



ETHAN MANTHEY

HELLO my name is



CARRIECOBB

Research Strategy Development

DRAFT PLANS FOR 2017

Time of Transition

- Changing research vendor
- Undergoing RTF review on lighting models
- Rethinking project structures
- "Consumption" perspective vs. "Savings" perspective
 - Where is consumption changing?
- NEEA taking on HVAC sales data collection; discussion on role for non-res lighting
- Standards uncertainty

2017 Market Research Team Priorities

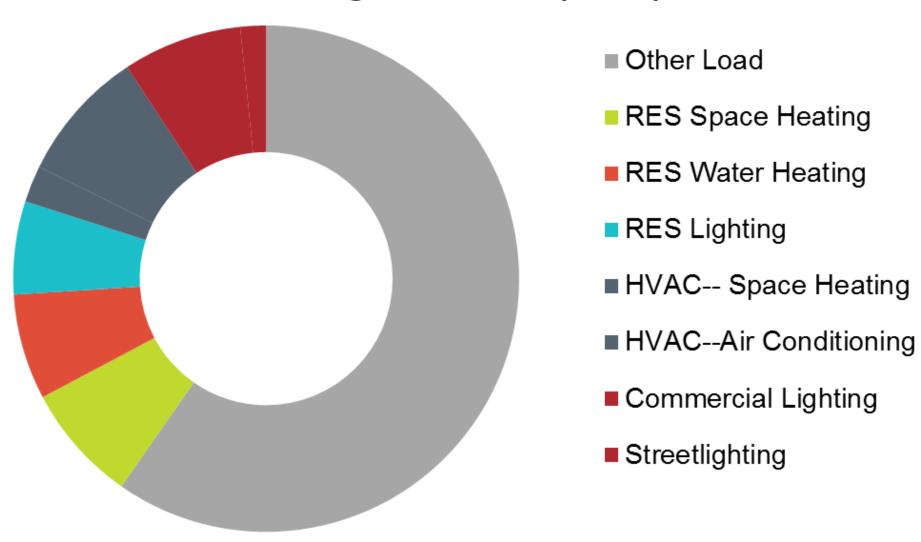
- Onboarding new contractor
- Expanding into new markets with stage-gate approach
- Integration and data sharing with transmission planning & load forecasting
- Continuing positive RTF relationship
- Providing information on market trends to programs
- Commercial Building Stock Assessment (CBSA)
- Providing information on consumption and market trends to region via monthly call, conferences, videos

Any thoughts on priorities?

Criteria for future studies

- The market is a large driver of regional energy consumption
- The market is undergoing changes that impact its total market consumption

2015 Regional Load (aMW)



Non-residential lighting

- Data gaps in outdoor lighting (OLSA)
- Tying model to CBSA

Residential HVAC

- Build on current base of ASHP box
- End-goal: Comprehensive end-use model using all fuels
- Holistic: entire heating and cooling system, many measures (connected thermostats, installation)

Stage-gate New Markets

- Market Summary
- Draft Method, Market Actor
 Identification and Data Availability
- Model Module Scoping and Data Collection
- Model Development
- Data Collection

Small, incremental project steps

- Small steps allow team to end or change a project
- Goal: better understanding of energy consumption for the end-use and how this is changing

New Markets

- Commercial HVAC
- Residential Water Heating
- Data Centers

Any new markets you'd like to see us explore?

Next steps

GOAL

The broad primary outcome. It's the ultimate thing we are trying to accomplish.

STRATEGY

The approach we take to achieve the goal.

OBJECTIVE

A measureable step we take to achieve the strategy.

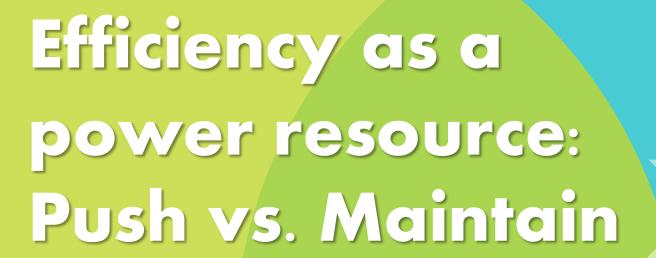
TACTIC

A tool we use in pursuing an objective associated with the strategy.

METRIC

What we track to measure progress







Two Methods

MAINTAIN

PUSH:
Creating
energy
efficiency
where it
wasn't there
before

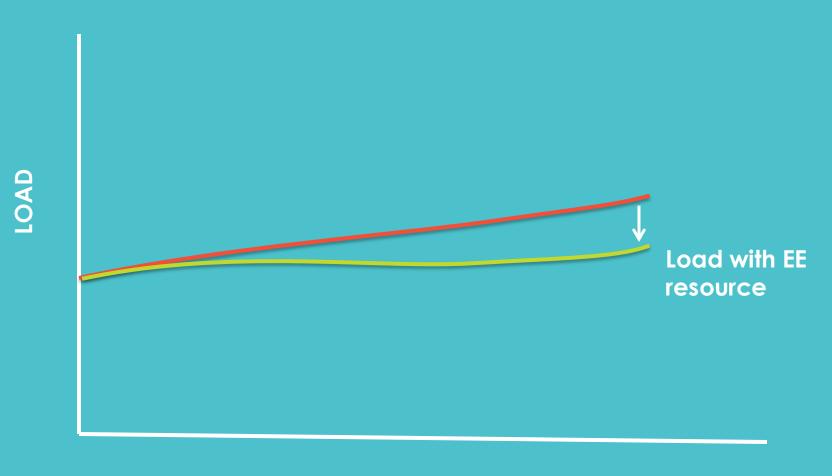
MAINTAIN:
Helping the
market
remain as
efficient as it
has been

MAINTAIN

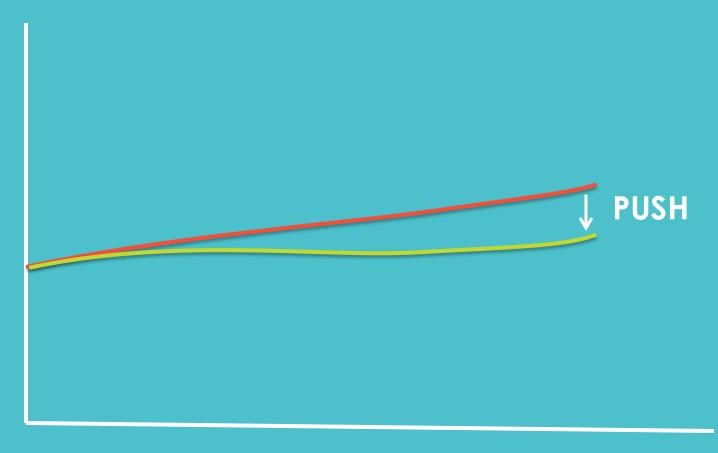
What's the goal?

Why is this important?

Regional Load Forecast

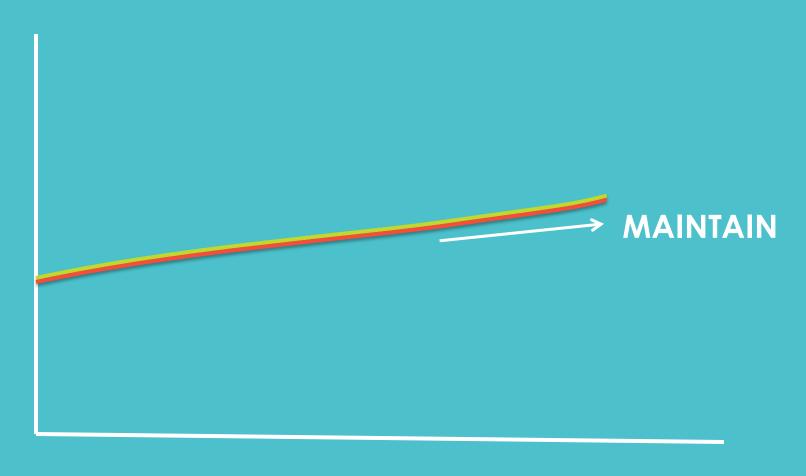


Translation: Push



LOAD

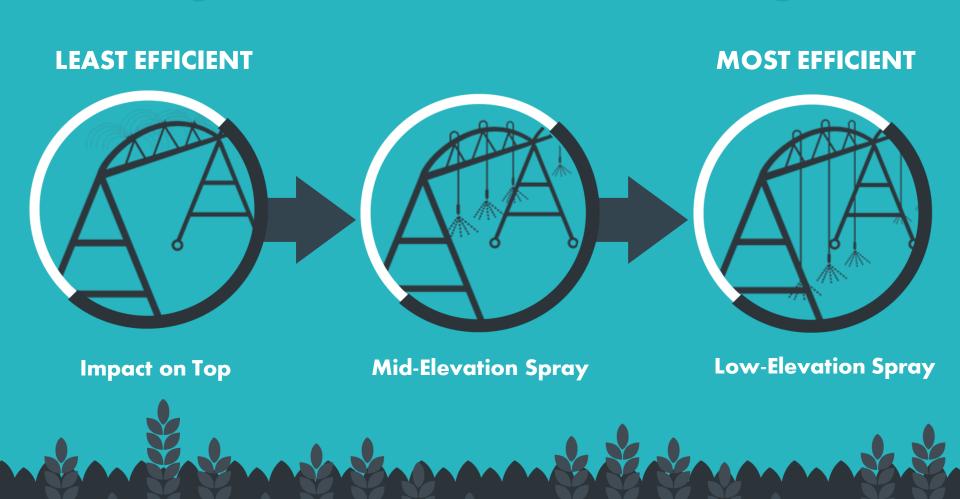
TIME



Sprinklers in Agriculture



Spectrum of Efficiency



Current Practice

LEAST EFFICIENT



Impact on Top

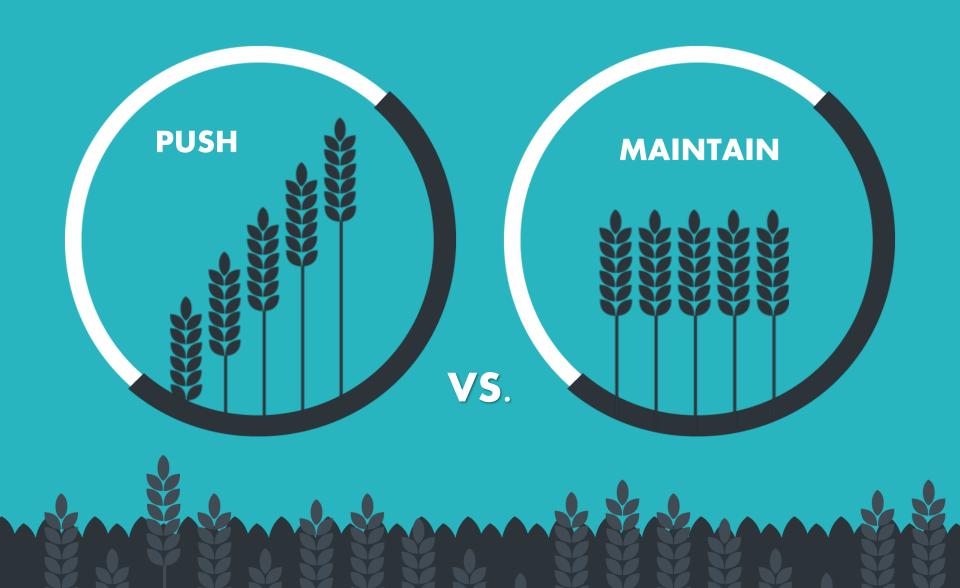


Mid-Elevation Spray

MOST EFFICIENT



Low-Elevation Spray



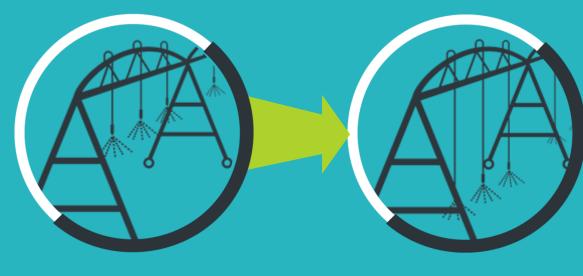
Push

LEAST EFFICIENT



Impact on Top

MOST EFFICIENT



Mid-Elevation Spray

Low-Elevation Spray

Push



Maintain

LEAST EFFICIENT



Impact on Top



Mid-Elevation Spray

MOST EFFICIENT



Low-Elevation Spray

Maintain

LEAST EFFICIENT



Impact on Top



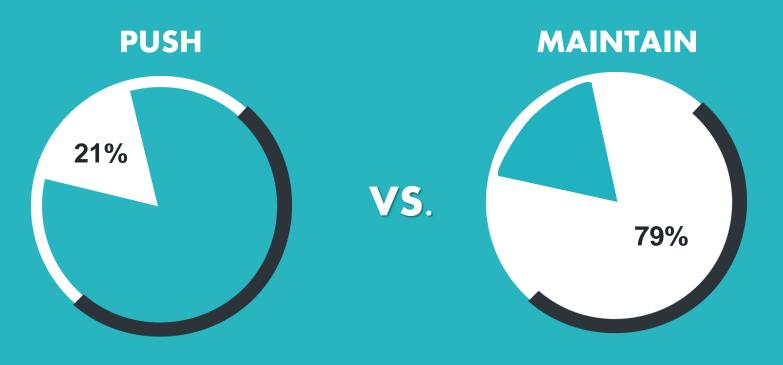
Mid-Elevation Spray

MOST EFFICIENT



Low-Elevation Spray

BPA Program



Discussion



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Current status

EISA 2020

Final Rule Released

- Expands scope to most reflector lamps
- Maintains 45 lumens per watt

Path to the Federal Register

- Congressional Review Act (CRA)
- Executive orders and new legislation reducing regulations

Future standards analysis

 End of 2017, BPA will look at regulation changes and if any will impact energy consumption under Seventh Plan

...lighting market is moving fast

- 2016 Q3 NEMA national market estimate
 - 32% LED
 - 44% Halogen
- LEDs sold remain in sockets while halogens turn over



JESSICA AIONA



Lighting Studies: Updates

Market Intelligence Report



Available in print and online in February!

Learn about:

- Changes in the supply chain
- New all-LED "good, better, best" product lines
- Complexities in outdoor lighting ownership
- EISA 2020's scope
- Declining linear fluorescent sales
- Remaining opportunities for efficiency



GET THE
FACTS ON
RESIDENTIAL
LIGHTING

37%
DECREASE IN CONSUMPTION

302

aMW IN
MARKET SAVINGS

26%

LED MARKET
SHARE IN 2015

The Residential Consumption Model will be on the RTF's and BPA's websites in late February

What's Next?

Non-residential lighting momentum savings model will be submitted to the RTF



See you next month!

• Next meeting: March 1st