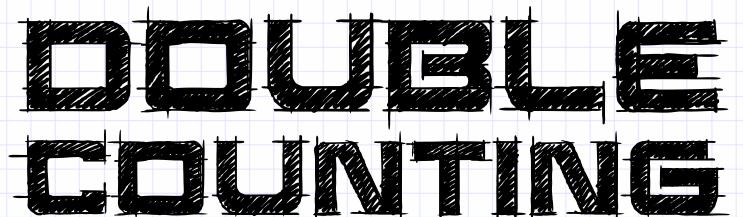


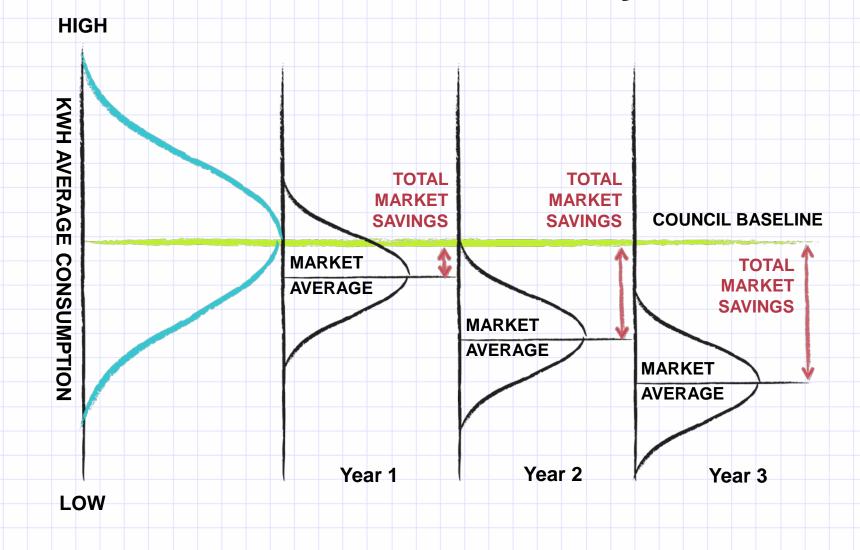


Analytical Steps to Avoid

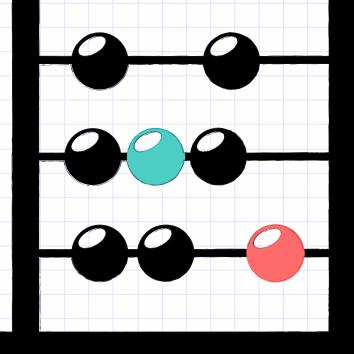


in Momentum Savings

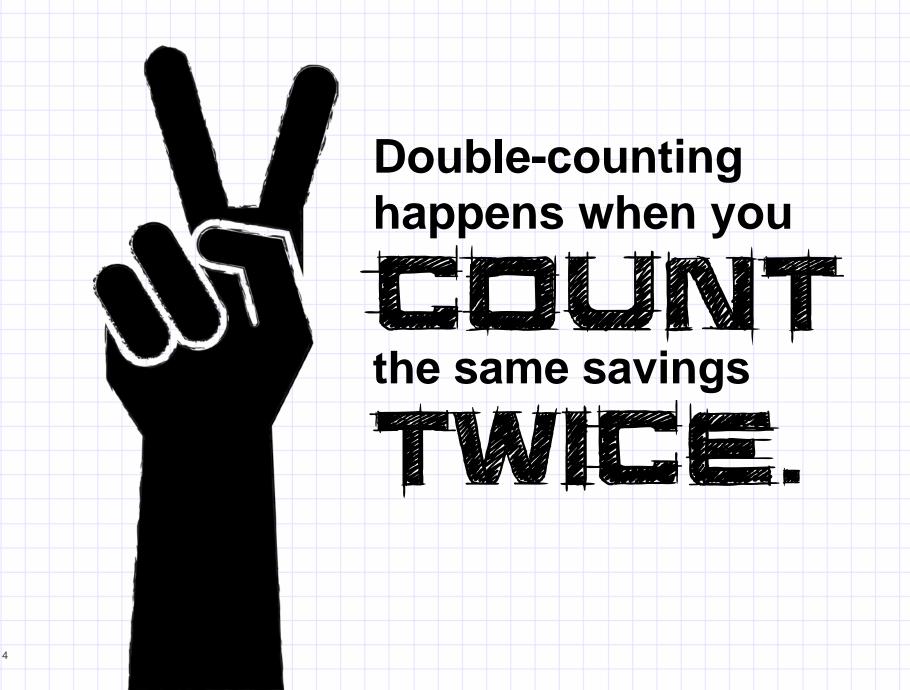
Momentum Savings Analyses are Total Market Analyses





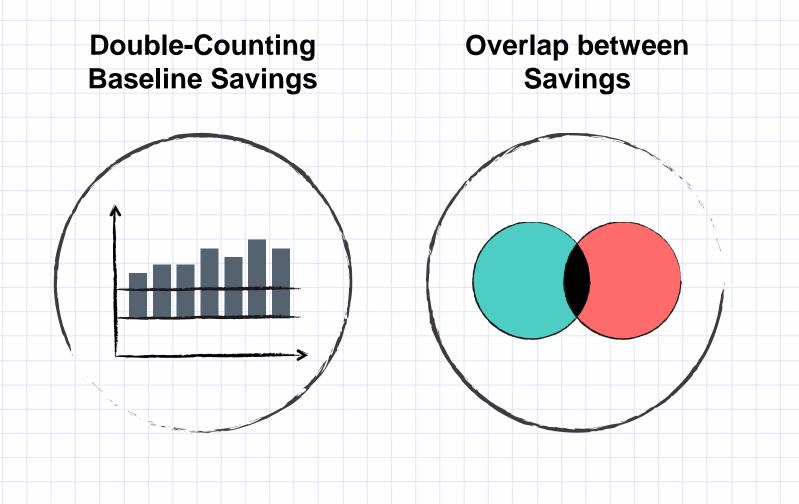








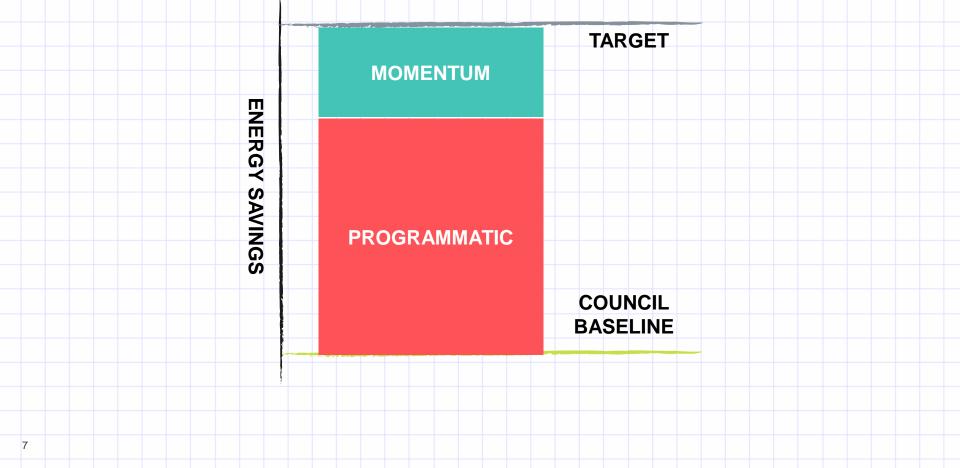
There are two kinds of double counting



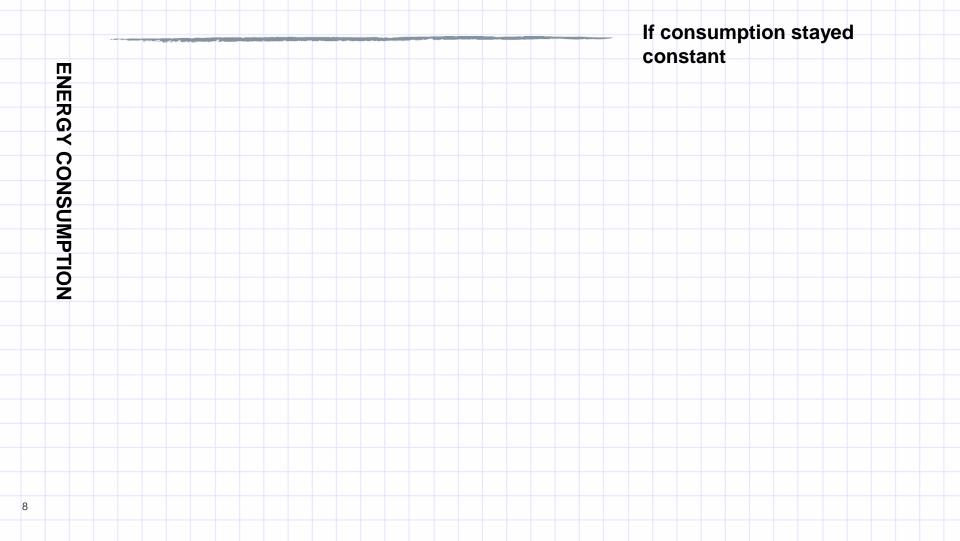
DOUBLE COUNTING

Baseline Savings

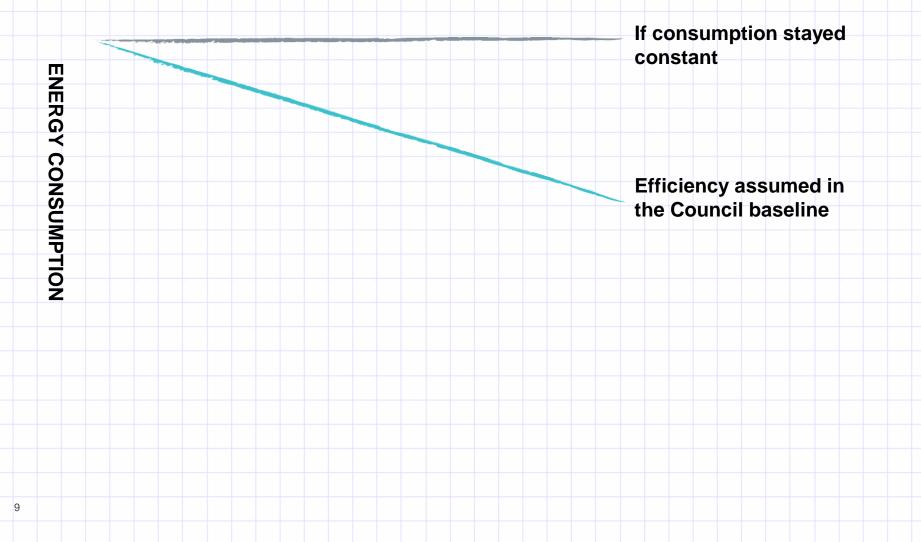
Momentum Savings Analyses are tracked from the Council baseline



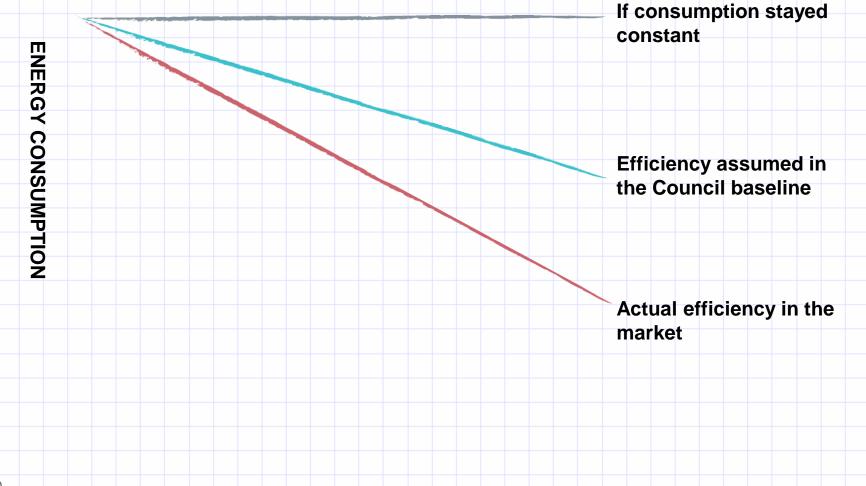
There is efficiency assumed in the Council baseline



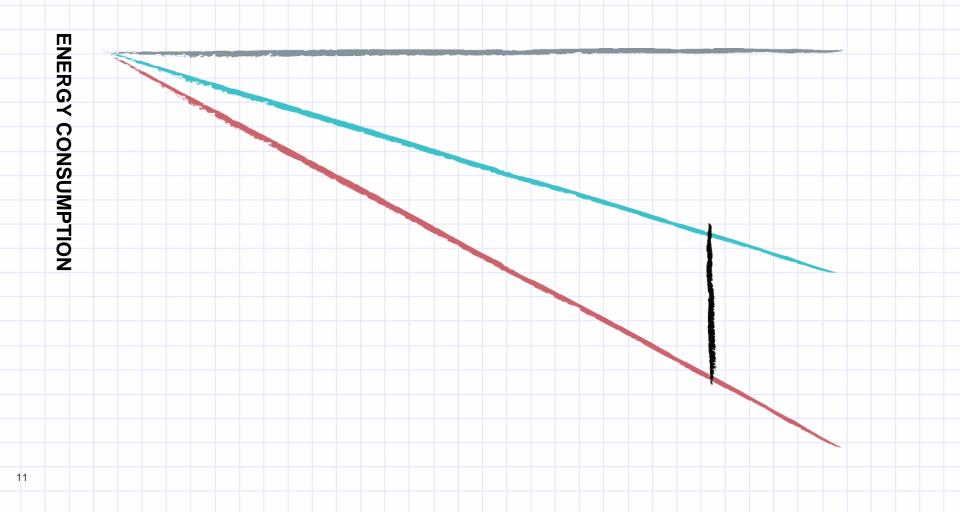
There is efficiency assumed in the Council baseline

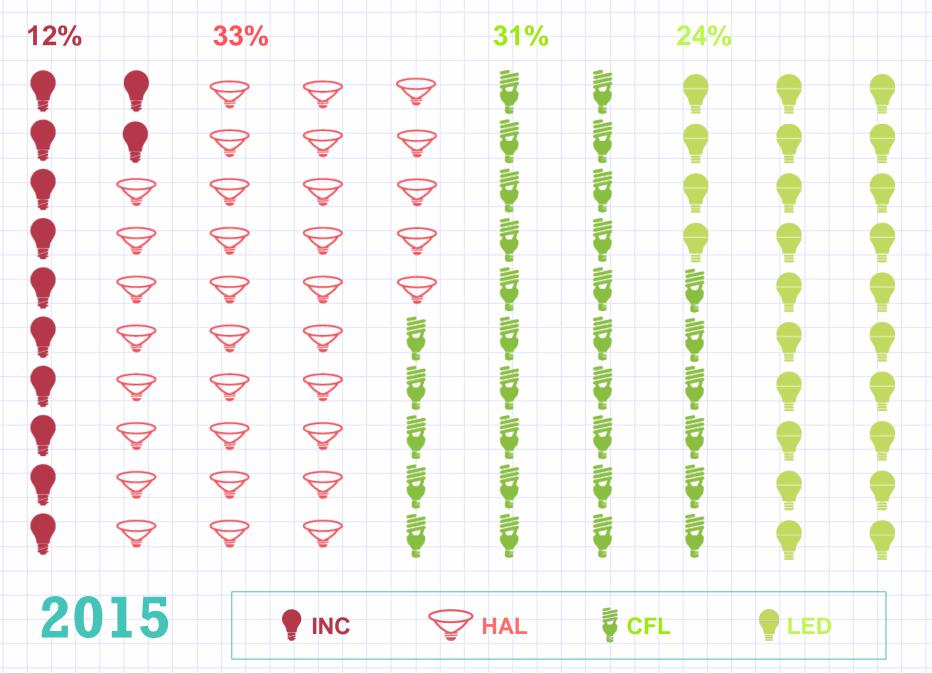


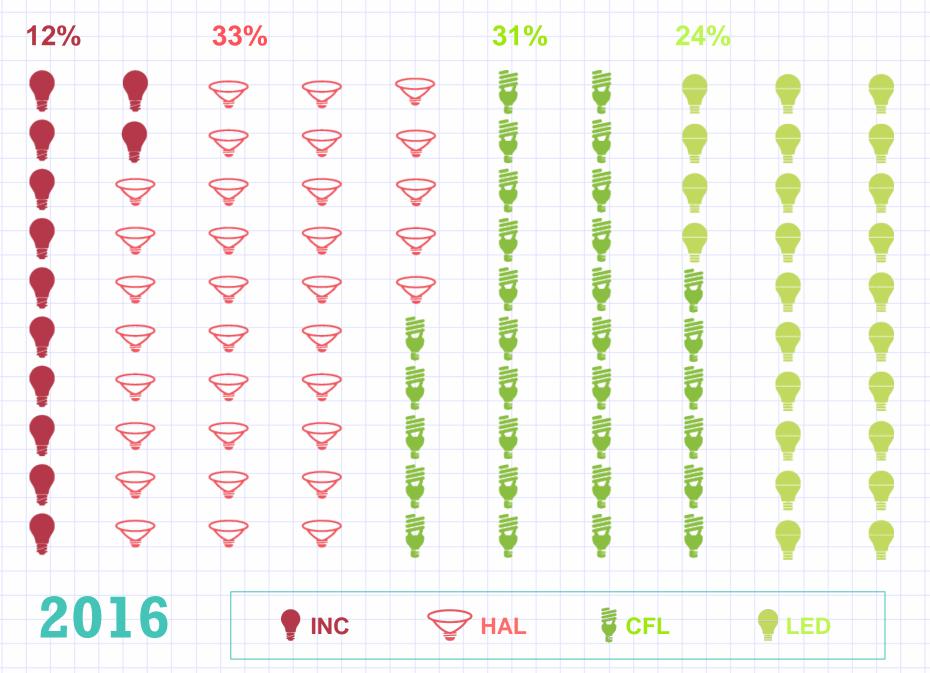
There is efficiency assumed in the Council baseline

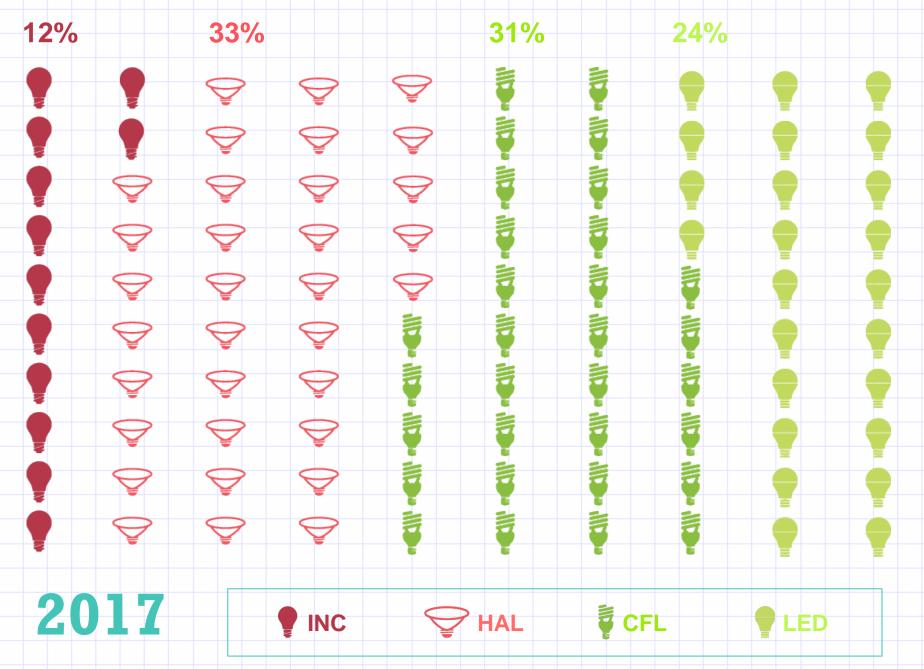


Getting the baseline right is the most important way to avoid double-counting







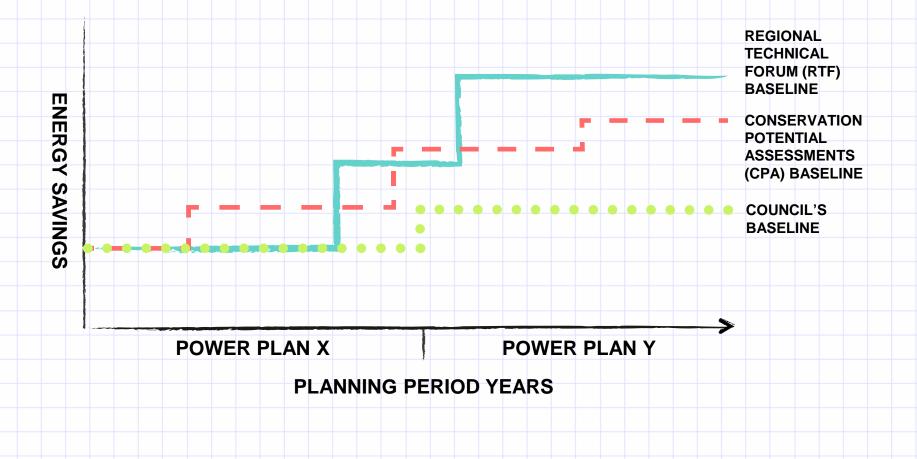




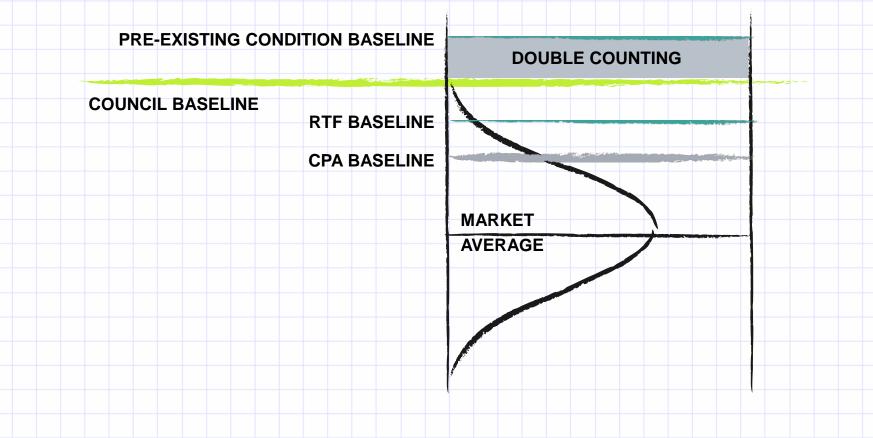
Counting these bulbs in green is doublecounting

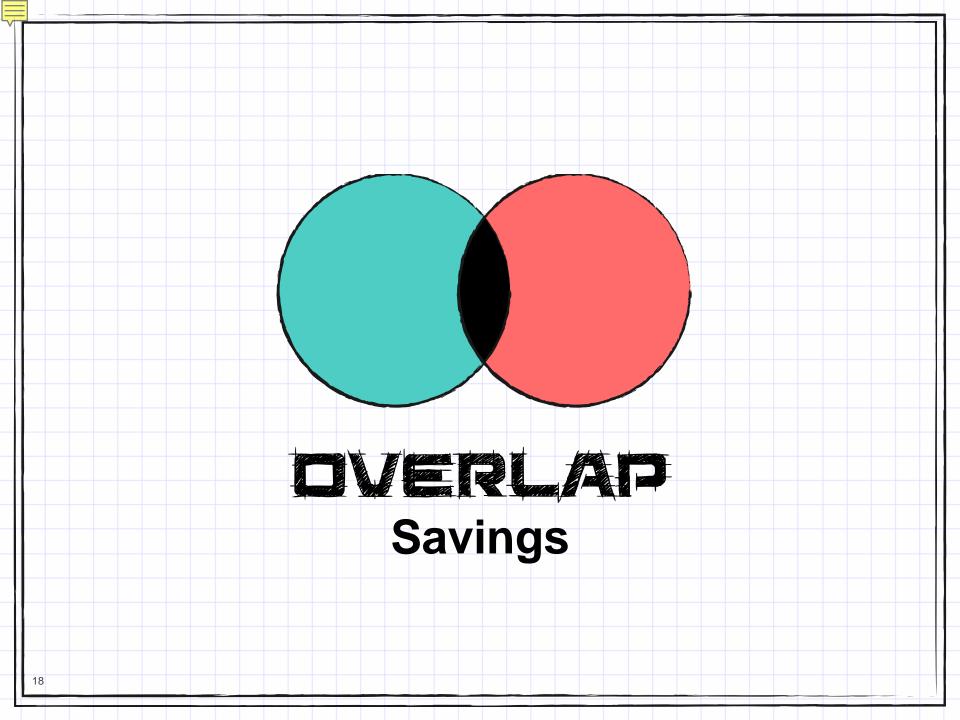


The region uses many different baselines for reporting energy savings



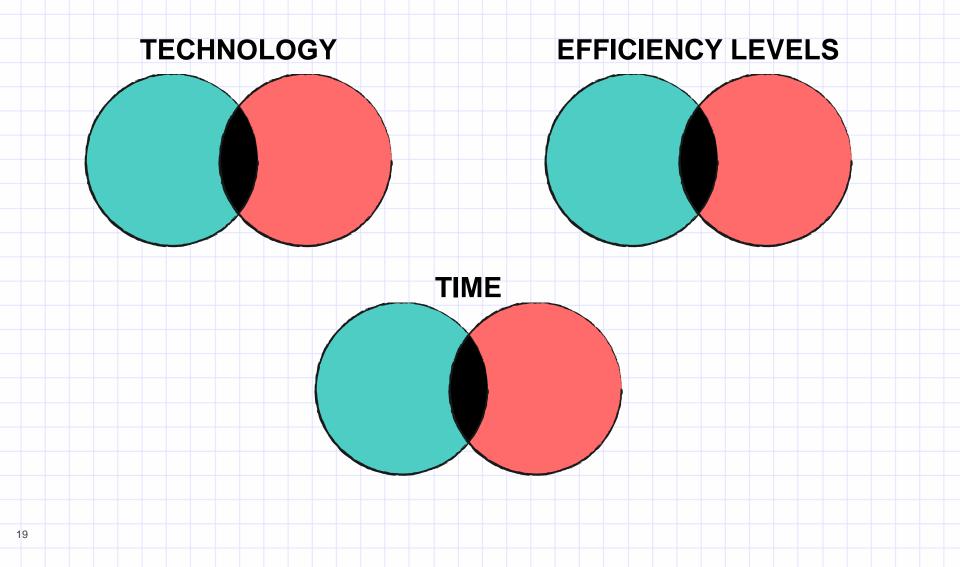
We true up program savings for double counting







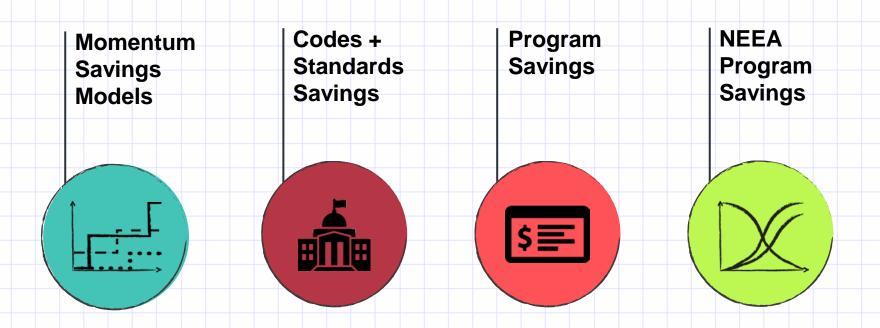
What is Overlap?

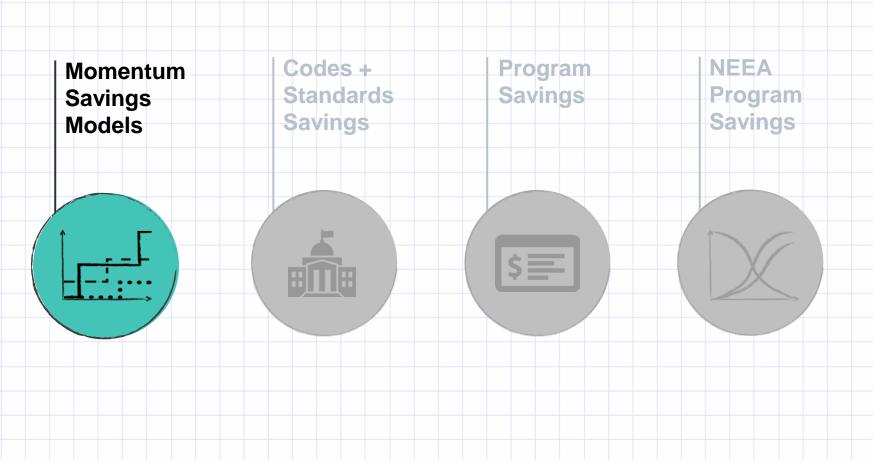




Correcting for Overlap

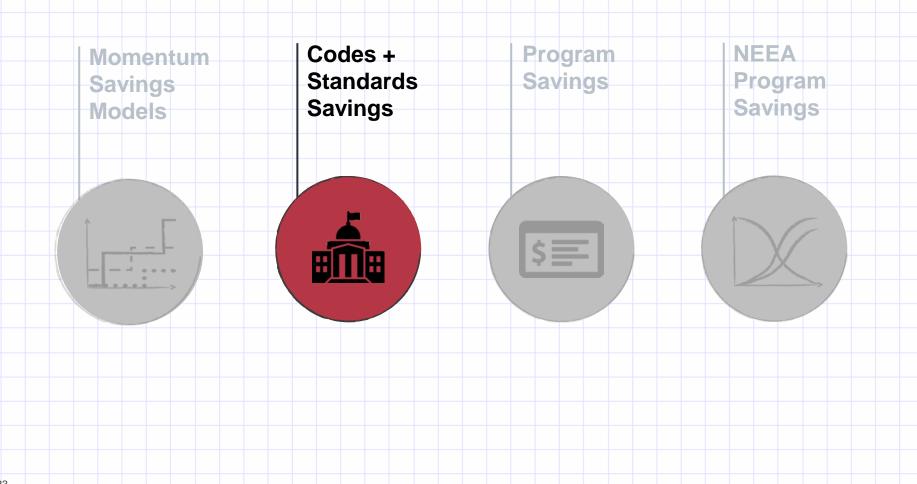






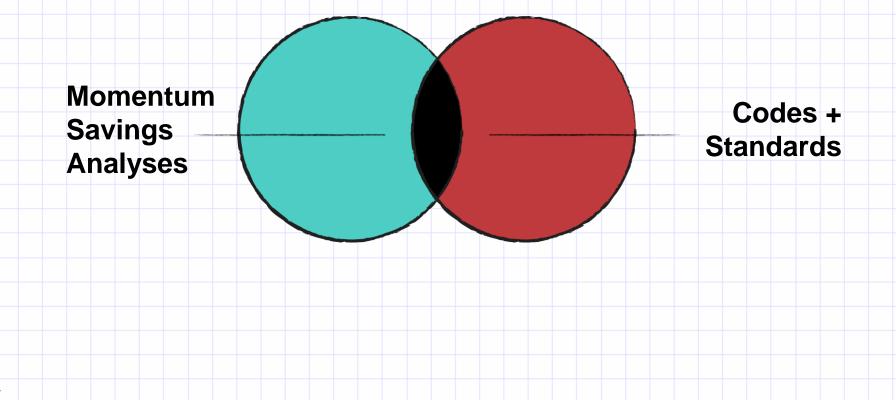
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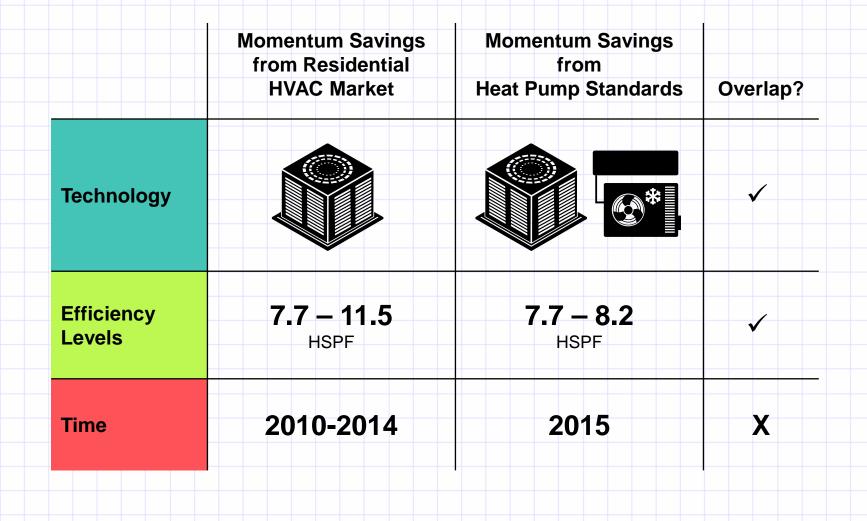




Overlap Between Momentum Savings Analyses and Codes + Standards



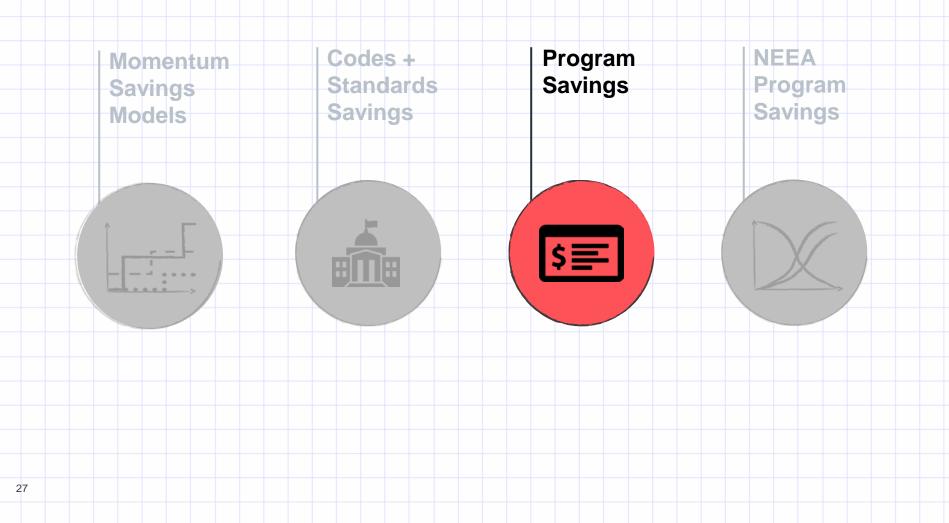
Example: Residential Heat Pumps



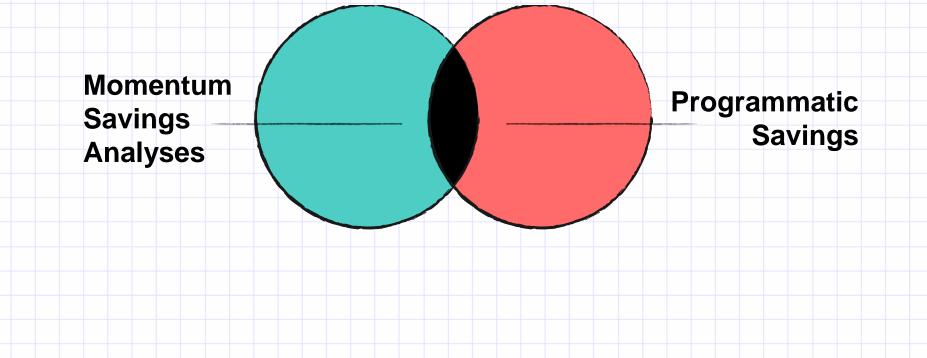
Example: Small Packaged AC

| | Washington State Commercial Building Code | Momentum Savings from Packaged AC Standards | Overlap? |
|----------------------|---|---|----------|
| Technology | | | ✓ |
| Efficiency Levels | Minimum 14.0 SEER for Single Package Units < 5 tons | Minimum 14.0 SEER for Single Package Units < 5 tons | ✓ |
| Time | Compliance in 2015 | Compliance in 2017 | ✓ |



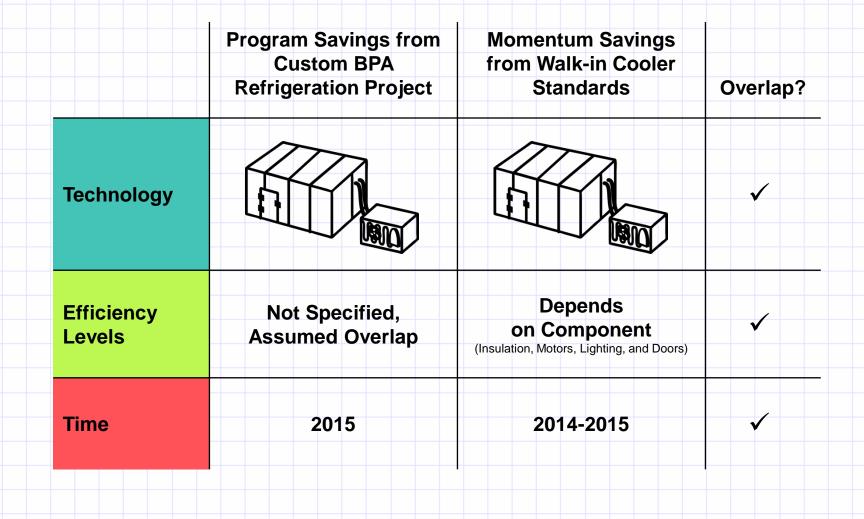




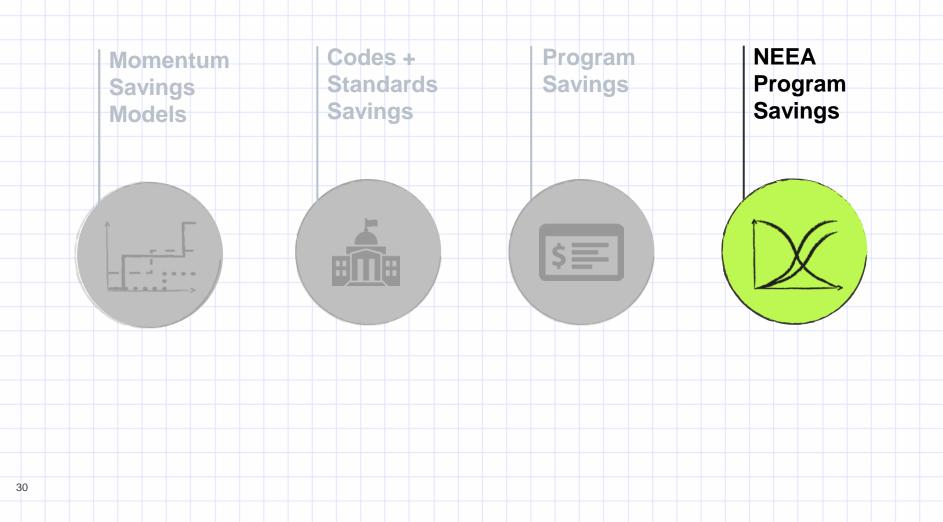


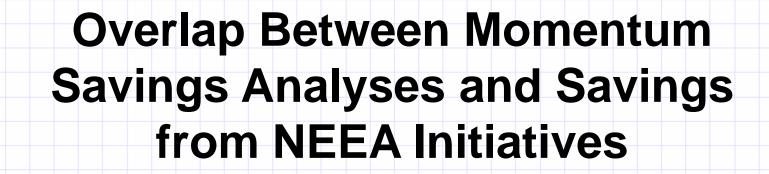


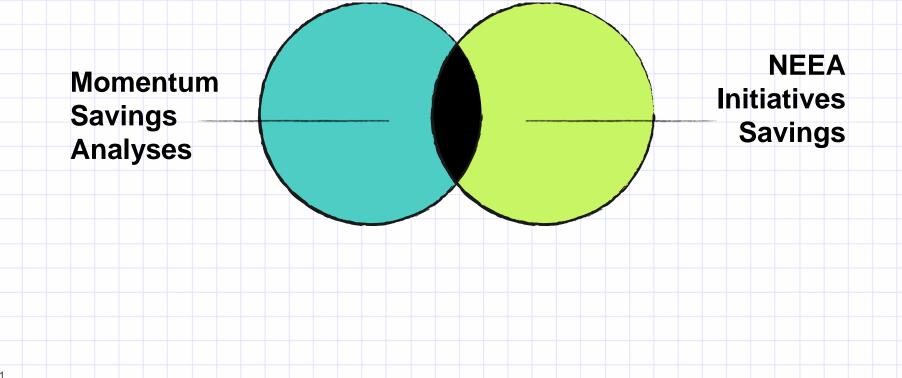
Example: Walk-in Coolers













Example: Refrigerators

| | NEEA Savings from Energy Star 4.0 | Momentum Savings from Refrigerator Standards | Overlap? |
|----------------------|---|---|----------|
| Technology | Energy STAR | | ✓ |
| Efficiency Levels | Baseline to EnergyStar 4.0 | Baseline to Federal Standard (> EnergyStar 4.0) | ~ |
| Time | 2010-2015 | 2015 | ~ |

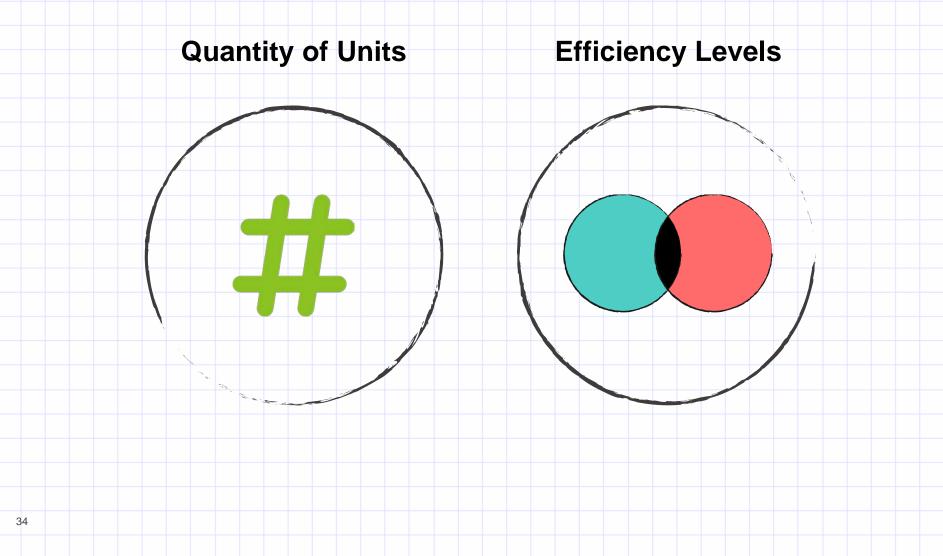


Correcting for Overlap





Two Key Numbers





Correcting for Overlap

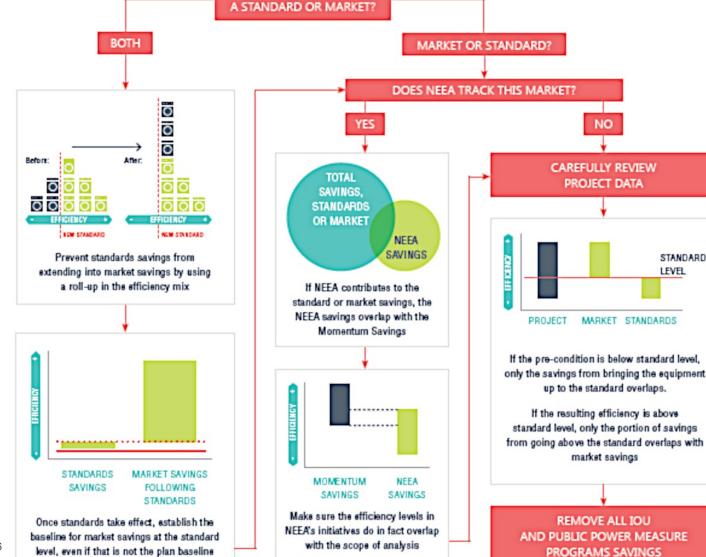


A GUIDE TO AVOID DOUBLE COUNTING MOMENTUM SAVINGS

Overlap occurs when two analyses find savings from the same efficiency levels, of the same technology, at the same time. This graphic will help analysts avoid and correct for this type of overlap when estimating momentum savings from standards and markets.

ARE YOU ANALYZING





TRUING-UP BASELINES

BPA and other entities must claim energy savings-programmatic, momentum, or otherwiseagainst a predetermined baseline. Most often, entities in the Northwest use the baseline as defined in the Northwest Power and Conservation Council's (the Council) current power plan. Unfortunately, not all analysts in the energy efficiency industry interpret the Council's defined baselines in the same way, or in some instances, use them at all. This complicates savings estimates, and may result in double-counting or lost savings opportunities. To avoid this pitfall, analysts must first identify and reconcile the baselines used in each analysis. Doing so will ensure analysts count savings from a common starting point and accurately capture overlap.

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