



What do we all want?



Energy efficiency programs that save customers money and energy

To be trustworthy stewards of ratepayer money

Evaluation

What did we achieve?

How do we improve?



Impact Evaluation



Savings reliability with independent verification



Program improvement opportunities

QSSI Policy Refresh: Impact Evaluation

Focus on Savings Reliability, secondary program improvement

4-year planning cycle, some evaluation annually

Minimum of 80% coverage (RTF Guidelines), goal of 90% coverage, over 4 year period

Balances objectives of coverage, research needs, timely feedback and cost /effort of the evaluation

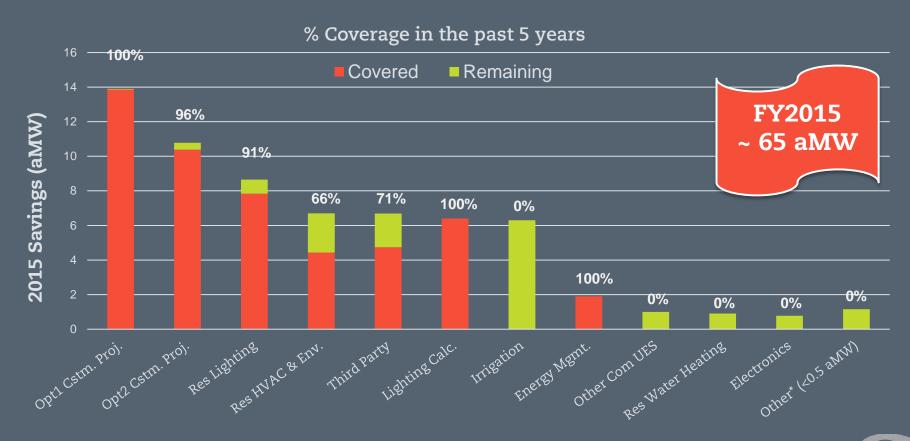
Evaluation Progress

Policies and Communication	 QSSI Impact and Process Evaluation Policies Why Evaluation Brownbag Internal review teams Embedded EER, regular updates
Plans	 Basic evaluation approaches to custom, lighting calculators and some UES
Recent Results	Simple Steps Process EvaluationRes Lighting ImpactIndustrial SEM Impact
In Progress	 2016 Evaluation – Billing analysis & PTCS HVAC Integrated EM&V Strategy Process Evaluation Details



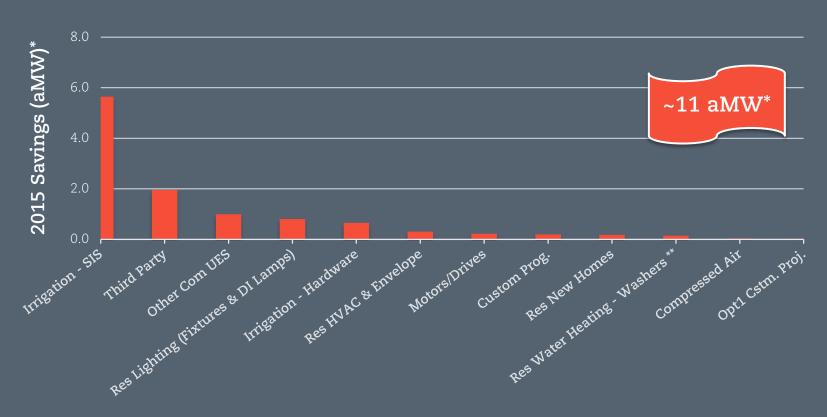
What Have We Covered?

The past 5 years of impact evaluations have covered ~76% of the BPA portfolio



What Should We Hold Off On?

Considerations: Size, On-going research, program changes, customer burden



What Should We Look at?

Sector	Evaluation Measure Group	Measure Status	Savings (aMW)*		
	Phase II of CY2016 UES Residential HVAC and Envelope Billing Analysis	Proven	5.72**		
	HVAC Ductless Heat Pumps - Zonal	Proven	1.70		
Residential	Power Strips	Planning	0.82		
	Water Heating - Showerheads	Planning	0.77		
	Water Heating – Heat Pump Water Heater	HPWP	0.19		
	State Grants - Low Income Weatherization	?	0.16		
Agricultural	icultural De-energization		0.20		
& Industrial	BPA Green Motors	Small Savers	0.11		

^{*}Total annual savings will be revised once the FY2016 IS2.0 data is finalized.

Source: Summarized from partial FY2016 data included in an extract from IS2.0 dated 10/31/2016

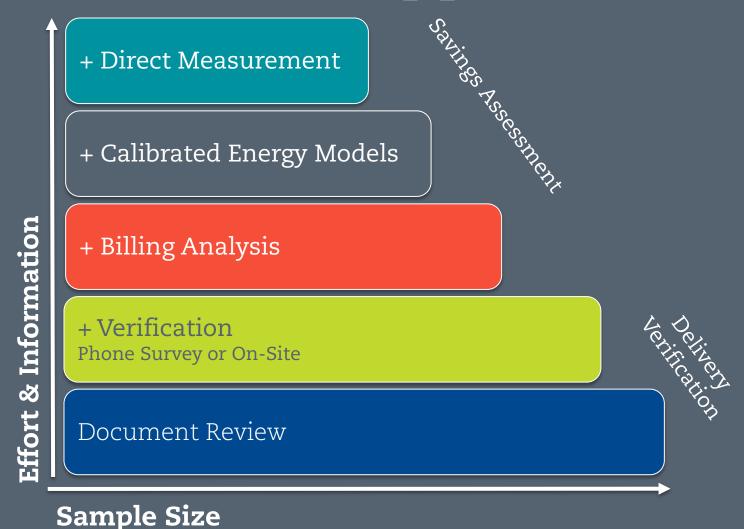
Note: Also plan to conduct review of Retail Sales Allocation Tool



^{**}FY2015 savings.

Evaluation Approaches Overview

Evaluation Approaches



Summary: 2017 Data Collection

Document Review

(Utility Files)

- 5 measure groups
- ~450 projects across 28 utilities

Verification (Phone Surveys)

- DHP eFAF only
 - Utilities or Evaluation can field calls

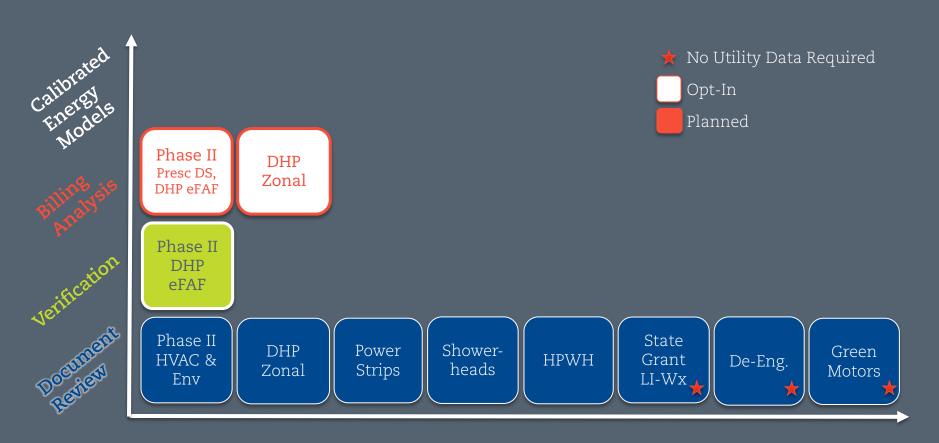
OPTIONAL Billing Data

- DHP Zonal
- DHP eFAF
- Prescriptive DS



Summary of Approaches

Leverage Low-Rigor Approach for Most Measures



Why Opt-In Billing Analysis?



DHP Zonal

- Proven measure, not under review, yet
- Utility interest in understanding savings in their territory

DHP eFAF

- Draft results from 2016 billing analysis are low compared to RTF estimates
- Add'l sample to:
 - improve precision on results
 - east side utility representation

Prescriptive Duct Sealing

- Draft results from 2016 billing analysis are not statistically significant
- Add'l sample to make results meaningful

CY2017 Activities

Sector	Measure Group	Measure Status	Doc Review	Billing Analysis	Phone Surveys	Literature Review
	Phase II Data Collection and Analysis for CY2016 Res HVAC and Envelope Billing Analysis*	Proven	✓ DHP eFAF	Opt-In: DHP eFAF Pres DS	✓ DHP eFAF	
Residential	Ductless Heat Pumps replacing Zonal Heat	Proven	✓	Opt-In		
	Power Strips	Planning	✓			
	Showerheads	Planning	✓			
	Heat Pump Water Heaters	Planning	✓			
	State Grants – Low Income Weatherization	N/A				✓ ★
Agricultural	De-energization	BPA Qualified	✓ ★			
Agricultulai	BPA Green Motors	Small Saver	✓ ★			

^{*}The analysis of the remaining res HVAC & envelope measure groups included in the FY2016 billing analysis will be finalized in CY2017.

- 🖈 No utility data required
- + Research the Retail Sales Allocation Tool (RSAT)
 - ullet Allocation methodologies, implementation, discounted bulbs purchased for use in programs



Two-Stage Cluster Sampling

- Used for measures with similar project savings
- Minimizes number of utilities

For each measure group:

Stage 1

Determine each utility's savings contribution

- Exclude: Tiny Contributors (<0.25%* of FY Savings)
- Automatically Select: Large Contributors (>6% of FY Savings)
- Randomly Select: Small Contributors
 - Exclude if the utility has received FY2015 oversight

Stage 2

A 'project' is a line item in IS2.0

Randomly sample target quantity of projects

* 0.5% for Res HPWH



Stratified Random Sampling

Used where project-level savings vary significantly

- o Green motors
- o Res Power Strips
- o Res Showerheads

For each measure group:

- Determine each project's cumulative savings contribution (arranged from greatest to smallest savings)
 - o Projects in Tiny stratum are excluded (Bottom 1%)
 - o Group into stratum based on size
- Randomly sample target quantity of projects



Draft Evaluation Sample - Res

Residential Measure Group	Sampling Technique	Strata	Number of Utilities	Total Number of Projects**		
Phase II Billing Analysis	Nested	Nested N/A		N/A 1		~300
		Large Contributors	5	~48		
HVAC DHP Zonal* (document review)	Two Stage Cluster	Small Contributors	5	~50		
(accament review)		Subtotal	10	98		
Power Strips	Stratified Random	Subtotal	5	5		
Showerheads	nowerheads Stratified Random Subtotal		8	10		
		Large Contributors	5	~9		
Heat Pump Water Heater	Two Stage Cluster	Small Contributors	3	~22		
		Subtotal	8	31		

^{*}Where possible, evaluation will get project documentation directly from 3rd Party Implementer



^{**}A project is an individual line item in the IS2.0 database Source: Navigant analysis of FY2016 IS2.0 data pull on Feb 3rd 2017.

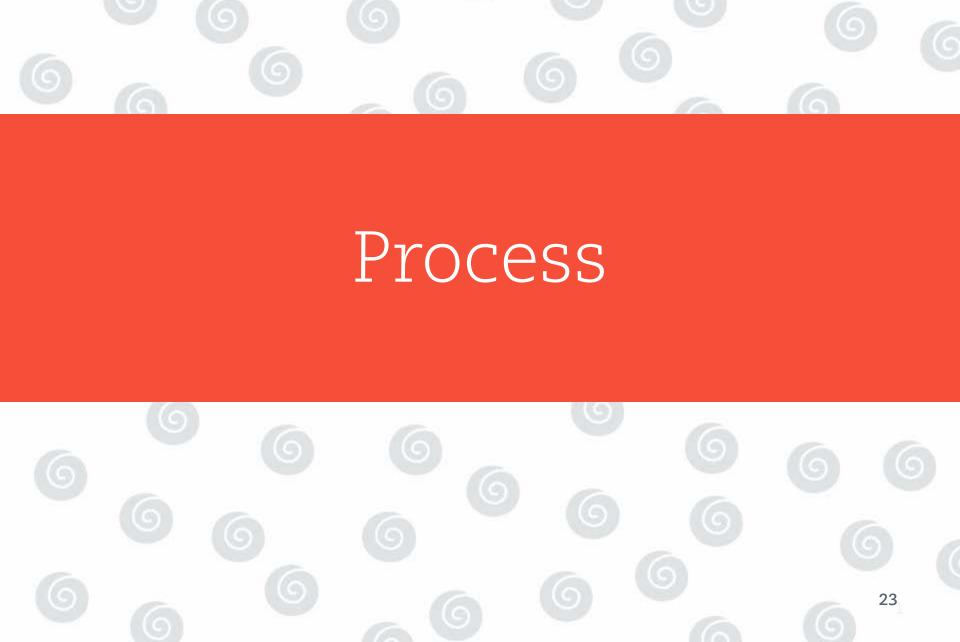
Draft Evaluation Sample – Ag/Ind

Ag/Industrial Measure Group	Sampling Technique	Strata	Number of Utilities	Target Number of Projects
De-energization	N/A	N/A	3	3* ★
BPA Green Motors	Stratified Random Sampling	Subtotal	N/A	~9 ★

*Census

Source: Navigant analysis of partial FY2016 IS2.0 data

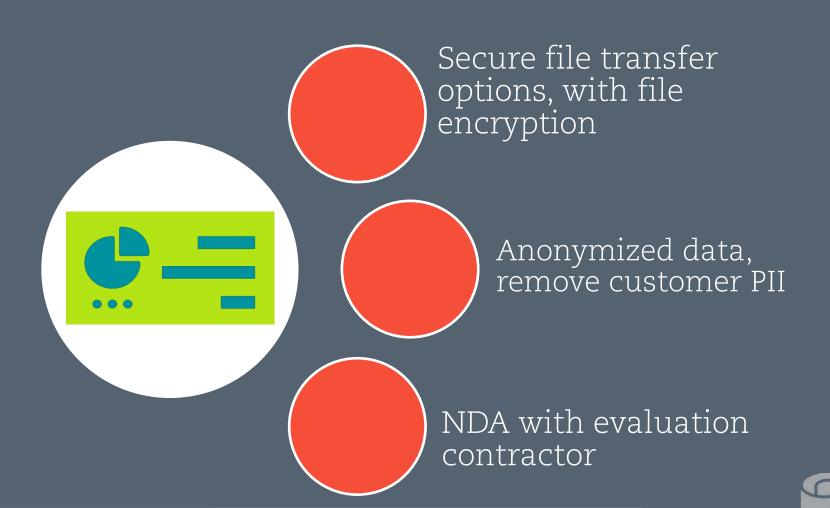




Draft 2017 Evaluation Rollout

	20	16	2017											
Milestone	Nov	Dec	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec
Draft Evaluation Plan	x													
Feedback on Plan		+		→										
Heads Up Email to Utilities				X										
Finalize Evaluation Plan & Sample					x									
Sample Notification to Utilities						x								
Brownbag for Sampled Utilities						x								
Primary Data Collection						4		→						
Data Clarifications								—	-					
Analysis									—		-			
Reporting												+		-

Data Security is a Priority



Contact Protocols

Contact protocols outlined in Appendix G of Evaluation Plan

Project Documentation Requests

- Evaluation provides utility detailed list of sampled projects via secure transfer
 - 6-week timeline for file delivery
- Utility transmits required data to evaluation team
 - Evaluation will work with utilities individually to support data request as much as feasible: Secure and encrypted file requests via Navigant's secure FTP, mail encrypted thumb drives, provide support staff to collect data, offer timeline extension, if requested and possible

End User Contact

- DHP in eFAF phone surveys utilities notified 4 weeks in advance and evaluation provides support information
- Option for utilities to conduct the end-user survey



Next Steps

Utility Review (Comments by March 21)

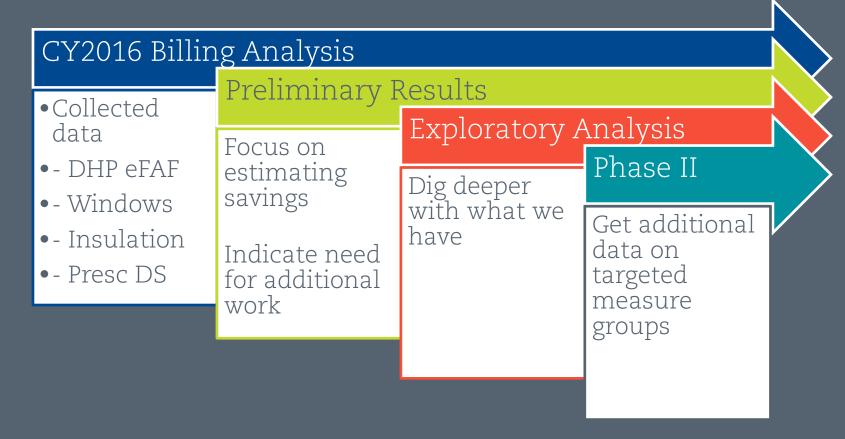
Finalize Evaluation Plan (March 30)

Sample Notification & Brownbag (Early April)

Other input on evaluation processes or communications?

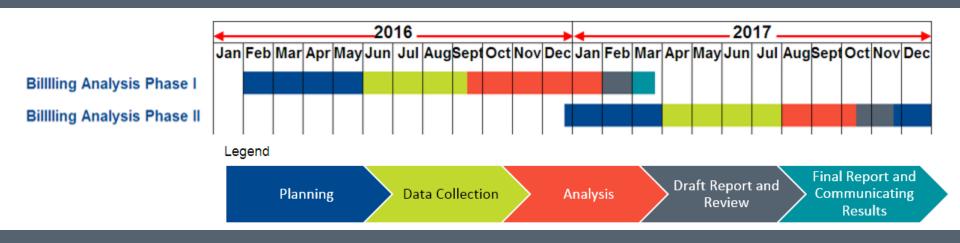
Measure Approach Details

CY2016 Billing Analysis



- o In 2016, notified utilities that we may collect deeper data if savings are low
- o Delayed due to lags in data collection

Phase II Context



To minimize utility burden, integrating Phase II data collection with 2017 data request

Phase II Evaluation Activities

Measure Group	Exploratory Analysis	Document Review	Phone Surveys	OPT-IN Billing Analysis
DHP eFAF	✓	✓	✓	✓
Windows	✓			
Insulation	✓			
Prescriptive DS	✓			√

The FY2016 billing analysis of windows, insulation and performance duct sealing will be finalized in CY2017



DHP replacing eFAF

Document review

Phone surveys

Opt-In Billing analysis

Document Review



- HVAC system & home characteristics
 - Tonnage
 - HSPF
 - Sq. ft.

Data Required

Installation Forms

Phone Verification

Utilities can conduct calls

- System and operating details
 - Non-electric heat
 - Vacation homes
 - Additions
 - eFAF heat use
 - New cooling
 - Behavioral aspects

OPT-IN Billing Analysis

HZ2 and HZ 3 needed!

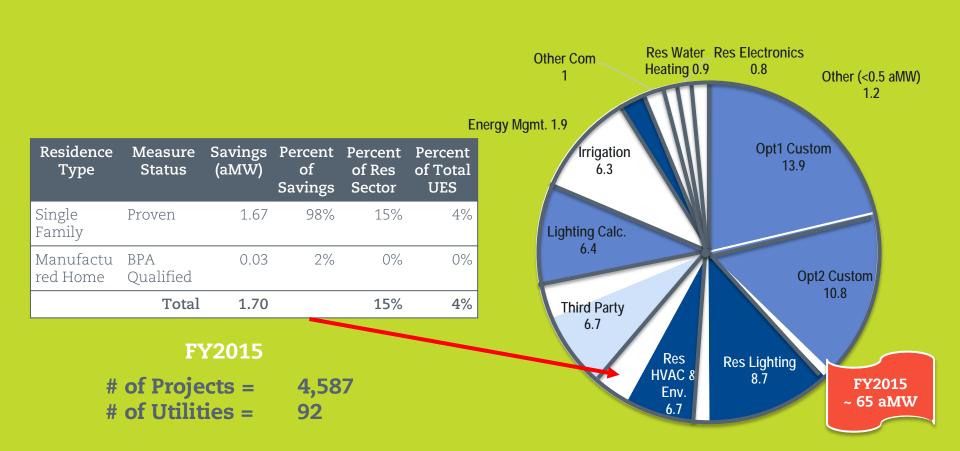


- Savings estimation

Data Required

Energy Consumption Data

Residential DHP - Zonal



Residential DHP - Zonal

Document Review

o Majority of measure group is Proven



Data Required

Invoice

DHP Installation Form

Verifies

- Purchased quantity
- Measure specifications

Remaining Uncertainty

Underlying assumptions

OPT-IN Billing Analysis

o Leverage existing methodology & models



Data Required

Energy Consumption Data

Provides

• Savings estimates

Remaining Uncertainty

 Why estimated savings may vary from deemed savings



Regional Data Collection

NEEA is seeking cost data on installed DHPs

- o NEEA and BPA coordination to minimize data requests
 - NEEA will request DHP rebate data from direct funders
 - BPA will summarize & anonymize the DHP zonal information for indirect funders in the evaluation sample

Please let us know if you have concerns, or let NEEA know if you would like to work directly with them to provide all data on your projects.

Residential Zonal DHP

Detailed Requirements for Delivery Verification

Specification	Component	Requirement	Proposed Data Source	Details
Measure	Heating Zone	Check for heating zone	Installation	Site zip code on Installation Form can be
Identifiers	Cooling Zone Check cooling zone	Form	used to look up HZ and CZ	
	Pre-Conditions	Check pre-conditions were electric resistance zonal system	Installation form	Existing Heating System Information section on Installation Form
Savings Baseline	Pre-Conditions	Check that house does not have a heat pump, ductless heat pump, or a whole house forced air heating system	Installation form	Existing Heating System Information section on Installation Form
Implementation and Product Standards	HSPF Rating	Check inverter drive DHP with nominal 0.75 tons or more and HSPF rating of 9.0 or higher is installed	Installation form	Manufacturer and model information from Installation Form
Standards	Installation Location	Check DHP is installed in main living area	Installation form*	Installation location

^{*} This requirement was present in the older DHP form, and is now absent on the new form. Phone surveys/customer contact will be required to verify installation location in the future.

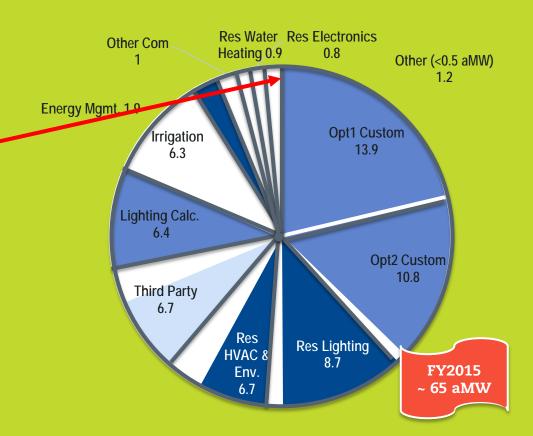


Residential Power Strips

Measure Status	Savings (aMW)	Percent of Savings	Percent of Res Sector	
Planning	0.82	100%	7%	2%
Total	0.82		7%	2%

FY2015

of Projects = 96
of Utilities = 31



Residential Power Strips

Document Review

o Provide insight into growing measure



Verifies

- Purchased quantity
- Measure specifications

Remaining Uncertainty

Underlying assumptions

Preliminary feedback suggests customer contact data not available for persistence research
Planning measure > Delivery Verification won't satisfy impact evaluation
Metering study planned in the region, BPA Tween process is involved



Residential Power Strips

Detailed Requirements for Delivery Verification

Specification	Component	Requirement	Proposed Data Source	Details
Measure Identifiers	None	IR-sensing ("Tier II") installed in home entertainment setting.	Invoice	Make and Model
Savings Baseline	Pre-Conditions	N/A		
Implementation and	IR-sensing APS, home- entertainment:	- APS unit must control television.	None	
Implementation and Product Standards		- Verification should take place approximately 6 to 9 months after the customer receives the APS.	None	

Special considerations:

Largest reported projects are often captured in a single invoice for a large quantity of program units.

ReportableKWh 🔻	Sector 🔻	MeasureNm	¥	Quantit 🔻
857,067	Residential	Power Strips Infrared Signal Sensing By-Request		2621
2,945,616	Residential	Power Strips Infrared Signal Sensing By-Request		9008

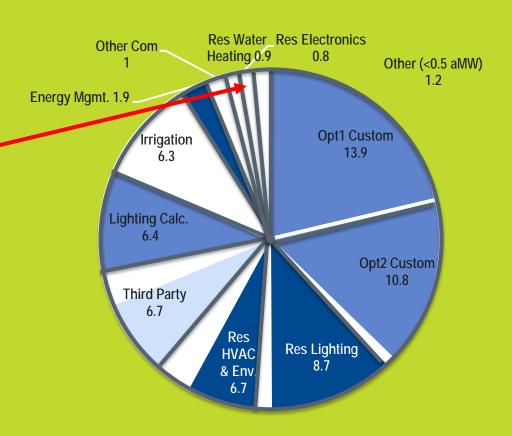
Residential Showerheads

Measure Status	Savings (aMW)	Percent of Savings	Percent of Res Sector	Percent of Total UES
Planning	0.77	100%	7%	2%
Total	0.77		7%	2%

^{*} Measure status for changed to "Planning" on the RTF website as of Aug 16, 2016

FY2015

of Projects = 698 # of Utilities = 31



Residential Showerheads

Document Review

o Provide insight into growing measure



Verifies

- Purchased quantity
- Measure specifications

Remaining Uncertainty

Underlying assumptions

Preliminary feedback suggests customer contact data not available for persistence research
Planning measure > Delivery Verification won't satisfy impact evaluation
BPA Tween process tracking research opportunities



Residential Showerheads

Detailed Requirements for Delivery Verification

Specification	Component	Requirement	Proposed Data Source	Details
	Delivery: {Retail, Mail- by-Request, Direct Install}	Check Delivery Mechanism	Measure Distribution Log	Entry in correct tab of Measure Distribution Log*
Measure Identifiers	Water Heating System Type: {Electric, Gas, Any}	Check the water heating system type	Measure Distribution Log*	Water Heater Fuel
	Rated Flow Rate: {2.0 gpm, 1.75 gpm, 1.5 gpm}	Check the flow rate	Invoice	Make and Model
	Retail (Current Practice)	N/A		
Savings Baseline	Mail-by-Request, Direct Install (Pre-Conditions)	N/A		
Implementation and Product Standards	N/A	N/A		

^{*} Measure Distribution Log has two separate tabs for "by-Request" and "Direct Install" measures.

Special considerations:

Largest reported projects are often captured in a single invoice for a large quantity of program units.

Reporta→	Sector	MeasureNm	QuantityAmt <u></u>
1018800	Residential	Showerheads Any Showerhead 1.5 or less Gallons	3600
764100	Residential	Showerheads Any Showerhead 1.5 or less Gallons	2700

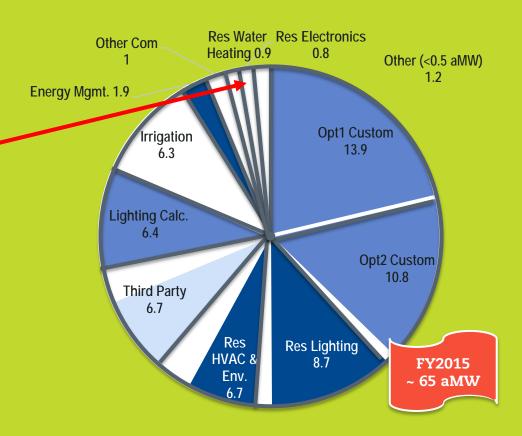
Residential HPWH

Measure Status	Savings (aMW)	Percent of Savings	Percent of Res Sector	Percent of Total UES
Provisional	0.19	100%	2%	0%
Total	0.19		2%	0%

^{*} Measure status for changed to "Planning" on the RTF website as of Aug 16, 2016

FY2015

of Projects = 841 # of Utilities = 33



Residential HPWH

Document Review

- o Provide insight into growing measure
- Look at feasibility of doc review only for future eval



Verifies

- Purchased quantity
- Measure specifications

Remaining Uncertainty

Underlying assumptions

Planning measure → Delivery Verification won't satisfy impact evaluation NEEA/BPA satisfying RTF research needs



Residential HPWH

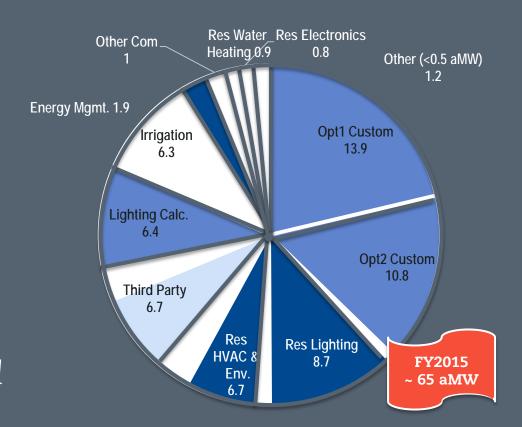
Specification	Component	Requirement	Proposed Data Source	Details
	Efficiency Tier	Check Efficiency Tier	Installation Form	Make and Model
	Install Location	Check installation location	Installation Form	Installation Location
Measure Identifiers	HVAC Type	If unit is installed in conditioned interior space, check heating system type	Installation Form	Heating System Type
identifiers	Exhaust ducting	Check whether exhaust air is ducted to the outside.	Installation Form	Installation Information
	Heating Zone	Check the heating zone.	Installation Form	Can be derived from physical address
Savings Baseline	Current Practice	N/A		
Implementation and Product Standards	NEEA Advanced Water Heater Specification	- Check that unit is listed on the Northern Climate Specification QPL for the claimed efficiency tier or the unit meets all efficiency requirements of the Northern Climate specification for the claimed tier If tier qualification is dependent on operation mode, check that operation mode is set to the one required by the claimed tier.*	Installation Form*	Make and Model

RSAT

CY16 activities include evaluating impacts of residential lighting projects.

*FY2015 savings

Stakeholders requested an independent assessment of RSAT allocation process and its application.







What Do These Require?

Direct Measurement + Site visits

Calibrated Energy Models
+ Site characteristics

Billing Analysis + Pre-/post energy consumption data

Verification

+ Customer contact info for phone surveys or site visits

Document Review

→ Project files (forms, invoices, distribution logs), IS2.0, EEDB, etc.

We need more data for each additional layer. & Information

Sample Size

Jerification

What Info Do These Provide?

We learn more with each additional layer.

Direct Measurement + kW, kWh, load factor, HOU, TOU, verified quality, model info ANTOS ASSOS

Calibrated Energy Models

- + Modeled savings, HVAC interaction
- → Models savings calibrated to sites

Billing Analysis

- + Pre-/post energy consumption
- \rightarrow Calculates savings estimates

Verification

- + Installed quantity, select install details, persistence
- → Passes through deemed savings values

Delizetz tion

Document Review

Purchased quantity, make/model specs, date

→ Passes through deemed savings values, assumes forms are accurate,

Effort & Information