

BPA Income Qualified Regional Workgroup

April 22, 2026



Today's Agenda

Welcomes, Introductions & General BPA Updates	1:00pm
Loan Programs Discussion (<i>Travis Hardy, Northern Wasco PUD</i>)	1:30pm
Finding the Right Balance in Utility Program Design (<i>Travis Hardy, Northern Wasco PUD</i>)	1:50pm
Outcomes of The Energy Project Summit (<i>Shaylee Stokes, The Energy Project</i>)	2:20pm
BREAK (15 mins)	2:30pm
Project Highlight: Minidoka Weatherization Project (<i>Ken Robinette, Home Energy Management</i>)	2:45pm
Measuring Program Impacts (<i>Lindsey Hobbs, BPA</i>)	3:15pm
Open Discussion	3:35pm
Next Steps & Closing	3:55am
Adjourn	4:00pm

Introduction Survey: Mentimeter

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Opening Remarks

***Dan James,
Vice President of
Energy Conservation***





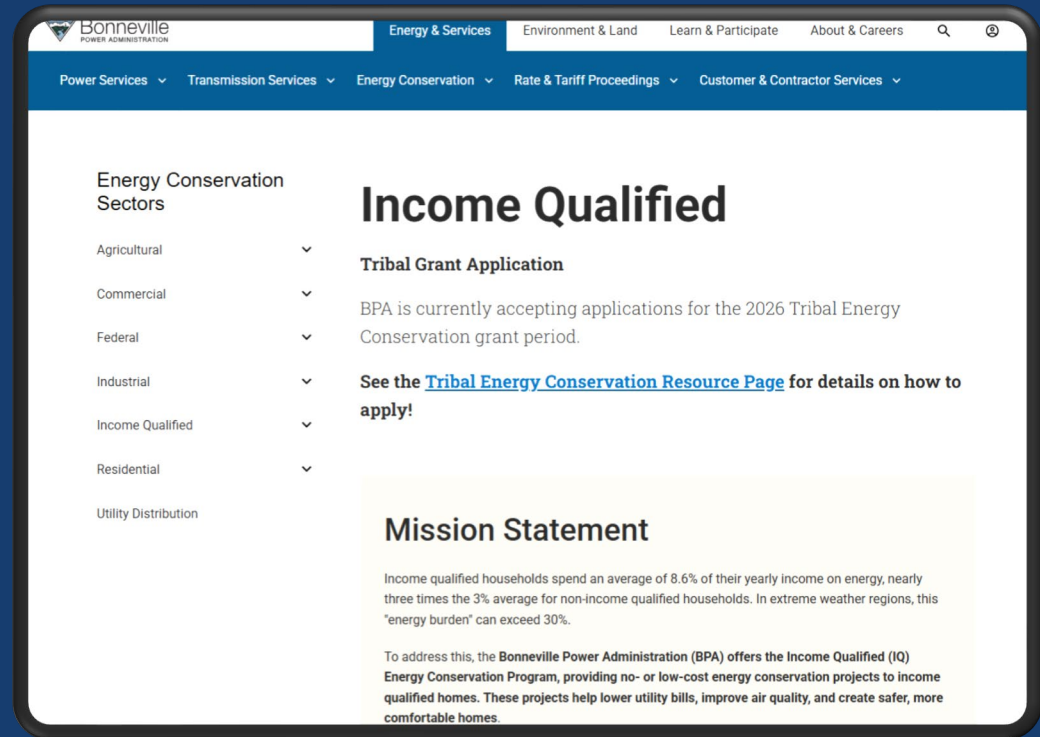
BPA Updates

Updated Organization Name

Organization name changed from “Energy Efficiency” to “Energy Conservation”.

Updated all organization resources, including many URLs.

<https://www.bpa.gov/energy-and-services/conservation/energy-efficiency-income-qualified>



Updated Organization Name

Many names and references have been updated and many more will be updated as needed.

URL hyperlinks and bookmarks will auto-forward.



Energy Conservation

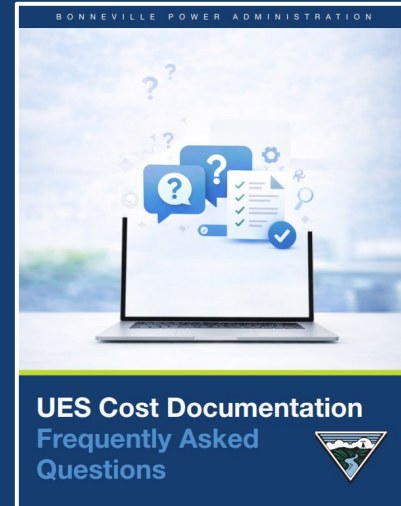
Advancing innovative energy-saving solutions, BPA's Energy Conservation group works with utility customers to conserve energy and reduce costs.

See available Energy Conservation programs, announcements, policy and reporting documents, utility resources and more.

<https://www.bpa.gov/energy-and-services/conservation/energy-efficiency-income-qualified>

Audit-Related Resources *(Utility UES Measures-Only)*

- [UES Cost Documentation FAQ](#), which contains several *Income Qualified-related* FAQs regarding reporting relevant costs.
- [Box Bulk File Upload User Guide](#)
- [Training Video: Signing Up For Box File Upload Tool](#)
- [Training Video: Uploading Cost Documents Into Box](#)
- [April 1, 2026 Implementation Manual Audit Related Changes Update Presentation](#)



Cost Documentation Upload Guides and Training Materials

Uploading Cost Documentation

Bulk uploads (UES and Option 2 Custom): For large files or for submitting many files at once, we strongly recommend using Box. If you are submitting only a small number of files and want to upload files individually, you can attach a file to each individual application in BEETS.

Lighting: For all lighting measures, please submit Cost Documentation through the [Online Lighting Calculator](#).

All other programs: Upload documents per the existing processes.

[UES Cost Documentation FAQ](#)

Box File Upload Tool

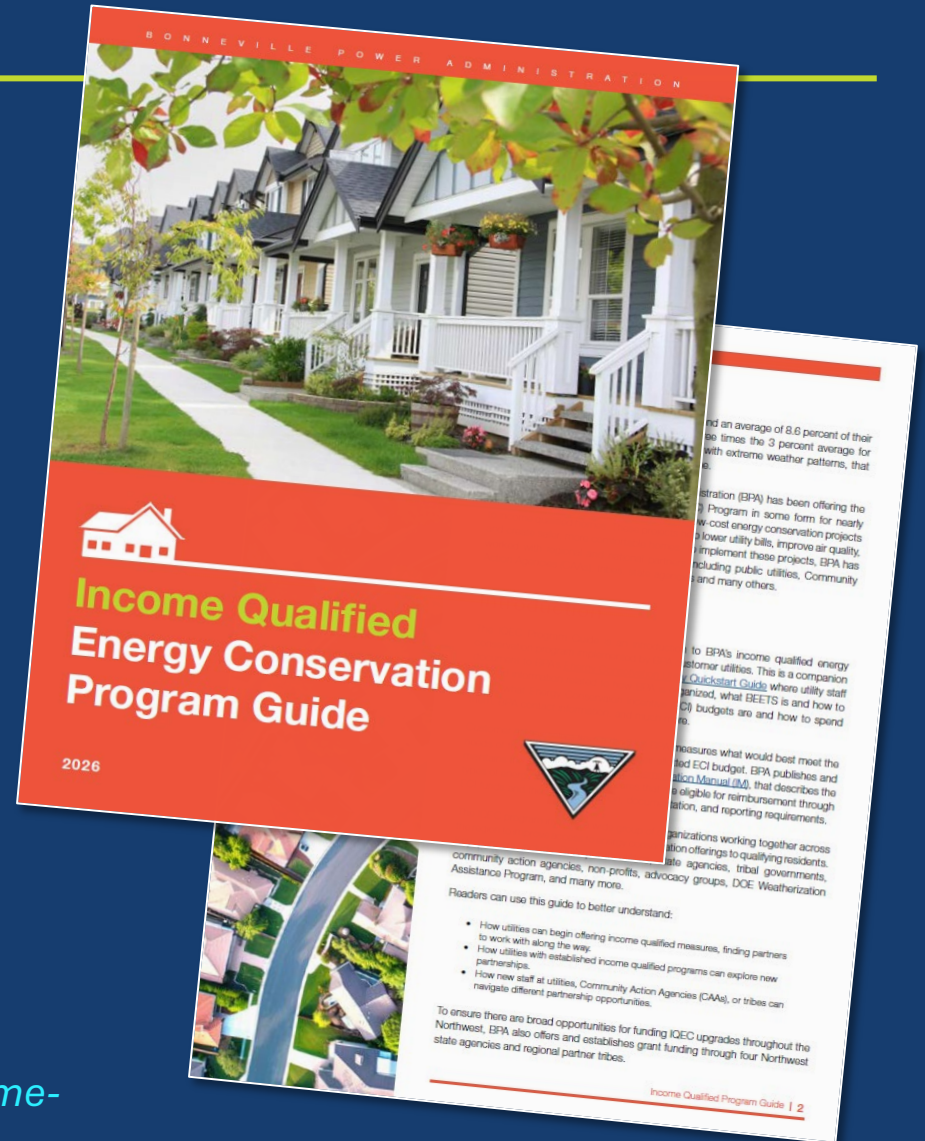
- [Box Bulk File Upload User Guide](#)
- [Training Video: Signing Up For Box File Upload Tool](#)
- [Training Video: Uploading Cost Documents Into Box](#)

Feb. 26, 2026 BPA Webinar:

- [April 1, 2026 Implementation Manual Audit Related Changes Update Presentation](#)
- [April 1, 2026 Implementation Manual Audit Related Changes Update Video](#)

Coming Soon...

- Income Qualified Utility Program Guide (Available May 2026)
- Income Qualified Grant Program Guide (Available Summer 2026)



<https://www.bpa.gov/energy-and-services/conservation/energy-efficiency-income-qualified>

Coming Soon...

Workgroup Networking Matrix

Requested by this Workgroup's Steering Committee to improve collaboration and networking opportunities among attendees.

In development!



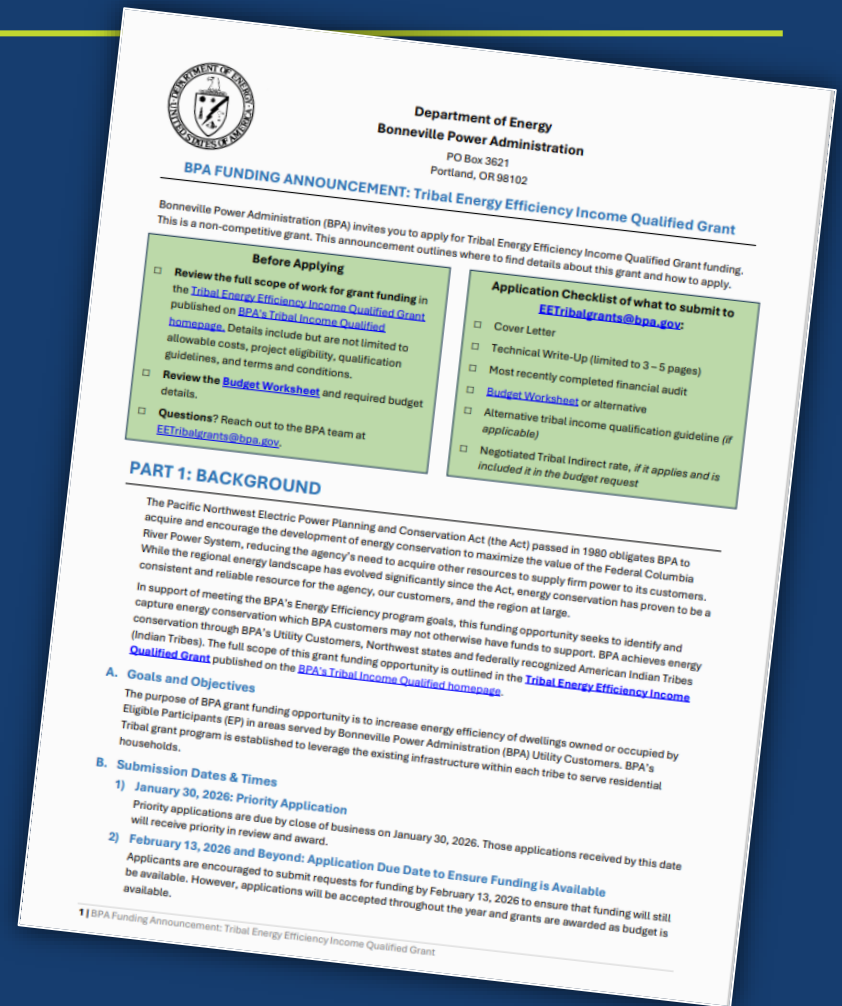
Ongoing Efforts & Discussions: This and More!

- ✓ Developing a process to assess market costs to adjust payment levels if needed using submitted cost data.
- ✓ Revising how payment levels are listed in the UES measure list for insulation and air sealing.
- ✓ Improved the Tribal grant application process and will be engaging Tribal voices in this Workgroup.
- ✓ Developing some new measure approaches; early stage discussions, so more to come!



Tribal Grant Funding Available for FY26

- Accepting applications from federally recognized tribes for work through the end of BPA's fiscal year 2026.
- Updated funding announcement, scope of work, and budget template published on [BPA's Income Qualified Tribal Resources homepage](https://www.bpa.gov/-/media/Aep/energy-efficiency/energy-efficiency-income-qualified/eeiq-tribal-grant-funding-opportunity.pdf).



Grant application: <https://www.bpa.gov/-/media/Aep/energy-efficiency/energy-efficiency-income-qualified/eeiq-tribal-grant-funding-opportunity.pdf>

Ideas for New Measures?

BPA customer utilities can reach out to their Energy Conservation Account Executive (ECAE, formerly EERs). Grant recipients can contact either their grant managers or the BPA Income Qualified team.

Reminder: Regional Technical Forum (RTF) meetings are open to the public. Lots of recent discussions about residential deemed measures.

<https://rtf.nwcouncil.org/calendar/>



Loan Programs

*Travis Hardy,
Northern Wasco PUD*

***Travis Hardy,
Energy Management
Supervisor at
Northern Wasco PUD***





Finding the Right Balance in Utility Program Design

*Travis Hardy,
Northern Wasco PUD*

***Travis Hardy,
Energy Management
Supervisor at
Northern Wasco PUD***





Outcomes: The Energy Project Summit

*Shaylee Stokes,
The Energy Project*

***Shaylee Stokes,
Director of The
Energy Project***

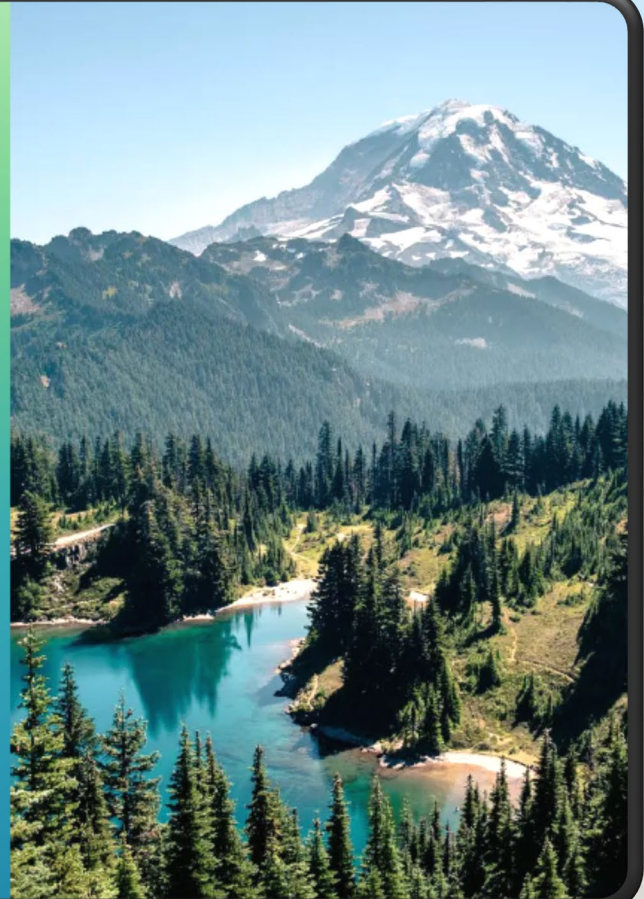


Washington's 1st Utility and Agency Summit—

Building Strong Partnerships
and Programs in Service of
Income-Constrained
Communities

Hosted by The Energy Project

11/13/2025



Hosted by The Energy Project

B O N N E V I L L E P O W E R A D M I N I S T R A T I O N

Questions to ponder over a break...

- *How does your team or organization measure and set goals for program impact?*
- *What issues are impacting you that you'd like to talk about?*
- *Is there anything that you want this Workgroup to be aware of like results of a new study, programmatic changes, events, or something else?*
- *What would you like to share out or ask this group?*
- *Is there an unsung hero you'd like to highlight in this meeting?*

**Break for
15 Minutes**
Return at...





Project Highlight: Minidoka Weatherization Project

Ken Robinette,

Home Energy Management

***Ken Robinette,
General Manager of
Home Energy
Management***



BPA Direct Fund Demonstration Grant

City of Minidoka, Idaho Low-Income Project

2024 - 2025

Collaboration Project Partners:

BPA - Portland & Boise Offices

SCCAP Admin & WZ Offices

***City of Minidoka Elected Officials & Attorney Home Energy
Management LLC***

City of Minidoka Residents

BEETS * Rebates BPA * Efficiency Services Group LLC



Magic Valley Area (208) 358-2240

City of Minidoka, Idaho

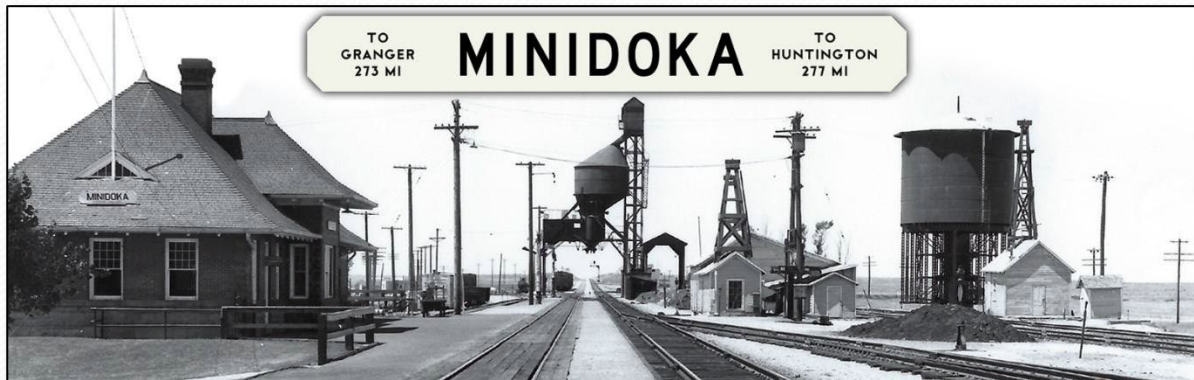
Established in 1904

Agriculture & Railroad Community

Population: 86

No public services including:

Gas Stations, Grocery/C-Stores, Emergency



Project Timeline November 2024- September 2025

BPA approached SCCAP with project scope of work Nov. 2024

- Due to capacity of workforce/waiting list, deferred to HEM
- SCCAP's Fee for Service Company - HEM LLC (2005)
(Competed Application Process for SAM's Certification #)
- HEM worked with BPA Portland office ~ admin grant 15%
(Grant for marketing/outreach /assessments/education)
- HEM worked with BPA Boise office for Scope of Work Eligible Dwellings & Measures for Income Qualified Residents
- Completed Six (6) projects with avg. \$10,000 per unit
- Coordinated with BPA, Minidoka City Council, Attorney
(Monthly City Council Meetings May thru September 2025)

Project Completion ~ Boots on the Ground Work

- **Outreach and Assessments starting in June**
- **Client Education on Energy Savings**
- **Bid Heating Systems & Ordered Material & Windows**
- **Production for three (3) projects started in August**

Project #1- Owner Site Built Building/ Converted Store/Bar to residence Heat Pump Water Heater / Energy Star Washer & Dryer (slide-2)

**Project #2- Renter *Single Family Built 1930,s
Air Source Heat Pump System, Windows, Attic, Floor & Duct Insulation**

**Project #3- Renter * Manufactured Doublewide
Air Source Heat Pump System, Windows, Sliding Glass Patio Door Air Sealing, Floor & Duct Insulation**

NOTE: Both Rental Projects exceeded the allowed Heat Pump System Replacement Cost~ property owners covered the price difference.

**Submitted Invoices for three (3) projects to BEETS
with verifications for AHRI, NEEA, AAMA Certifications,
Prescriptive Duct Sealing Data Collection Form, Pictures
& Supporting Documents**

Total cost invested in three (3) projects = \$48,543

This was our 1st rodeo with this process!

Made possible with assistance from:

Amy Burke & Rachelle Powers w/ BPA Portland

Kathy Yi w/ BPA Boise

Debbie w/ Efficiency Services Group LLC

Paul w/ City of Minidoka (Attorney)

City of Minidoka Mayor &

City Council Residents of Minidoka



JOIN

***Over 1200 Weatherization Professionals & Energy
Experts from across the United States***

for

2026 Energy OutWest Training Conference

Phoenix Arizona Convention Center / Hyatt Regency Hotel

August 17th thru 21st Registration Now Open

energyoutwest.org

Thank You





***Questions
or Comments?***



Program Impact Goals

*Lindsey Hobbs,
BPA Energy Conservation Account
Executive*

How to Define Impact

- Setting goals for the program while balancing program constraints
- Meeting the needs of the different funding sources
- Serving your communities
- Aiming for measurable and achievable impact goals



How to Define Impact

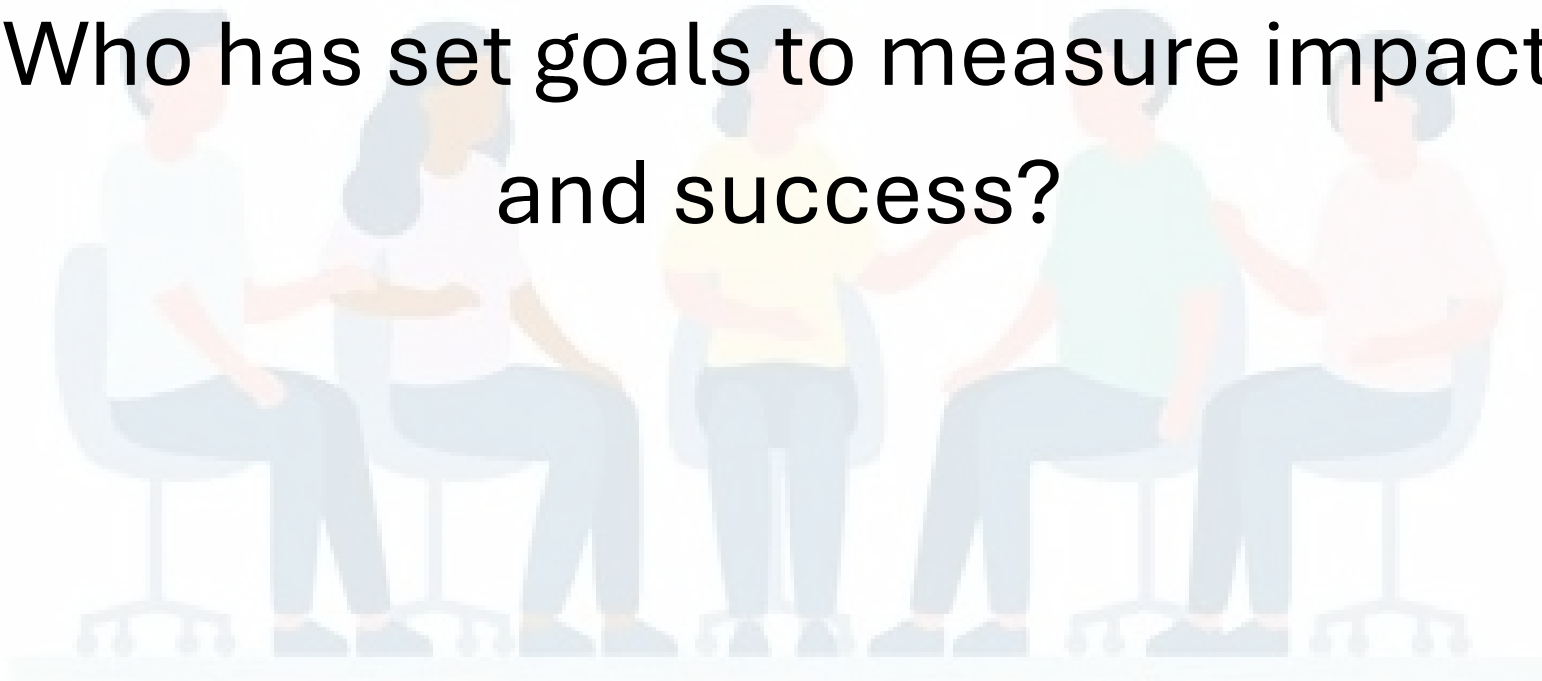
Goal of this discussion:

Build a shared understanding of what different program goals are to see where there is overlap and share if there are unique ways to measure impact.



Discussion

Who has set goals to measure impact and success?



Discussion

What goals has your organization established to define success?

Discussion

How are those metrics measurable and how do you ensure you're meeting your goal(s)?

Discussion

How do program goals impact implementation?



Wrap-Up & Next Collaboration Steps

The image features a scenic landscape with a lake, mountains, and tall grass in the foreground. A white box is overlaid on the right side of the image, containing the text "Open Discussion" in a teal color. The background is a soft-focus view of a lake reflecting the sky and mountains, with tall grass in the foreground. The right side of the image is a solid dark blue background.

Open Discussion

Discussion Questions!

- *What issues are impacting you?*
- *Is there anything that you want this Workgroup to be aware of, either a new study, programmatic changes, events, or something else?*
- *What would you like to share out or ask the group?*
 - ✓ *CAP agencies?*
 - ✓ *Utilities?*
 - ✓ *Implementers?*
 - ✓ *Advocacy groups?*
 - ✓ *BPA staff?*





***Share your Unsung
Hero Stories***

A scenic landscape featuring a body of water, mountains, and tall grass in the foreground. A white text box is overlaid on the right side of the image.

Next Steps & Closing

Meeting Recap

- ✓ Take away tasks to be addressed in future meetings
- ✓ Priority and time sensitive topics for our next Workgroup meeting
- ✓ Preferred topics for our next Workgroup



Next Steps

- ✓ Follow-Up Survey will be distributed
- ✓ Networking Matrix: Will be posted online after gauging interest and ensuring it's secure
- ✓ Working to fill a vacant position on this Workgroup's Steering Committee

***Next Workgroup Intended for
July or August 2026***



***Click here to Register
for Energy OutWest***

**Travel to sunny Phoenix, AZ
from August 17 to August 21**

[Overall Summary](#)

[Cost details](#)

[Sessions](#)




Energy OutWest

Highly recommend attending this exceptional event!

***Open Invitation to attend and
participate in future workgroups!***

Email aaburke@bpa.gov to join the mailing list.





**Thank you
for joining
us today!**

Questions? Comments? Reach out to Amy Burke (aaburke@bpa.gov; 503-230-4364)