Cooperative

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Data Collection



AMI Data Collection



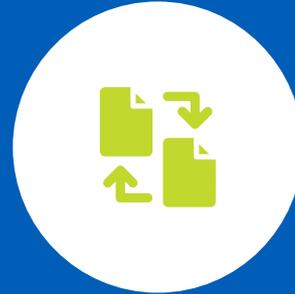
Initiate Data Request

After this webinar, Evergreen will email sampled utilities the detailed data request.



AMI Data Discussions

Evergreen will offer telephone / email discussions as needed to clarify data request.



Data Transfer Set Up

Evergreen has set up secure filesharing mechanisms for data transfers.



Send Data

Utilities will provide requested data.
An Evergreen data specialist can assist in pulling AMI data.

Data Security Is a Priority



**Secure file
transfer options**

**Anonymized
data, remove
customer PII**



**Optional NDA
with Evergreen
Economics**

Data Request



Covered Measures

- Selected measures that were completed between FY 2023 and FY 2025



Data Requested

- 15-minute or hourly AMI data (from 2022 to the most recent billing cycle)
- Move-in/Move-out information; Rate code
- Customer contact information (mailing address, email, phone number)



Key Data Fields

- Unique customer account number
- Technology / Activity / Practice (TAP)

Data Request Workbook



We will provide:

- Sampled project information
- Template for uploaded data
- Answers to FAQs



We will request:

- 15-minute interval data for the sampled projects from 2022 through 2025
- End-user customer contact information



Evergreen is here to help!

We will provide a **walkthrough video** for how to fill out the data request workbook, and can provide **personalized help to pull data**, including email support, phone calls to walk through the request, or IT support to manage the transfer.

05

Analysis Methods



Overarching Analysis Approach



HPHC and HEMS Analysis

Daily and hourly estimates of consumption from High Performance, High Capacity (HPHC) pilot and Home Energy Metering Study (HEMS) site-level data



Participant AMI Analysis

Estimates of participant electric heating load and associated savings built from utility-provided data



Participant End-User Surveys

- Confirmation of baseline conditions and heating usage by equipment type
- Health, comfort, and safety context of participant behavior

Participant AMI Analysis Process



Review
provided data



Standardize
model



Assess
model inputs
and
incorporate
supplemental
data if needed



Run the
model



Estimate
savings

Survey Approach



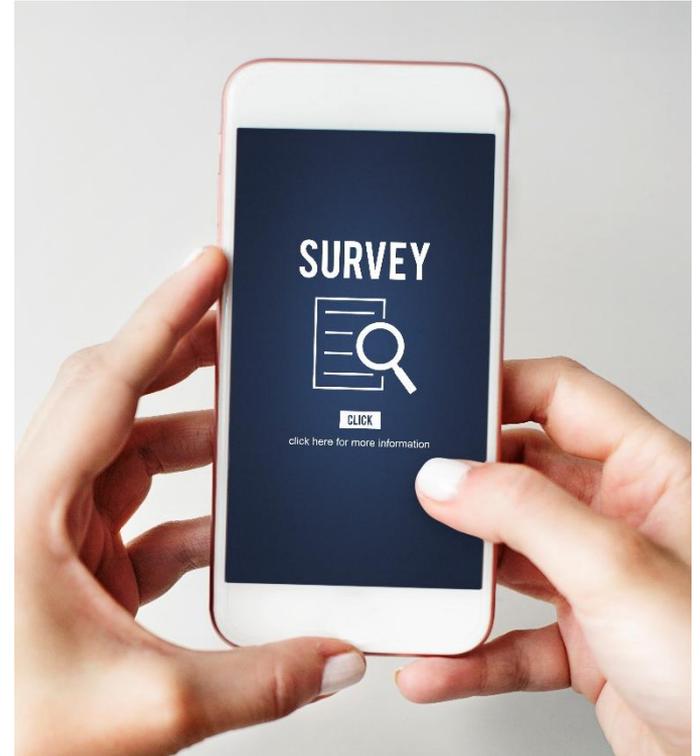
Approach

- Follow approved communication protocols (which the utilities can approve)
- Mixed-mode recruitment methods (mail, email, phone)
- Evergreen will pay respondents



Topics for the survey include

- Changes in behavior after installation
- Equipment use before and after installation (include AC)
- Other heat displaced (e.g., wood stove or propane reductions)
- Health, comfort, and safety impacts
- Satisfaction with heat pump

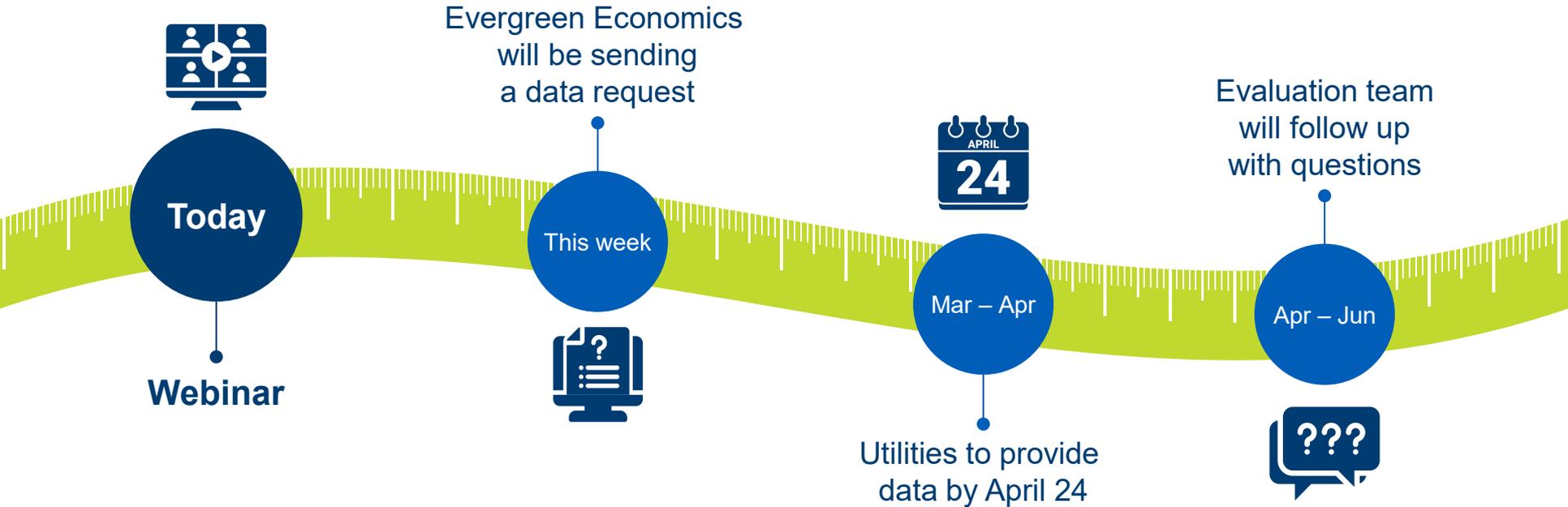


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Next Steps and Q&A



Next Steps



Research Overview

May	June	June	Summer
 <p>Participant AMI analysis</p>	<p>Participant survey data collection</p> 	 <p>Interim findings from HPHC analysis</p>	<p>Report combined findings</p> 

Optional Analysis Offerings



**Heat Pump
Load
Shapes and
Operating
Costs**



**Energy
Usage
Metrics**



**Identify
Proportion
of
Customers
with
Electric
Heat or AC**



**Energy
Burden
Analysis**

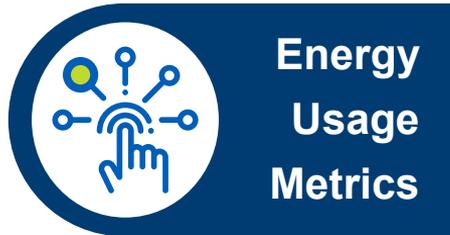


**Customer
Load
Profiles**

Optional Analysis Offerings (1/2)



Desc: Load shapes and operating costs tailored to local weather and rates
Value: Estimate load / bill impacts

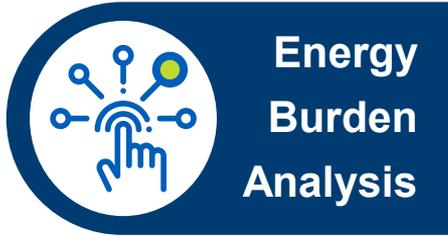


Desc: Heating and cooling kWh, baseload, discretionary, evening ramp, etc.
Value: Targeting customers, baseline assumptions, IM measure prioritization



Desc: Identify percent of customers that use electric heating and percent that have AC
Value: Targeting customers, baseline assumptions

Optional Analysis Offerings (2/2)



**Energy
Burden
Analysis**

Desc: Energy burden analysis tailored to utility service territory
Value: Targeting customers



**Customer
Load
Profiles**

Desc: k-means clustering, link to known characteristics of the home
Value: Targeting customers, IM data prioritization

Summary of Options



	Description	Data needs	Potential Uses
Load Shapes	Load shapes tailored to local weather conditions and rates	Public	Estimate load / bill impacts
Energy Usage Metrics	Heating and cooling kWh, baseload, discretionary, evening ramp, ramp ratio, seasonal metrics	Random sample of AMI data	Targeting customers, baseline assumptions, IM measure prioritization
Percent with Heating and AC	Identify percent of customers with electric heat / AC	Random sample of AMI data	Targeting customers, baseline assumptions
Energy Burden Analysis	Energy burden analysis tailored to utility service territory	Public	Targeting customers
Customer Load Profiles	k-means clustering and link these to known characteristics of the homes	Random sample of AMI data, select customer data	Targeting customers, IM measure prioritization

Utilities can choose *TWO* each



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