

# Southern Idaho/Nevada/Wyoming UTILITY ROUNDTABLES 2025

Oct. 8-9, 2025



### **Welcome and Introductions**

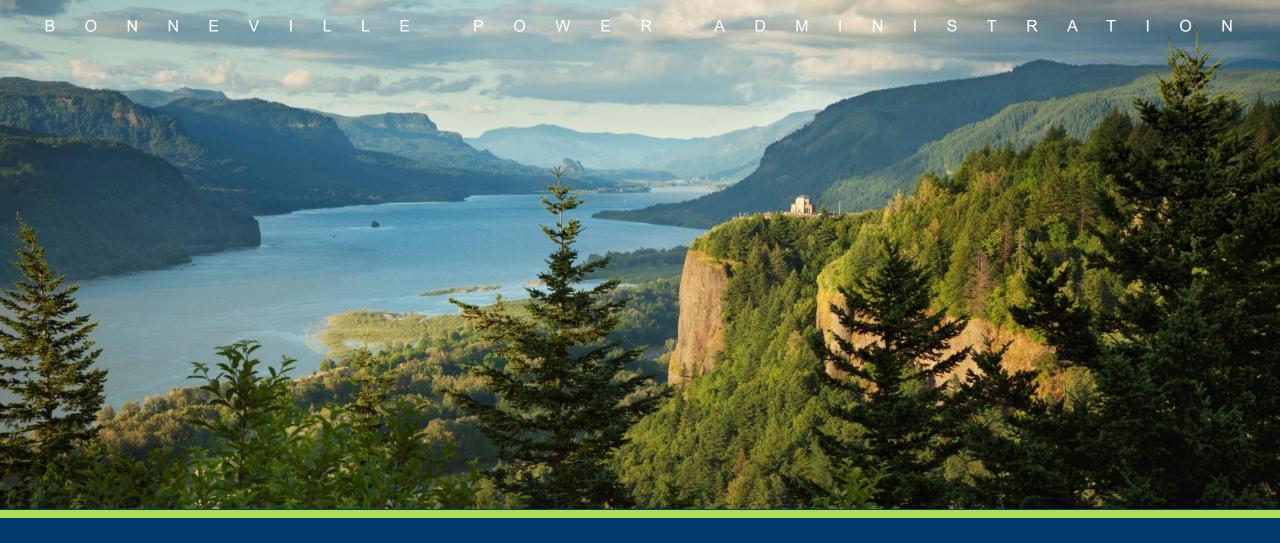
- Energy Efficiency Representative (EER), Kathy Yi.
- Attendees, please share:
  - Name and Utility/Organization.
  - Role in Energy Efficiency (EE) and how long you've been working in EE!

## Housekeeping

- Thank you to Chris Seibold from United Electric Cooperative for providing the food and beverages!
- Thank you to the Best Western Burley Plus Inn and Convention Center!
- Safety Moment.

## **Be Thinking About**

- What are your goals for the upcoming rate period?
- How can Bonneville Power Administration (BPA) help you reach those goals?
- What else would you like to share with us?



# **BPA Updates**UTILITY ROUNDTABLES 2025

Oct. 8-9, 2025



### Overview

- BPA EE Objectives.
- Fiscal Year (FY) 2024-2025 rate period wrap up/look ahead:
  - FY 2024-2025 savings by sector.
  - BP-22 rate case vs. BP-25 rate case.
- Three-year rate period:
  - Why a three-year rate period?
  - EEI budget.
- Implementation Manual (IM):
  - o Two IMs.
  - Reporting changes.

## **BPA EE Objectives**



1

Acquire energy efficiency savings that provide the greatest power resource benefits for the region.



2

Meet BPA's share of the energy efficiency goals established in the 8th Power Plan and prioritize cost-effective measures.



3

Offer a broad suite of measures that supports **all** BPA customers and their rate-payers in all sectors and demographics.

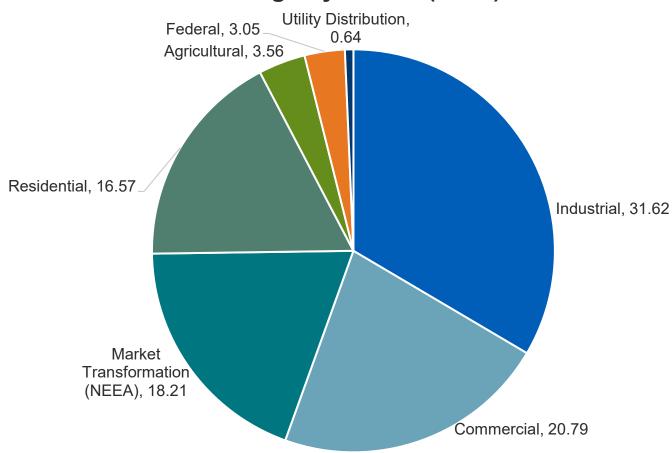
## Fiscal Year 2024-2025 Wrap Up/Look Ahead

- ✓ In FY 2022-2023 (BP-22), BPA acquired 89.6 aMW.
- ✓ In FY 2024-2025 (BP-24), BPA's goal was to achieve 90 aMW. Tentatively acquired 94.44 aMW.
- ✓ FY 2026-2027, BPA's goal is 90 aMW
- ✓ BPA remains on track to meet its 300 aMW energy conservation goal!



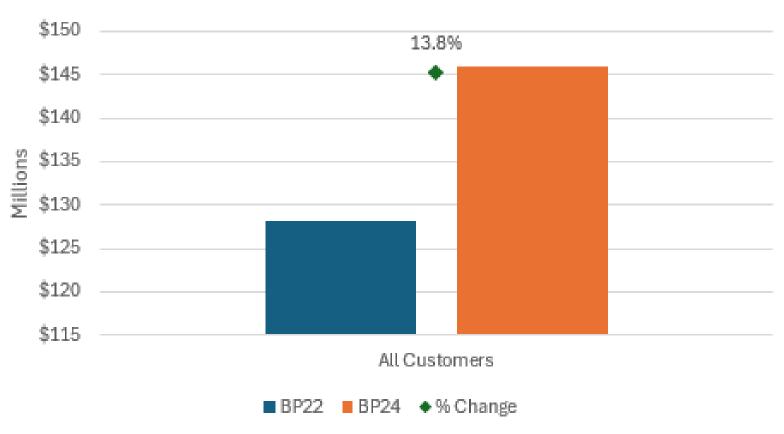
## **BP-24 Savings by Sector**

#### Savings by Sector (aMW)

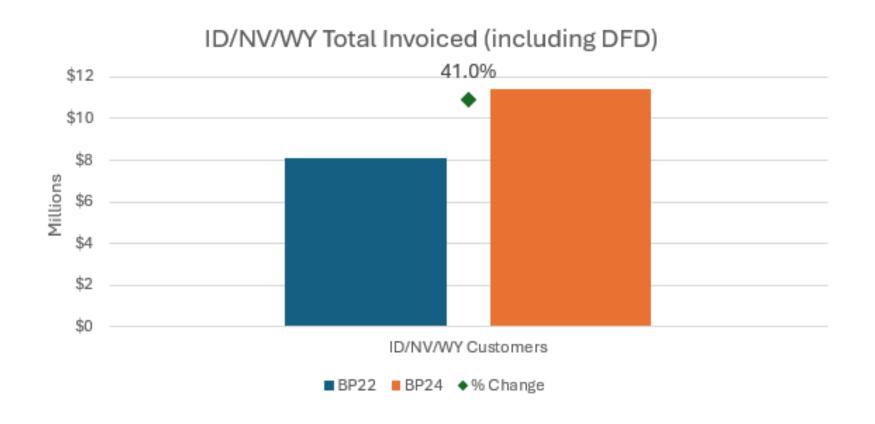


## BP-22 vs. BP-24 Total Invoiced

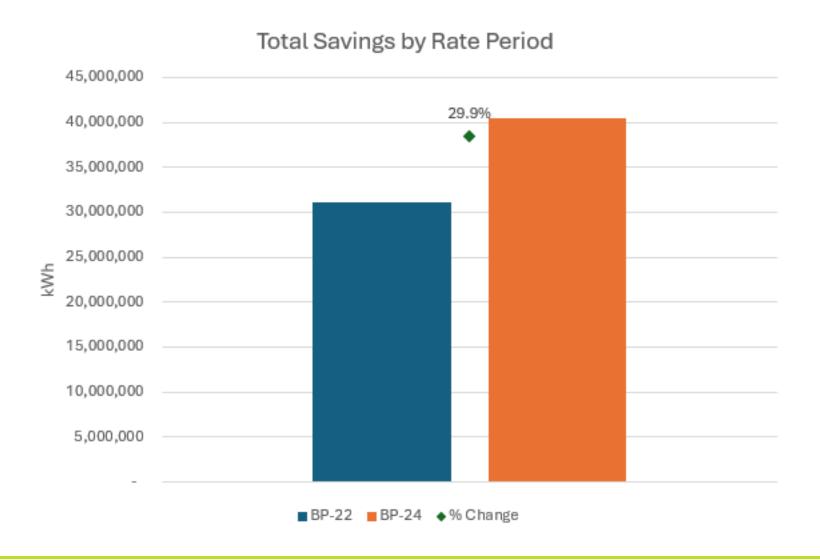




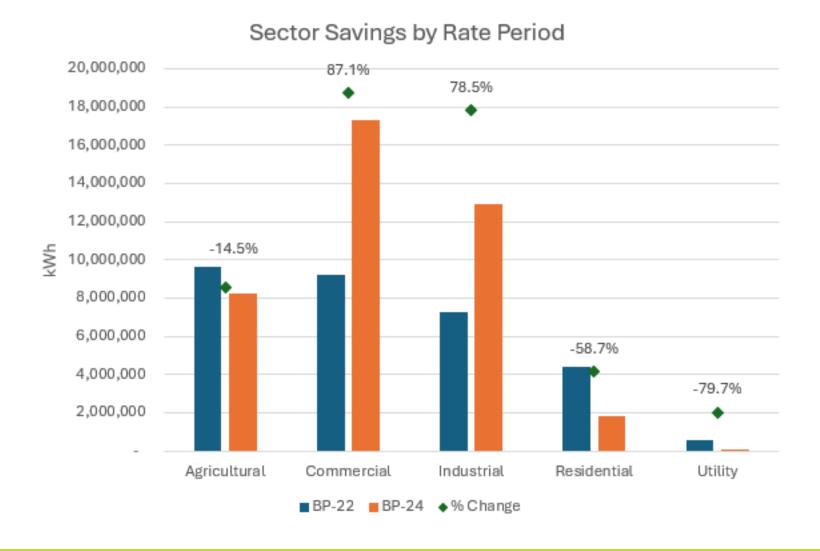
### ID/NV/WY - BP-22 vs. BP-24 Invoiced



# ID/NV/WY – BP-22 vs. BP-24 Savings



## ID/NV/WY – BP-22 vs. BP-24 Savings by Sector



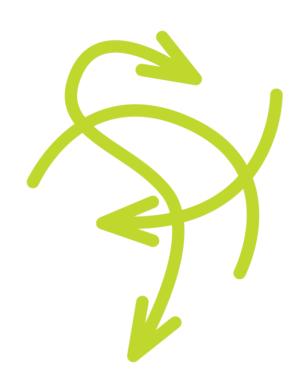
## (Why) A Three-Year Rate Period?

- 20-year Regional Dialogue contracts expire at the end of FY 2028.
- BPA rate periods for EE are in twoyear increments, which would leave FY 2028 stranded.



## Complexities of a Three-Year Rate Period

- The 9th Power Plan will tentatively be published in 2026 – possibly changing the underlying details of many measures.
- Activity tends to cluster in the latter part of the rate periods.
- Delayed reporting creates risk that BPA may not reach savings targets.
- There may be significant measure changes from the evolving EE market landscape during three years.



## Implementation Manual and Budget

- Two Implementation Manuals.
  - FY 2026-2027.
  - FY 2028 (full suite of changes).
- Access to the entire three-year rate period budget at the start of the rate period.
- Seamless budget to utilities but allocated by each FY.



## Reporting Changes

- Projects to be submitted into BPA Energy Efficiency Tracking System (BEETS) within six months of completion date.
- Projects to be invoiced within 30 days of "Ready to Invoice" status.
- BPA requests utilities report activity into BEETS at least once every six months.



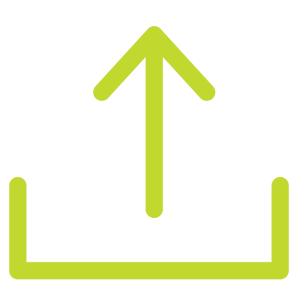
## **Reporting Changes**

#### Now – As of October 1, 2025.

- Installed costs for <u>all</u> residential measures.
- Installed and repair costs (if applicable) for income qualified measures.
- See Oct. 2, 2025 Webinar.

#### **Later – April 1, 2026.**

- Upload cost documentation.
- Utility Site Inspections are not required; required to indicate yes/no if conducted.
- BPA Site Inspections on a small portion of sites.
- See Sept. 25, 2025 Webinar.





**Questions or Comments?** 



# Residential and Income Qualified Sector UTILITY ROUNDTABLES 2025



## Agenda

- Residential Sector Updates:
  - Residential Accomplishments.
  - Rate Period IM Updates.
  - CRH Updates.
  - Residential Pipeline.
- Income Qualified Updates.
- Discussion.



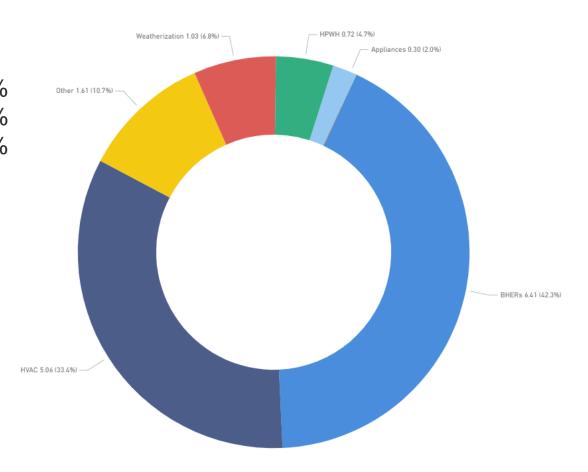
# **Residential Accomplishments**

	Savings (aMW)			Reimbursement		
	BP22	BP24	% Change	BP22	BP24	% Change
Total Residential	17.63	15.14	-14.1%	\$61,254,291	\$73,919,012	20.7%
EEI Only	17.41	14.29	-17.9%	\$50,072,291	\$60,405,896	20.6%
DFD	0.01	0.29	2800.0%	<i>\$75,4</i> 86	<i>\$2,787,602</i>	3592.9%
Low Income	0.87	1.98	<b>128.2</b> %	\$22,699,020	\$47,573,891	<b>109.6</b> %
EEI Only	0.65	1.33	104.6%	<i>\$11,577,4</i> 56	\$34,695,062	199.7%
DFD	0.0041	0.09	2086.5%	<i>\$15,050</i>	<i>\$2,153,315</i>	14207.7%

## Residential Accomplishments continued

#### **Total Residential Savings FY 2024-2025**

•	Behavioral Home Energy Report (HER)	= 42.3%
•	Heating, ventilation, air conditioning (HVAC)	= 33.4%
•	Other*	= 10.7%
•	Weatherization	= 6.8%
•	Heat Pump Water Heaters (HPWH)	= 4.7%
•	Appliances	= 2.0%



<sup>\*</sup>Other includes electric vehicles (EV) chargers, thermostats, new construction, and custom projects.

## Residential Accomplishments continued

Thanks in part to the DFD program, **Minidoka** was able to weatherize three (3) Low Income homes for a total of \$42,188 in incentives. As the smallest of BPA's customers, Minidoka's initial implementation budget is barely \$2,000 per rate period. They were able to finally utilize their entire EEI budget which consisted of over two rate periods of carryover and virtually no conservation activity due to lack of funding. Kudos to Minidoka!

## Rate Period IM Updates

- Installed Cost requirement.
- By Request Distribution Channel removal.
- Energy Savings & Incentive Payments.
- Multifamily New Construction Qualified Products List (QPL) update\* (coming soon).
- Unitary HPWHs

   New Construction.
- Prime Window and Patio Door Replacement.
- Residential Custom Projects.



## Webinar on Reporting Residential Costs in BEETS

Webinar hosted on Oct. 2 covering guidance on reporting cost data and eligibility of income qualified repair costs will be posted on the BPA Energy Efficiency's Presentation and Webinars homepage soon.



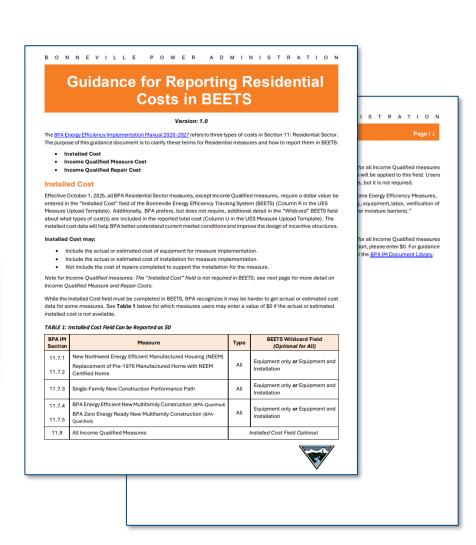
## New Guidance Document: Reporting Costs in BEETS

# Posted in the **BPA Document Library** under "Residential"

Residential Sector

• Guidance for Reporting Residential Costs in BEETS

(https://www.bpa.gov/energy-andservices/efficiency/document-library)



## By Request Distribution Channel

- Removed "By Request" Measure Distribution Channel.
  - 11.3.1 ENERGY STAR Level 2 Networked Electric Vehicle Chargers.
  - 11.4.1 Thermostatic Shut-Off Valves (TSV).
  - 11.6.3 Advanced Smart Thermostats.
  - 11.8.7 Door Sweeps.



## **Energy Savings and Incentive Payments**

Measure#	Measure Name	Existing Payments	New Payments
11.2.1	Clothes Washers	\$25-\$100/unit	\$36-\$125/unit
11.4.2	Unitary Heat Pump Water Heater – 40 gallon (BPA-Qualified)	\$700/unit	\$1400/unit
11.4.3	Unitary Heat Pump Water Heater – 50 gallon (BPA-Qualified)	\$800-\$900/unit	\$1600-\$1800/unit
11.4.4	Split-System Heat Pump Water Heater	\$1100/unit	\$2200/unit
11.5.1	Ductless and Ducted Mini-Split Heat Pumps	\$800/unit	\$920/unit
11.5.2	Air-Source Heat Pump Conversion from Electric Forced-Air Furnace to Air-Source Heat Pump	\$1000/unit	\$1250/unit
11.5.3	Air-Source Heat Pump Conversion from Electric Forced-Air Furnace to Variable-Speed Air-Source Heat Pump	\$1200/unit	\$1560/unit
11.5.4	Variable-Speed Air-Source Heat Pump Upgrade	\$200/unit	\$600/unit
11.8.2	Prime Window and Patio Door Replacement	\$6-\$16/sf	\$8-\$20/sf

## **Energy Savings and Incentive Payments**

Measure#	Measure Name	Existing Busbar Savings	New Busbar Savings
11.2.1	Clothes Dryers	191.13 kWh – 517.09 kWh	253.03 kWh - 569.29 kWh
11.4.3	Unitary Heat Pump Water Heater – 50 gallon (BPA-Qualified)	1470.72 kWh – 1856.62 kWh	1528.92 kWh – 2063.51 kWh
11.5.1	Ductless and Ducted Mini-Split Heat Pumps	953.83 kWh – 3251.30 kWh	545.28 kWh - 3248.14 kWh
11.5.2	Air-Source Heat Pump Conversion from Electric Forced-Air Furnace to Air-Source Heat Pump	1878.85 kWh - 5087.27 kWh	2453.63kWh – 4145.37 kWh
11.5.3	Air-Source Heat Pump Conversion from Electric Forced-Air Furnace to Variable-Speed Air-Source Heat Pump	526.59 kWh – 5442.44 kWh	489.57 kWh – 3723.28 kWh
11.5.9	Duct Insulation	1.53 kWh – 1.58 kWh	2.46 kWh - 3.53kWh
11.6.2	Communicating Line Voltage Thermostats	80.00 kWh	79.52 kWh - 80.43 kWh
11.8.1	Insulation (Including Exterior Insulated Doors)	0.06 kWh – 4.54 kWh	0.06 kWh - 4.07 kWh
11.8.2	Prime Window and Patio Door Replacement	7.72 kWh – 18.16 kWh	8.00 kWh - 23.4 kWh
11.8.3	Low-E Storm Windows	6.94 kWh – 16.29 kWh	8.42 kWh – 21.48 kWh
11.8.5	Air Sealing	0.26 kWh – 0.27 kWh	0.37 kWh

## Multifamily New Construction QPL Update

- Updated Qualified Programs List.
  - 11.7.4 BPA Energy Efficient New Multifamily Construction (BPA-Qualified).
  - 11.7.5 BPA Zero Energy Ready New Multifamily Construction (BPA-Qualified).
- Based on updated analysis on state codes and voluntary new construction certification program requirements.
- New Approach to "locking-in" qualified program.
  - Building Construction Permit Date.

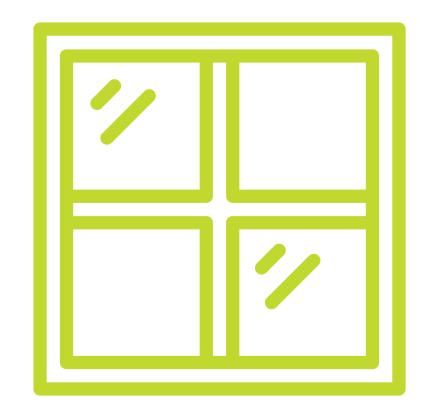
## **Unitary Heat Pump Water Heaters – New Construction**

- HPWH in new construction now <u>allowed</u> in Montana, Wyoming, Idaho, California, Utah, and Nevada.
  - 11.4.2 Unitary Heat Pump Water Heater 40 gallon (BPA-Qualified).
  - 11.4.3 Unitary Heat Pump Water Heater 50 gallon (BPA-Qualified).
- Not available in Oregon or Washington.



## Prime Window and Patio Door Replacement

- Removes Double-Pane Pre-condition "metal frame only."
  - 11.8.2 Prime Window and Patio Door Replacement.



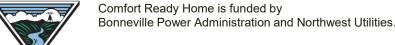
## **Residential Custom Projects**

- BPA does not develop energy savings estimates for new multifamily construction custom projects that address multiple end uses or whole building measures.
- BPA may develop energy savings estimates for custom projects that address a single targeted end use, (e.g., central heat pump water heaters).
- For the whole-building analyses, customers may either leverage the UES
  measure BPA Energy Efficient New Multifamily Construction or develop and submit a
  custom project per Section 4 of the Implementation Manual using their own
  resources.











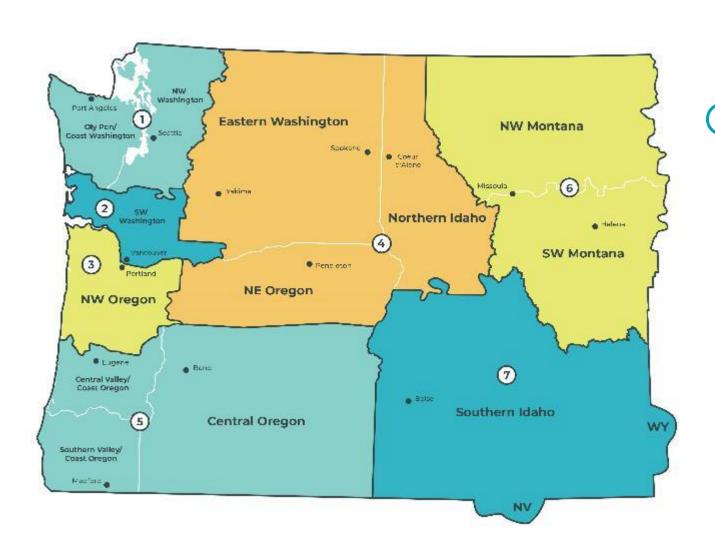
Homeowners

Contractors

Utilities

#### **Comfort Ready Home | Field Team**







Miesha Yagle NW Washington Olympic Peninsula



Nick Phillips SW Washington



John DeLance NW Oregon



Aaron Lazelle
NE Washington
Northern Idaho



Mike Stothers Central Oregon Southern Oregon Northern California



Scott Mayfield Montana



**Dean Paler** Southern Idaho Nevada Wyoming



John Heflin Outreach Specialist



Mike Hughes
Field Services
Manager



Cyrus Collins
Program Manager

# About the Program

Comfort Ready Home is a partnership between Bonneville Power Administration and its customer utilities.

Our goal is to increase the number of residential energyefficient insulation, windows, HVAC, and water-heating installations in the Northwest.

We aim to achieve this by connecting homeowners, contractors and utilities and providing each with the tools, resources, and support they need to prioritize energy efficiency.

#### **BETWEEN JULY 1, 2024, AND JUNE 30, 2025, WE:**







utilities supported







Trained
827
contractors and utility staff in person



396
heat pump water heater installations

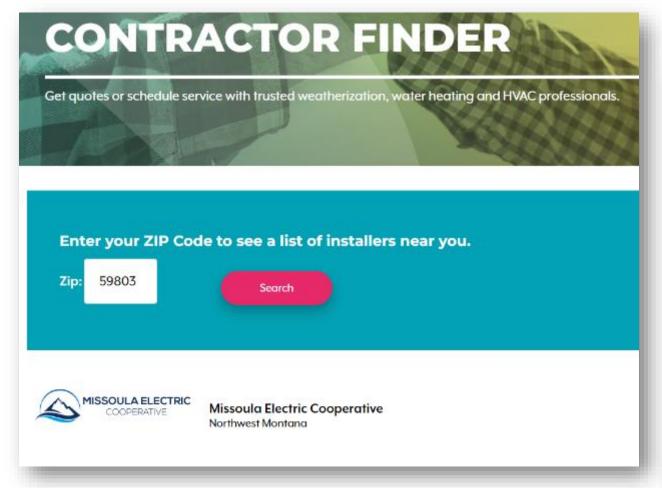
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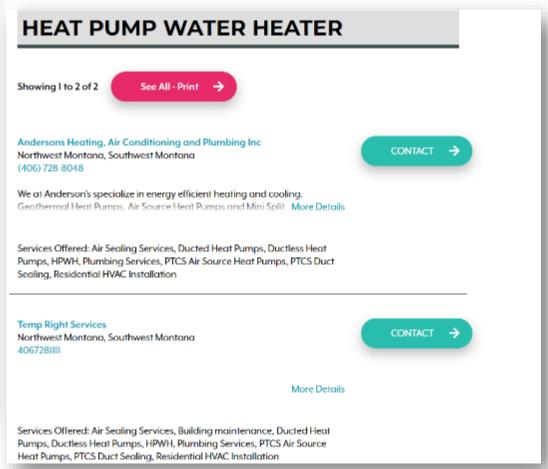


Hosted 13 workshops

#### Take Advantage of the Contractor Search







#### **On-Site Workshops**



Small group contractor trainings.

Heat Pump Water Heaters.

Home as a System.

Wall Insulation.

Heat Pump Best Practices.

Duct Sealing Best Practices – NEW!



## **On-Demand Training**





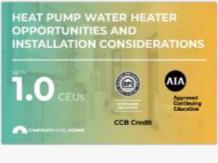
- Insulating Sloped Ceilings
- Attic Insulation
- Floor Insulation

#### Learning Center

- Cold Climate Heat Pumps
- Manufactured Home Insulation
- Site Built Wall Insulation



Simple and Effective Floor Insulation



Heat Pump Water Heater Opportunities + Installation Considerations (CRH-EiQ215)



## **Training and Educational Videos**





#### Comfort Ready Home

34 subscribers

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VIDEOS

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Blower Door Test: Setting up to Depressurize a Home

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Indoor Air Quality: Calculating and Testing...

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Testing a Home for Air Leakage

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: Energy Efficiency Sales: How to Ruin a Sale

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**Energy Efficiency Sales:** Walkthrough

20 views · 7 months ago



**Energy Efficiency Sales:** Agree Stage

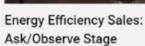
How Ventilation and Filtration Make a Healthy Home

Weatherize Your Home to

Keep Unhealthy Air Out

Protecting Your Home from Wildfire Smoke

567 views • 1 year ago



26 views • 7 months ago

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150 ylews • 1 year ago

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#### **Customizable Video – Rebate Roundup**

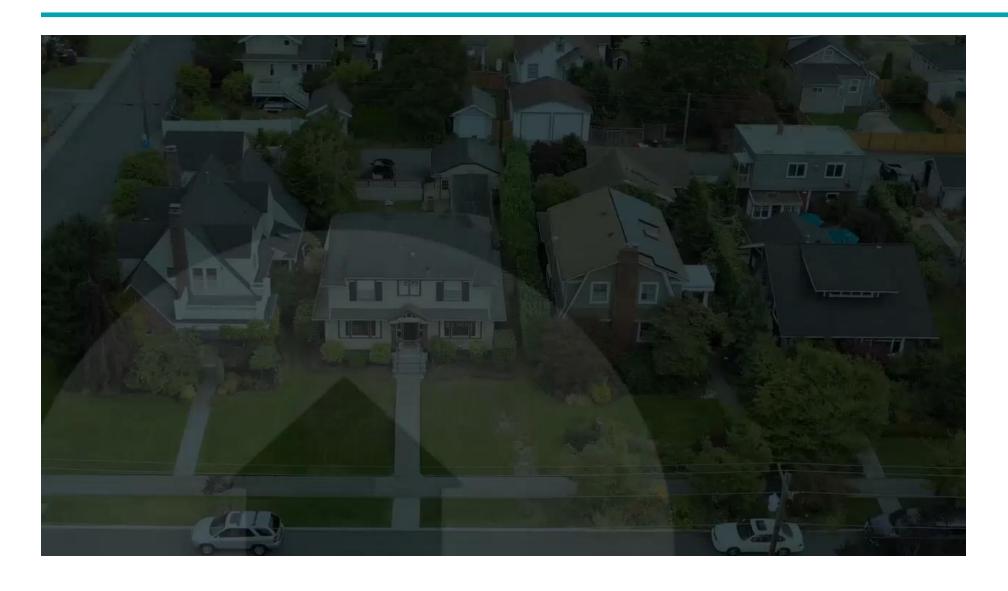


#### **Module Options**

- Introduction
- Heat Pump Water Heaters
- Ductless Heat Pumps
- Air Source Heat Pumps
- Insulation
- Duct Sealing
- Windows
- Multifamily
- Outro







#### **BUILDING A STRONGER PROGRAM**



#### **The 2025 Contractor Survey**

- Contractors who engage with Comfort Ready Home are highly satisfied.
- Overall awareness and usage of services is around 50%.
- We need to continue building pathways that make the Program more visible.
- 97% of respondents who used the Program's training and technical resources reported a positive experience.
- 71% of participating plumbers said the Greener Water Heater Promotion helped them sell more heat pump water heaters.
- 8 contractors began offering HPWHs for the first time.
- Contractors want help reaching customers and rebate information.

## LOOKING FORWARD

The Comfort Ready Home program is built upon a strong foundation of technical expertise and customer service. This has allowed us to expand and improve the support provided to utilities and contractors through the last year.

Looking ahead, we will continue to focus on providing and improving on our existing offerings, while also expanding to meet the changing needs of utilities and contractors.

#### Goals for 2025–2026 include:

1

Engage 95 utilities in the Utility Program Plan process 2

Provide 10 trainings throughout the region

3

Help utilities, contractors, and end-users navigate a changing incentive landscape 4

Reach 150,000 users
via the Program
website and
YouTube channel

5

Develop Duct Seal Best Practices small group workshop curriculum

We're excited to build on the progress made over the past year and to continue providing valuable resources and expertise to our utility and contractor partners.

#### **Thank You!**

Please contact your Energy Efficiency Representative

or

Cyrus Collins

Program Manager

cyrus.collins@evergreen.energy

(503) 705-7039



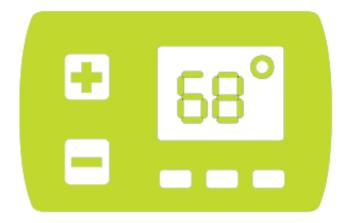




Comfort Ready Home is funded by Bonneville Power Administration and Northwest Utilities.

#### **Residential Pipeline**

- High-Performance High-Capacity Heat Pump Research.
- Room Heat Pumps.
- Cold Climate Heat Pumps.
- Combination (Combi) Systems.
- Central Heat Pump Water Heaters.
- Low Profile (Low Boy) Heat Pump Water Heaters.
- Heat Recovery Ventilation (HRV).
- Behavioral Home Energy Reports (alternative approaches).





**Questions or Comments?** 

# Income Qualified Offerings



#### **Income Qualified Updates**

- Snapshot of increased uptake.
- Name change is official.
- Income qualifying multifamily units.
- Workgroup.
- Income qualified repair cost reference table.
- Updated resources.



#### **Increased Uptake!**

FY 2024 had the highest number of utilities that have claimed Low Income measures within the last three rate periods!

Fiscal Year	# of Utilities
FY 2018	46
FY 2019	42
FY 2020	37
FY 2021	39
FY 2022	37
FY 2023	42
FY 2024	50
On Average:	42

#### Increased Uptake!

- 230% increase in funding from FY22 to FY24.
- 124% increase in savings from FY22 to FY24.



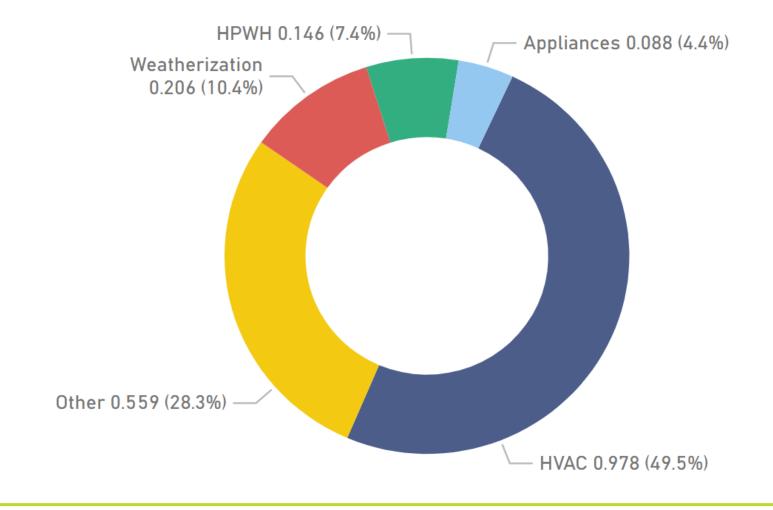
Most Popular measures: Heat Pumps, Insulation, and Appliances.

#### So far in FY25:

- Over 3,000 washers and dryers installed, more than double than FY24.
- Over 1.7 million sq feet of insulation installed, which is 26 football fields worth!
- Over 1,500 ductless heat pumps, nearly 600 ducted heat pumps, and 43 packaged terminal heat pumps installed.

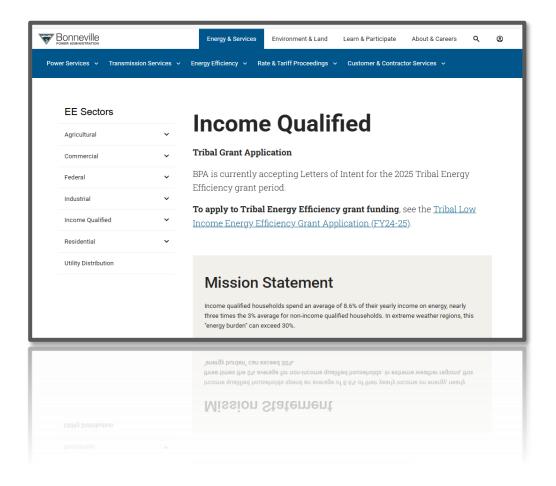
#### **Income Qualified Successes!**

Low-Income Residential Savings - aMW



#### Name Change is Implemented!

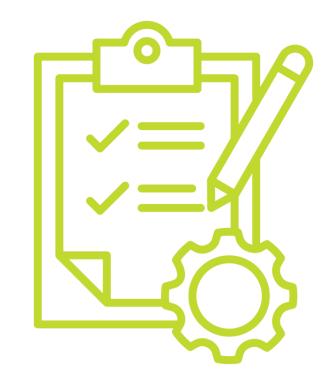
Program name is officially changed from "Low Income **Energy Efficiency**" to "Energy Efficiency Income Qualified (EEIQ)." Some website links have changed as a result.



<u>https://www.bpa.gov/energy-and-services/efficiency/ee-sectors/energy-efficiency-income-qualified</u>

#### Low Income Qualification Clarification

"Household eligibility is based on gross income and is defined in the Federal Weatherization Assistance Program (WAP) as 200 percent of the poverty income levels. Alternatively, approved statewide or tribal eligibility definitions may substitute for federally established income qualified levels, **if available**."



## **Income Qualifying Multifamily**

Clarification added in the IM that you can income qualify and serve a single multifamily unit without having to serve and income qualify the entire building.

- Clarifying an existing policy.
- If needing to serve the whole building, utilities can still income qualify at least 50% of the units.



## Highlighted Changes Effective Oct. 1

- Requiring two fields when entering projects in BEETS.
- Disallowing cost coverage of full roof replacements.
- Implementing new policy for repair cost coverage.
  - For an income qualified project with a measure cost of \$1,000 or higher, related repair costs will be capped at 300% of the reported income qualified measure cost.



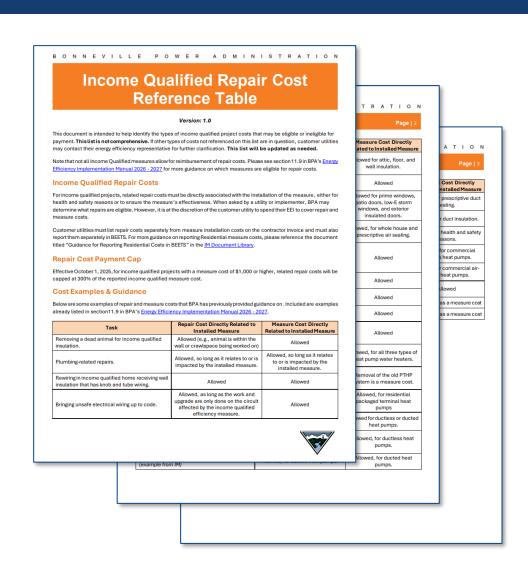
#### New Reference Document: IQ Repair Costs

Posted in the **BPA Document Library** under "Residential".

#### **Income Qualified**

- Tribal Low Income Energy Efficiency Grant Application (FY 2024-2025)
- <u>Low-Income Project Information Form + Income Verification (Optional Customizable Word Document)</u>
- <u>Low-Income Project Information Form + Income Verification (Optional Fillable PDF)</u>
- Income Verification Form (Optional)
- · Repair Cost Reference Table

(https://www.bpa.gov/energy-andservices/efficiency/document-library)



## Recorded Webinar: Repair Cost Reference Table

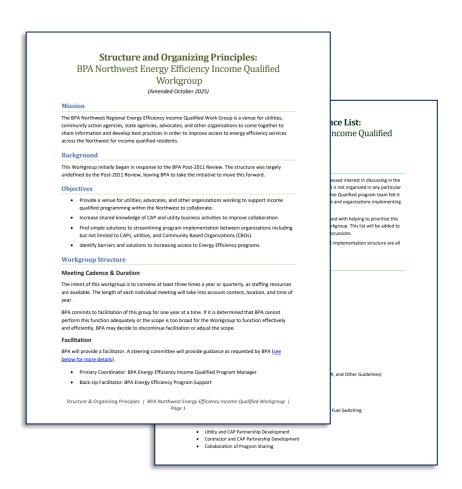
- Hosted webinar on October 2, 2025 covered:
- IQ measure cost vs. install cost.
- Reporting IQ measure and repair costs.
- Repair cost cap policy.
- Eligibility of tasks as repairs vs. install costs.
- Nuances of repair costs.
- Presentation slides and webinar to be posted in the <u>EE Presentations and Webinars</u>.



#### **Energy Efficiency Income Qualified Regional Workgroup**

#### Last meeting held Oct. 6, 2025.

- Winter meeting date to be determined.
- Hosted three times a year.
- Presentations and facilitated discussions.
- Selected Steering Committee.
- Posted on <u>Income Qualified Page</u>.
  - Agendas and Resources from Previous Meetings
  - Workgroup Charter.
  - Discussion Topic Reference List.
  - Resources from previous meetings.



Click on each page to access the documents online

## Recorded Webinar: Starting an EEIQ Program

#### Recorded webinar from July 17, 2025 covering:

- Basics of starting an EEIQ Program.
- Available measures and documentation.
- Claiming repair costs.
- Outreach and coordination.
- Income qualification.
- Presentations from two utilities.



**EE Presentations and Webinars** 

**Presentation Slides** 

Recorded Webinar

#### **Updated Income Qualified Program Resources**

- BPA Energy Efficiency Income Qualified Homepage.
- Income Qualified Optional Form and Income Verification Template (customizable).
- Income Qualified Repair Cost Reference Table.
- Coming Soon:
  - Updated Income Qualified Quick Start Guide.
  - Tribal Grant Application and Supporting Materials.

## **Document Library**

Residential Sector

. Guidance for Reporting Residential Costs in BEETS

#### **Income Qualified**

- Tribal Low Income Energy Efficiency Grant Application (FY 2024-2025)
- Income Qualified Project Information Form + Income Verification (Optional Customizable Word Document)
- Income Qualified Project Information Form + Income Verification (Optional Fillable PDF)
- Income Qualified Eligibility Form (Optional)
- Repair Cost Reference Table



**Questions or Comments?** 

## Thank you!

**Jonathon Belmont** 

Residential Sector Lead

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**Amy Burke** 

**Income Qualified Lead** 

aaburke@bpa.gov

## INCOME-QUALIFIED PROGRAMS

# WELLS RURAL ELECTRIC COMPANY





#### AGENDA

PROGRAM REVIEW AND PROGRAMS

DHPS AND INSULATION

WASHER AND DRYER

QUESTIONS

## Income-qualified programs

DHPS

INSULATION

WASHER AND DRYER

TOTAL BUDGET UTILIZED \$1,164,400.00





## Residential Ductless Heat Pump





# of Households The Units Were Installed

93 HOMES !!!!!!

Total Budget - \$558,000

## Residential Insulation Weatherization

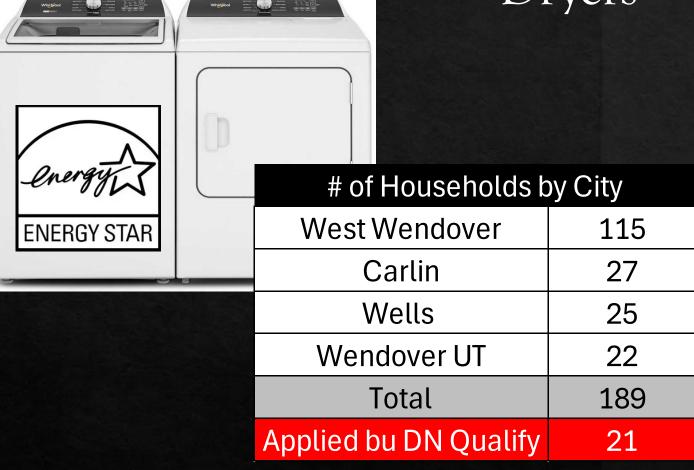






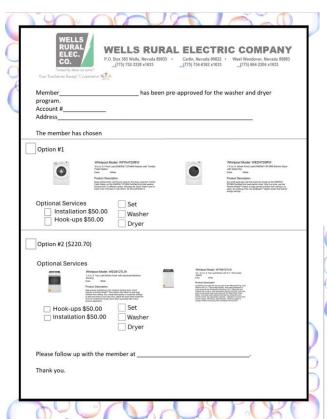
## Residential Income Qualified Clothes Washers and

Dryers

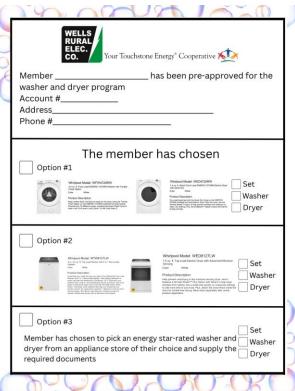




Total Budget - \$302,400



#### FORMS UTILIZED





Wells Rural Electric members who meet income guidelines may be eligible for any of our programs that may include a EREE service or unit. These upgrades will help increase energy efficiency and comfort to your home. Each program has different requirements so please feel free to ask your Energy Service Advocate for further details on each incentive.

Documentation of your current income is required to apply. To protect your identity, cover or cross out Social Security Numbers on the documents before submitting. You will need one of the following preferred documents to disclose your Adjusted Gross Income.

#### **Required Documents**

- Most recent IRS Form 1040, 1040 A or, 1040 EZ (include only the page which states the AGI, usually page one.
- Most recent Social Security Statement
- Most recent L &I Disability or Pension
   Statement

#### Income Verification

Your Adjusted Gross Income must be equal to or less than the corresponding family size for your household to qualify for this program.

- 1 person \$31,300
- 2 people \$42,300
- 3 people \$53,300 4 people - \$64,300
- 5 people \$75,300
- 6 people \$75,300
- 6 people \$86,300
- 7 people \$97,300
- 8 people \$108,300

Funding for these programs is limited and can be discontinued by WREC at any time

#### Income qualified application. Applicant Name Homeowner statues Homeowner Homeowner Name Homeowner Phone number Homeowner Email WREC account Number Physical address Mailing address Applicant Phone Number Applicant Email Number of people in the home ineligible to receive my utility's higher income-qualified incentive. If my utility finds that any information provided in connection with this application is false, then my utility reserves the right to require reimbursement of any incentives provided to which I am not entitled. My utility reserves the right to require additional documentation or proof of income to verify income qualification and to verify benefits. My signature below certifies that I am eligible for this utility income-qualified incentive program

PEOPLE WORKING
TOGETHER IN A STRONG
COMMUNITY WITH A
SHARED GOAL AND A
COMMON PURPOSE CAN
MAKE THE IMPOSSIBLE
POSSIBLE.



### QUESTIONS

Any further questions, please contact Karley Fitch or Maria Landeros at

<u>kfitch@wrec.coop</u> – 775-548-0207

<u>mlanderos@wrec.coop</u> – 775-548-0245



#### Time for a break!





# **Commercial and Industrial Sector UTILITY ROUNDTABLES 2025**



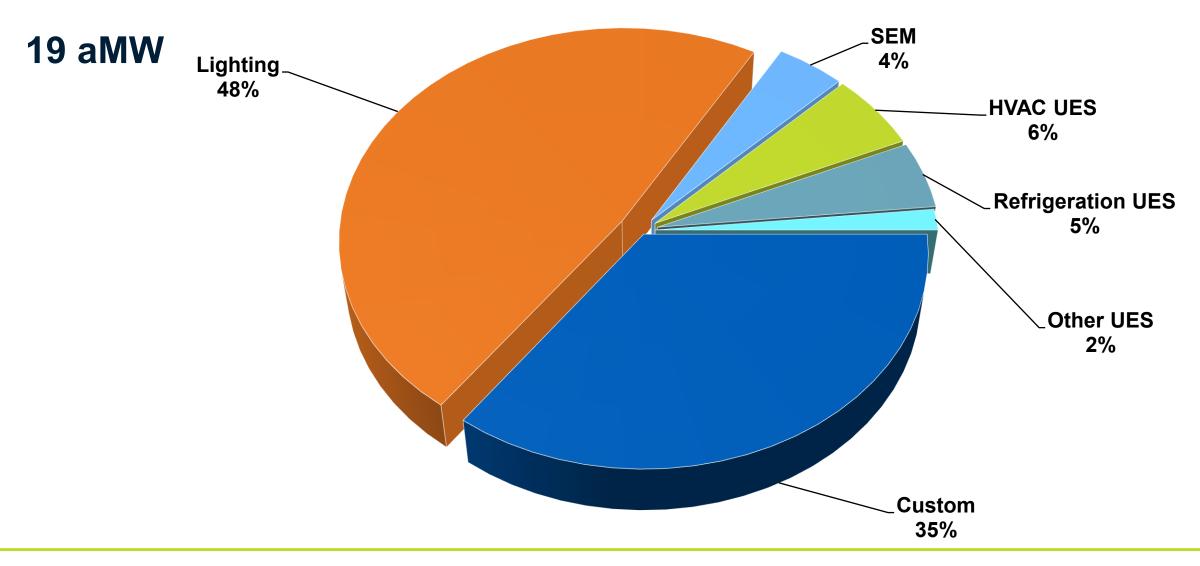
#### Agenda

- FY 2024-2025 Rate Period Results.
- Nonresidential Lighting.
- Energy Management.
- UES Portfolio Highlights.

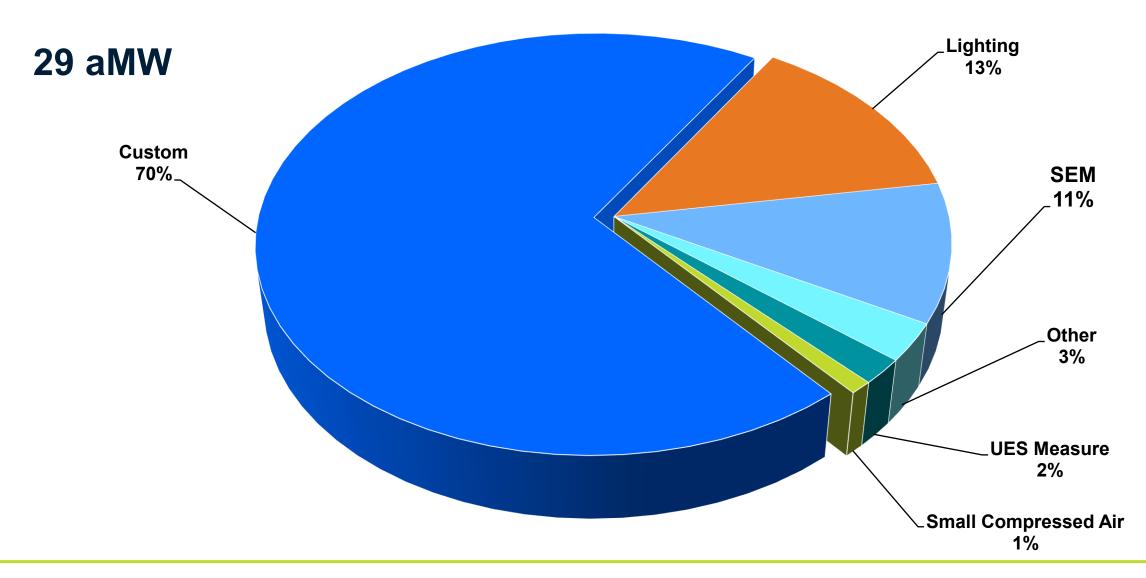




#### FY 2024-2025 Commercial Savings



#### FY 2024-2025 Industrial Savings



## Nonresidential Lighting



#### FY 2026-2027 Incentives

Measure Series	Allocation 24-25	Allocation 26-27
Series A: Small Lamp/Fixture	\$2-5	\$4-10
Series B: LED Tubes (Type A)	\$2	\$4
Series O: LED Tubes (Type B/C)	\$8	\$12
Series C: LED General Indoor/Outdoor	\$20-\$210	\$40-\$280
Series D: LED High Bay	\$80-\$620	\$160-\$800
Series E: LED Exterior	\$30-\$500	\$60-\$800
Series F: HID Screw-in Replacement	\$20-\$150	\$40-\$300
Series: G: LED Linear	\$0.13	\$0.25
Series H: LED Exit Signs	\$20	\$30
Series I: Signage	\$0.13	\$0.25
Series J: Decommissioning	\$0.13	\$0.25
Series K: Non-standard Measures	\$0.13	\$0.25
Series L: Controls	\$10-\$50	\$20-\$200
New Construction	\$0.13	\$0.25

#### FY 2026-2027 Program Changes

#### **Project Level Requirements**

Requirement	Allocation 24-25	Allocation 26-27
Minimum B/C Ratio	0.5 for all projects	0.5 for projects >200,000 kWh
Minimum Wattage Reduction (Retro)	25%	10%
Minimum Wattage Reduction (NC)	20%	10%

#### **Controls**

- Removed Networked Lighting Controls option from 'General Indoor/Outdoor' and 'High Bay' fixture retrofit measures.
- Added Luminaire Level Lighting Control measure- Allows controls to qualify for deemed incentives even when fixture upgrade is non-standard or ineligible.

#### **Online Lighting Calculator**

#### **Recent Changes**

- New Allocation (RP\_FY26\_FY27) is now live.
- Admin access removed for all non-BPA users.
  - Contact lighting@bpa.gov for new users and/or utility configs.
- Project Summary Report runs automatically and accessible via Cloud.
- Measure Management area in Cloud is now read-only.
- Ability to transfer projects to trade allies via "Assign to Agency" function.
- Updated OLC User Manual (v2) released.

#### **Online Lighting Calculator**

#### **Planned Changes**

- Improve formatting of the Project Summary Report.
- Move Client Report to Cloud (like Project Summary Report).
- Re-create Utility Summary Report.
- Add option for multiple default rate schedules for each utility.





Hancock Software Bonneville Power Administration MINT Production Support

MINT Installation Page: updated 3-9-2025 5PM ET - build 1510 Production Build

- Windows 11 64-bit standard install kit
- Windows 11 64-bit MSI for Managed Desktops
- Apple MacBook installation package

Hancock MINT (Apple TestFlight)

AppStore iPad/iPhone Public build 1472

#### **Online Lighting Calculator**

#### **Available Utility Configurations in OLC**

- Contact Information.
- Default Energy and Demand Rates.
- Pass-through Incentive Amounts.
- Project Level Caps (Min B/C Ratio, Max \$/kWh, Max % Project Cost).

Reach out to <a href="mailto:lighting@bpa.gov">lighting@bpa.gov</a> for support.

# **Energy Management**



#### **Energy Project Manager**

- More than 7 aMW worth of savings reported at 25 Energy Project Management (EPM) commercial and industrial sites in FY 2024-2025.
- Eligible for \$1.24M in EPM payments on top of standard measure incentives.

#### An EPM can improve project outcomes, timeline, and return on investment.



Save more energy and money by maximizing energy savings



**Reduce** project implementation lead times



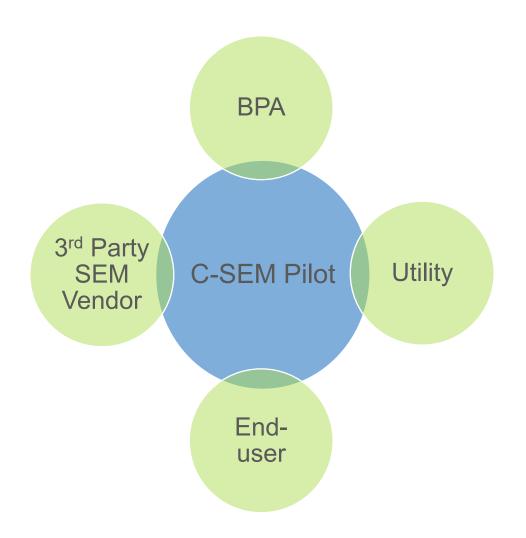
**Develop** a pipeline of future energy efficiency project opportunities



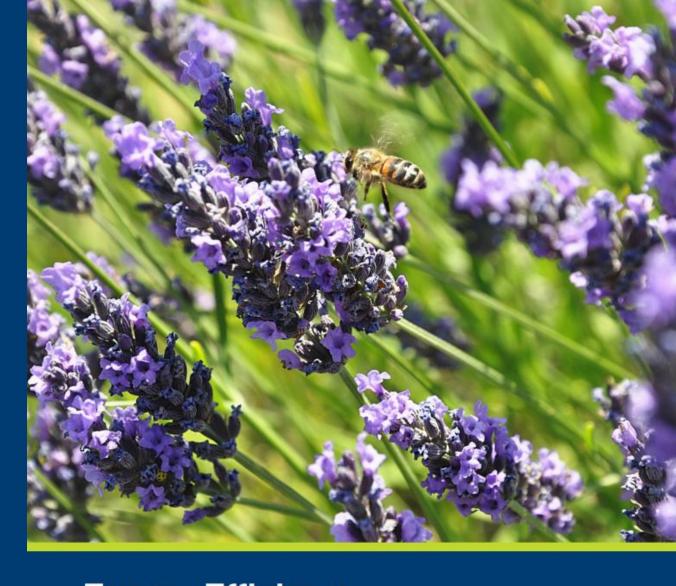
**Earn** an EPM payment in addition to energy savings incentives for completed energy efficiency projects.

#### **Strategic Energy Management**

- Strategic Energy Management (SEM) generated nearly 4 aMW in across 85 commercial and industrial sites in FY 2024/2025.
- First Quarter (Q1) FY 2026: BPA will be engaging USB and any interested utilities in providing feedback on a commercial SEM program pilot design.



# UES Portfolio Highlights

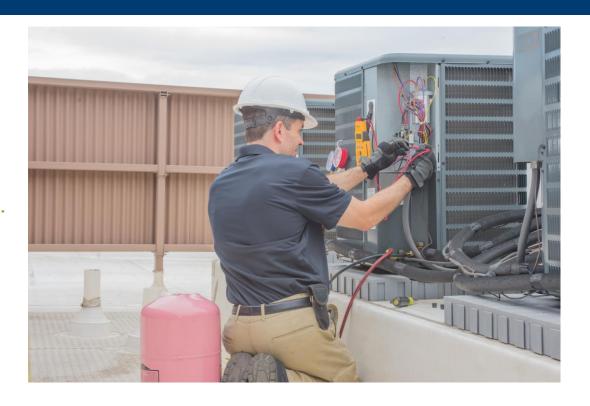


Energy Efficiency Implementation Manual 2026-2027



#### **Commercial HVAC**

- Air-Source Heat Pumps.
- 2. Ductless Heat Pump (DHP).
- 3. Supply Air Fan Control.
  - a. Variable Frequency Drive (VFD) on Air-Handler Unit.
  - b. Advanced Rooftop Unit Control.
- 4. Heat Recovery Ventilators (HRV).
- 5. Package Terminal Heat Pumps (PTHP).
- 6. Connected Thermostats.
- 7. Variable Refrigerant Flow (VRF).
- 8. Demand Control Kitchen Ventilation.



- Equipment Measure
- Controls Measure

#### **Commercial Refrigeration**

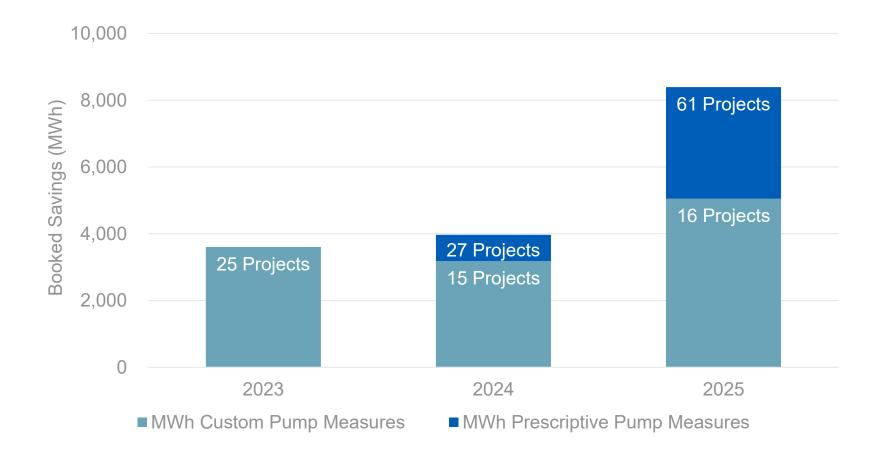
- 1. Case Door Retrofit.
- 2. Floating Refrigeration Controls.
- 3. ECM Evaporator Fans.
- 4. Evaporator Fan Controls (NEW).



- Equipment Measure
- Controls Measure

#### **Clean Water Pumps**

- 1. VFD on Pumps.
- 2. Efficient Pumps.



- Equipment Measure
- Controls Measure



**Questions or Comments?** 

# Energy Efficiency Programs and IFP Products and Services Update





#### **Savings by Sector 2025**

#### Commercial

• Projects: 120

• Incentives: \$782,388

• kWh Saved: 3,338,504

#### Industrial

- Projects:
- Incentives:
- kWh Saved:

#### Residential

• Projects: 108

• Incentives: \$253,694

• kWh Saved: 572,246.16

#### Total kWh saved

- 3,910,750
- Last two-year rate period 4,429,047



#### **Commercial Incentives**

- Rebates for up to 70% of project cost
- Deemed Measures
  - Set reimbursement amount
    - (ex. \$35/fluorescent fixture)
- Custom Projects
  - Rebates based on Cents per kWh saved
    - (ex. 200,000 kwh x \$0.33 = \$66,000)
- Loans (for qualifying customers) up to \$50,000



#### **Commercial Project Savings**

- City of Idaho Falls
  - Park Restrooms and Shelters LED Lighting 15,300
  - Sage Lakes Golf Course LED Lighting 14,909
  - Zoo Admin Building LED Lighting 19,867
  - Pinecrest Golf Course LED Lighting 14,063
  - Sand Creek Golf Course LED Lighting 13,148
  - City Hall LED Lighting 39,952
  - Fielding Memorial Park Cemetary LED Lighting 1,732
  - Parks and Rec Admin Building LED Lighting 3,499
- Total: 122,470 kWh's



#### **Commercial Project Savings**

- City of Idaho Falls In Process
  - COIF WWTP Screw Press / Vaugh Pumps 620,000 (estimated)
  - COIF Well # 13 VFD Project



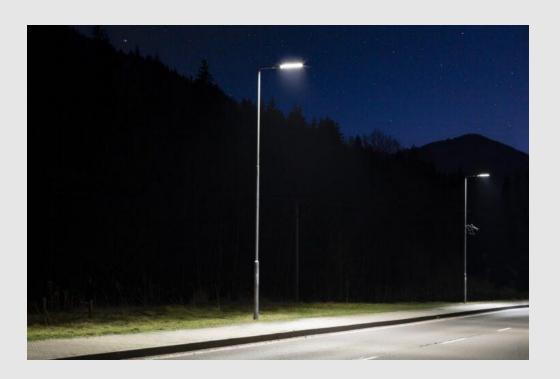
#### **Commercial Project Savings**

- Grand Teton Mall Parking Lot
  - Lighting 316,707
- Timberline Auto (old Nissan Building)
  - Lighting 277,175
- Eagle Rock Health
  - Lighting 165,723
- Timberline Auto (Woodruff)
  - Exterior Lighting 89,114
- INL Willowcreek Building
  - Roof Insulation 220,898
  - Chiller Replacement 986,800



#### **Security Lighting**

- 170 Participants
- 373 security Light fixtures
- 145 of these are now LEDs





#### **Commercial / Industrial**

- Primarily HVAC, motors, processing equipment, air compressors
- Any electric energy saving measure
  - Custom Project Proposals (CPP)
- No job too big
  - Provide needed expertise



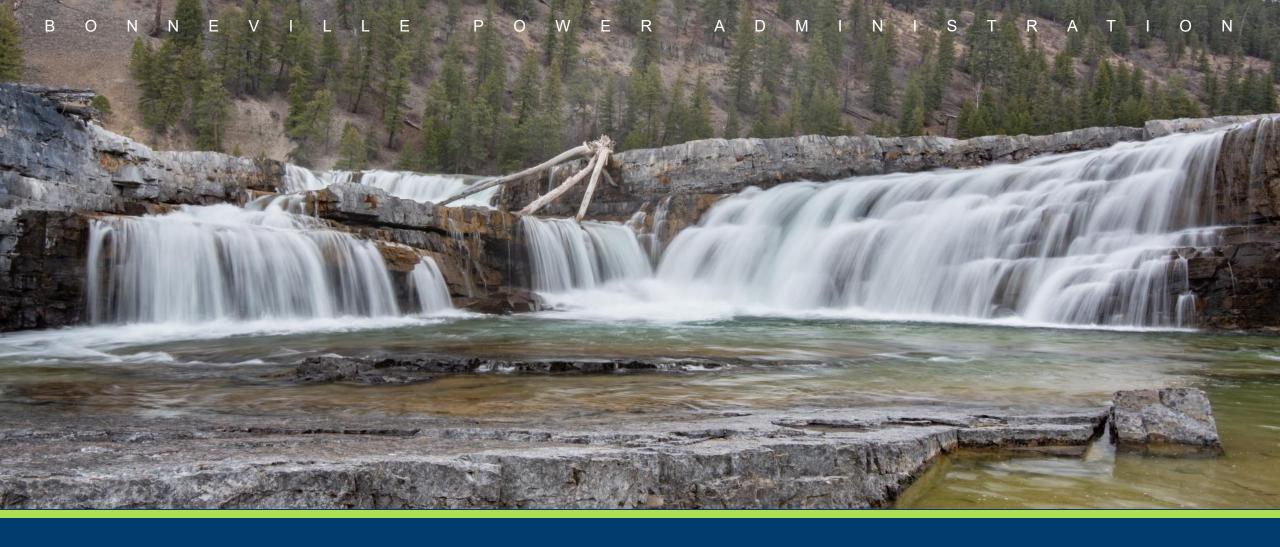


#### **Future Programs**

- Support cutting edge technologies
- Anything that benefits the customer and the utility
  - Pre-pay meters
  - Kiosk payment option
- Integrated services
  - Smart Thermostats
  - EV Chargers
  - Net Meters
- Rate Incentives
  - Orchard Park
- Battery storage
- Demand Response







#### **UTILITY ROUNDTABLES 2025**

Oct. 8-9, 2025



#### **Utility Share Outs**

- What's on your mind? Please share or ask anything you like!
  - Recent successes?
  - Concerns/challenges now or in the future?
  - Future opportunities or areas to improve?
  - What are you excited about?



#### Thank you!



Thank you and please join us for a dinner and networking at:

EdgeWater Dining and Spirits
530 Hampton Drive
Burley ID 83318

# Adjourn!





# Southern Idaho/Nevada/Wyoming UTILITY ROUNDTABLES 2025





# **Energy Efficiency Marketing Team UTILITY ROUNDTABLES 2025**

Oct. 8-9, 2025



## **Meet the Marketing Team**



Mike Gross
Marketing Lead



Rachael Ettelman

Marketing

Specialist



Maggie Bagan Marketing Specialist



Ming Kust Marketing Specialist



Robin Moodie

Marketing

Specialist

## Skillset and Services

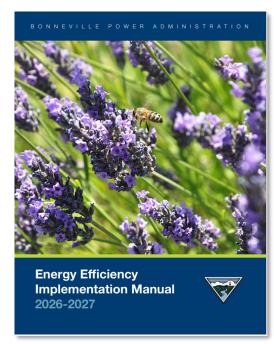


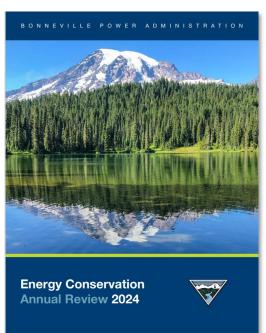
## **Collective Skills**

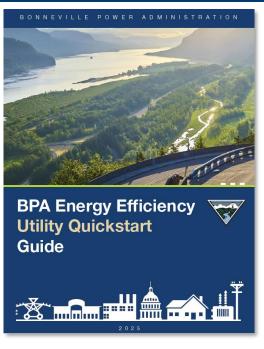
**Graphic Design Production Design** Technical, Public Relations, Copywriting, and Editing **Presentations** Instructional and Social Media Videos Web Design </>> **O** Marketing Strategy and Planning

## **Marketing Team Publications**

- Energy Efficiency Implementation Manual.
- Energy Conservation Annual Review.
- Energy Efficiency Action Plan.
- Energy Efficiency Utility Quickstart Guide.







## Services

### **Marketing and Design**

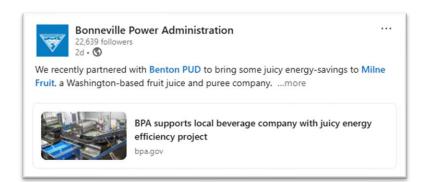
- Photos and graphic design production for images, logos, and icons.
- Marketing materials customization:
  - Custom fillable forms,
  - Social media content,
  - Flyers, or
  - Bill stuffers/post cards.
- Recommendations and support for marketing projects and campaigns.



## Services

#### **Press Kits:**

- Press releases,
- Articles,
- Case studies,
- Project success posters, and
- Social media posts.





### HISTORIC BUILDING

BENEFITS FROM MODERN UPGRADES

#### PROJECT BACKGROUND

← Back to Newsroom

Energy efficiency upgrades breathe new life into 106-year-old historic St. Helens building

uly 10, 2025



For implemented savings throughout the John Gumm building renovation, BPA awarded CRPUD an \$96,410 incentive payment.

BPA Energy Efficiency teamed up with Columbia County and Columbia River PUD to revitalize a historic building with modern energy-saving upgrades.

huilding served as the schoolhouse in St. Helens, sed and remodeled the treasured historical building. As part of a larger multi-phase effort to enhance se, Columbia County worked with Columbia River e utility identified a variety of attainable upgrades vindows, lighting retrofits, insulation, heat recovery ystem upgrades.



kWh Annual

Energy Savings



onal

Columbia River PUD Incentive Payment



John Gumm building exterior with new windows



lumbia River PU (503) 397-1844

What ideas do you have to

save money?

## **New Services**

#### **Website Recommendations**

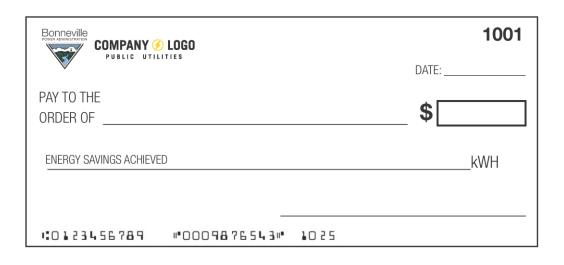
- Review existing website and make recommendations.
- Graphics production.
- Search engine optimization.
- Improve user experience.
- Increase program visibility.



## **New Services**

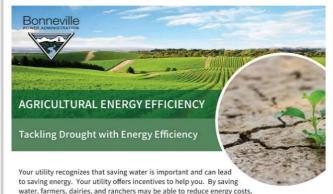
### **Big Check**

- · Laminated.
- Customized with logo.
- Re-usable with dry erase markers.
- Great for photo ops for case studies, articles, etc.





## **Updated Templates: Flyers**



water, ratines, uniformity, decrease the amount of fertilizer required, or potentially even increase crop quality and yield. Your utility offers services and incentives to their members for eligible energy-efficiency measures.

Contact your local public utility to learn how you may be eligible for incentives to increase energy and water efficiency in the following areas:

#### New High-Efficiency Irrigation Pumps

Over time, some irrigation pumps may become worn out, leak water, and become less efficient. Or your old irrigation pump might not be a good match to your current irrigation system requirements, installing a new more efficient pump will help restore your irrigation system to the best operating point and save energy. If you install a Variable Frequency Drive (VFD), you can save even more energy.

#### > Variable Frequency Drives

VFDs are designed to adjust your irrigation pump motor speed to match your changing irrigation (flow and pressure) requirements. The VFD controls the frequency of the electrical power supplied to your motor. Even small speed adjustments using a VFD can create big energy savings, often as much as 10 – 20 percent. You will also get greater precision and tighter control over water distribution and pressure, and help the pump match-flow requirements. A BPA spreadshet is used to estimate energy savings and apply for utility incentives.

#### > Irrigation Hardware Upgrades

New sprinklers, regulators, nozzles and gaskets, can reduce the pressure required at the pump, save water, improve water application uniformity, and save energy. As equipment wears out, making the switch to more energy-efficient hardware is one of the easiest ways for you to start saving water and power.

#### SA) and Mobile Drip (MDI)

ion application for all of your crops through the converting your center pivor that are closer to the ground. This greatly reduces water evaporation during ssure and energy necessary to irrigate your crop. MDI uses pressure controlled in the ground and eliminates evaporative water loss in the air and on the foliage. give adopted MDI with good results.

acreage uniformly. However, many fields are not uniform. Some terrain would nore water in other areas. ZVRI equipped pivots can control the irrigation down r and energy savings and improves yield and crop quality in many cases. Your tost sharing opportunities.

#### mp Testing

ting may identify opportunities to increase the efficiency of a pumping plant poortunities may include lowpressure conversion for center pivots and laterals, d rebuilding or replacing pumps, and trimming pump impellers. A cost share is

✓ No till drill

#### tegies for Drought Resiliency

, LEPA, MDI

- ✓ Pump Test/System evaluation cost share incentives
- ✓ Drought tolerant crop varieties
- 5

and wineries)

✓ Collaboration with NRCS EQIP

#### s for dairies , and VFD

ries D large Many processing applications at wineries—VFDs, and refrigeration are a eligible opportunities for utility incent. With new cleaning technology, water usage can be reduced at the winery.

#### YOUR UTILITY CAN HELP!

Call your local utility today to learn more about Agricultural energy-efficiency and available incentives for energy-saving improvements and ways to improve drought resiliency.



Making the switch to a connected thermostat gives you more control over your building's HVAC system and can help you manage and reduce your energy consumption and costs.

Connected thermostats control the HVAC system in order to maintain zone temperatures via the internet. Connected thermostats provide internet access to alerts and monitoring, and control from a remote location.

Programming capabilities allow you to more accurately match HVAC operation with actual occupancy (for example, scheduling setback temperatures during evenings, holidays and breaks), while ensuring desired temperatures are maintained during occupied hours, thus minimizing energy usage.



YOUR UTILITY CAN HELP!
Call your local utility today to learn more about commercial energy-efficiency and available incentives for connected thermostats.

# Available Incentives \$150 for qualifying connected thermostat installastions \$50 Incentive per programming verification. The thermostat is eligible for up to four verification payments

#### INCENTIVE REQUIREMENTS

#### n conditions\*:

it must replace an existing thermostat that is not web enabled.

#### in be electric or gas.

4/7 occupancy, or semi-conditioned spaces are not eligible. s only. Not eligible for an ARC payment.

#### on conditions:

rmostat:

n existing HVAC supply fan and serves a single zone.

sted on the Qualified Products List.

#### rmostat must be programmed as follows:

#### onnected to the internet.

are setback is used for unoccupied hours (heating and/or cooling, as applicable).

ule uses auto mode for unoccupied hours (e.g., during unoccupied hours or he fan will only run when there is a demand for heating or cooling).

luration set to three hours or less.

#### BACK

pical project payback, includ ntives, is about 2-3 years.



#### INCENTIVES

We offer incentives for qualifying connected thermostat installations, and per programming verification. The thermostat is eligible for up to four verification payments within two years of the state of the st

#### TY CAN HELP!

ility today to learn more rcial energy-efficiency COMPANY 6 LOGO

and available incentives for connected thermostats.

## **Updated Templates: Postcards, Bill Stuffers**



## **Updated Templates: Social Media Posts**





## UTILITY ROUNDTABLES 2025 Utility Distribution Sector



## **Utility Distribution Strategic Priorities**



### **Utility Distribution**

Increase communication with <u>utility management</u> to promote the value of Utility Distribution measures.

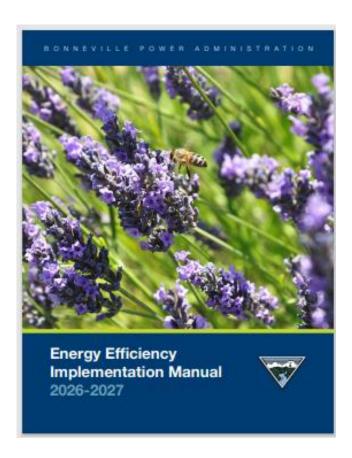
#### **2026-2027 Priorities**

- Continue to encourage Re-conductor and Transformer Measures.
- Renew Marketing for Conservation.

## Implementation Manual – Section 12 What Measures are in this Sector?

### Two main groups: FY 2026+

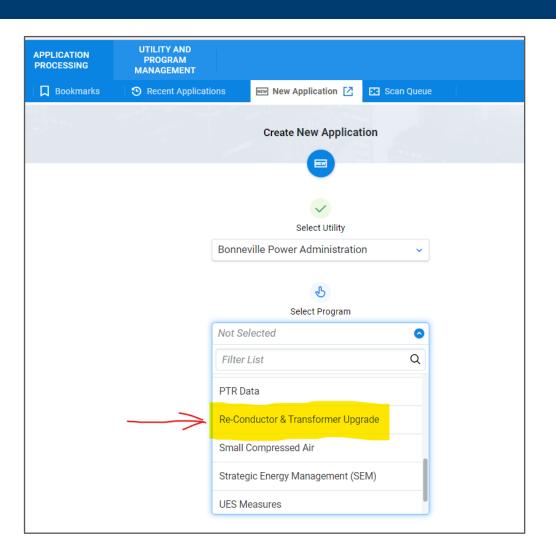
- Re-conductor and Transformers (35-year measure): \$0.38/kWh.
  - Several other measures: voltage increase, power factor correction, etc., but they are infrequently submitted/reported.
- Conservation Voltage Reduction (CVR) / Voltage Optimization (VO) (10-year measure life): \$0.33/kWh incentive.



## Reconductor-Transformer (RT) Calculator: Program in BEETS

#### What is it?

- New streamlined process for these two measures, an alternative to custom project submittal.
- Project support document files can be attached to the calculator (all in one file).
- More automated data entry fields.
- Can handle up to six transformer and six reconductor measures in one file.



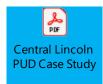
## Reconductor Measures Can Also Be Custom Projects

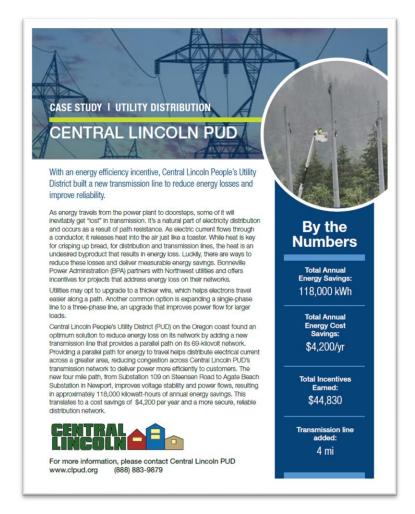
- When a reconductor project gets complicated.
- It can-not be addressed via RT-file.
- We leverage Load-Flow models executed by utility engineers or consultants.
- Outputs from the model (Peak kW Loss) are used to calculate Energy Savings.
- Tony Koch prepares the Custom Project details and enters into BEETS.

## **Utility Project Submittals in FY 2025**

		Busbar Energy
		Savings
Utility	Program / Savings Type	(kWh/year)
Inland	Re-Conductor & Transformer	401,882
Idaho County	Re-Conductor & Transformer	117,835
Flathead	Re-Conductor & Transformer	268,061
Vigilante	Re-Conductor & Transformer	185,224
Coos-Curry	Re-Conductor & Transformer	390,686
DOE-RL	Re-Conductor & Transformer (Transformers)	29,867
Oregon Trail	Re-Conductor & Transformer	32,014
Cowlitz	Re-Conductor & Transformer	92,583
Vigilante	Custom Projects Option 1 - Reconductor	122,012
Fall River	Re-Conductor & Transformer	5,924
Kittitas	Re-Conductor & Transformer	371,794
Snohomish	Custom Projects Option 2 - Reconductor	29,691
Benton PUD	Custom Projects Option 1 - CVR	887,019
Vigilante	Custom Projects Option 1 - Reconductor	74,068
Lakeview	Re-Conductor & Transformer (Transformer)	89,530
Central Lincoln	Custom Projects Option 1 - Transmission Line	117,974
	FY25 Total (kWh/year)	3,216,164
	aMW	0.37

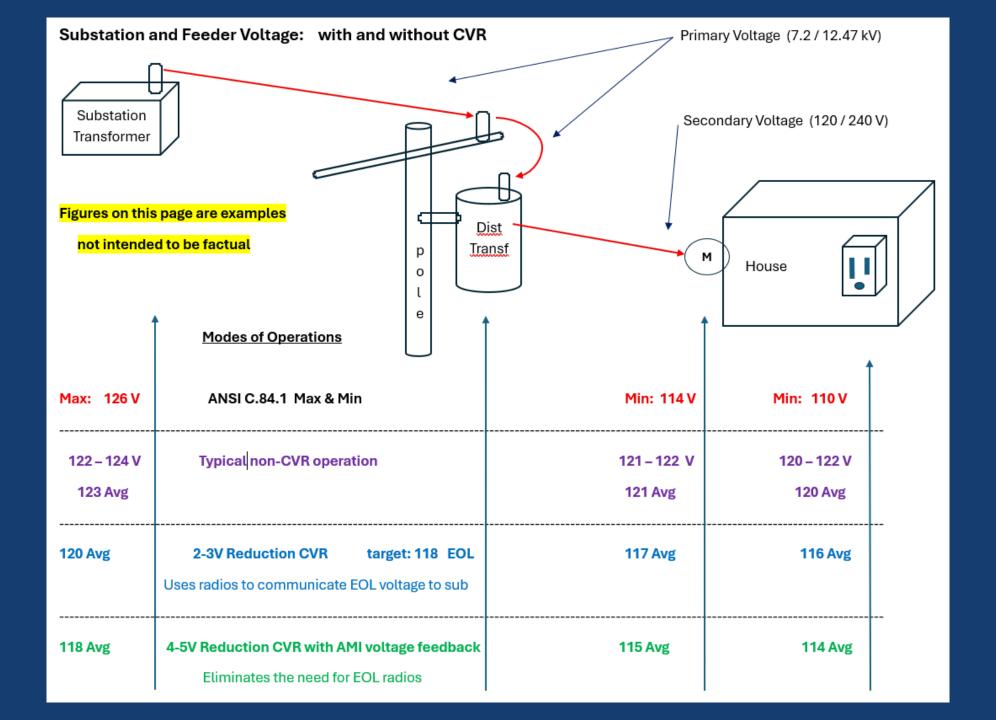
## A Special Project to Highlight





## Clallam PUD: Deploying CVR projects with AMI Data

- Clallam has traditionally implemented CVR using Primary end of line voltage.
- The PUD is currently in CVR-factor data gathering for two substations.
- CVR-factor calculation relies on turning the CVR voltage setting On and Off on a daily-basis. A CVR-factor is calculated, usually using ~6 months of daily On / Off data, for a specific substation, and reflects the native load of the substation.
- The following page illustrates some different CVR operating modes.

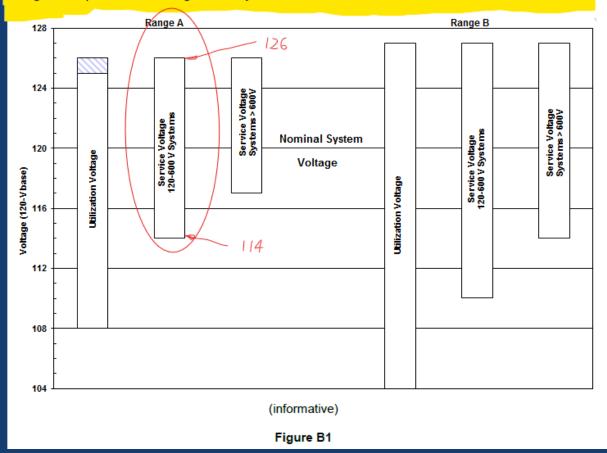


#### Annex B

#### Illustration of Voltage Ranges of Table 1

Figure B1 shows the basis of Range A and Range B limits of table 1. The limits in table 1 were determined by multiplying the limits shown in this chart by the ratio of each nominal system voltage to the 120V base. [For exceptions, see note (c) to Figure B1.]

A technique commonly called Conservation Voltage Reduction (CVR) is sometimes used for energy and or demand reduction. Determination of the value of CVR is beyond the scope of this Standard. However, it is recommended that the application of CVR should be limited to voltages in Range A for normal operation. Range B should be reserved for emergency, infrequent operation. CVR systems should not be designed to operate below Range B for any condition.



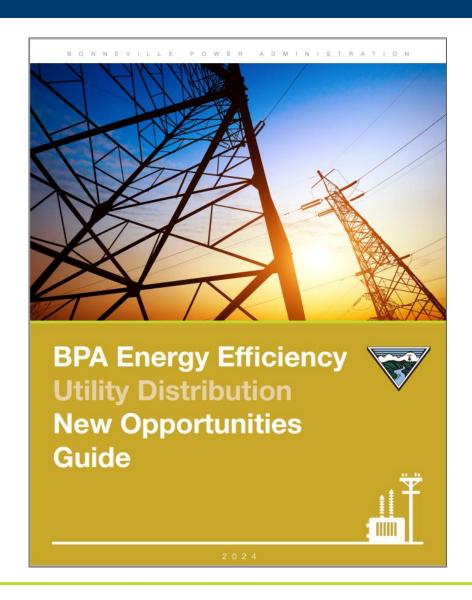
## Re-Introduction of Daily DVR Energy Savings Pilot Program

- BPA has been working for the past year+ to enhance the Daily Demand Voltage Reduction (DVR) offering.
- BPA will host a customer webinar on Nov. 13 to discuss Daily DVR in more detail.
  - o Invite your Distribution Engineering staff to the webinar.
- BPA developed economic analysis tools that specifically quantify the overall benefit to utilities.
- BPA will address the possibility for hybrid CVR and Daily DVR in the webinar.

## **Utility Distribution: New Opportunities Guide**

A marketing document to share with other staff...

https://www.bpa.gov/-/media/Aep/energy-efficiency/utility-toolkit/uds-nog.pdf





## Time for a break!





## Custom Projects UTILITY ROUNDTABLES 2025

Oct. 8-9, 2025

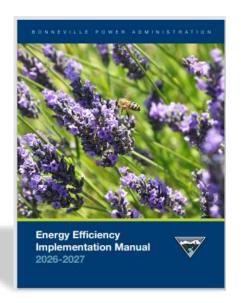


### **Overview**

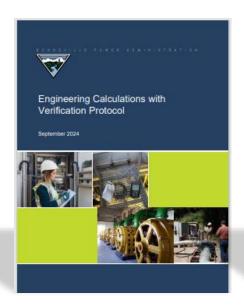
- Unit Energy Savings (UES) vs Custom.
- Commercial/Ag Custom versus Industrial.
- Custom Projects' General Requirements.
- Custom Projects' Process.
- Custom Project's Success Story.
- Energy Smart Industrial (ESI).



## **UES versus Custom**



- Standalone measures savings pre-determine and estimated on a per-unit basis.
- Incentives are based on a per-unit basis.
  - Can be viewed as a minimum guaranteed amount.
- Relatively quick and easy.
- BEETS bulk upload.

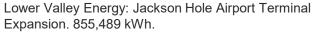




- Site specific savings.
- Work with BPA Customer Service Engineer (CSE) or Energy Smart Industrial Partner (ESIP).
- May require an energy audit and/or billing analysis.
- Entered into BEETS by CSE or ESIP.

## Commercial/Agricultural Versus Industrial





- Commercial business.
- Institutional buildings (i.e., government, schools, hospitals).
- Irrigated crop, on-farm production, greenhouse operations.\*







City of Burley: Suntado. 6,408,232 kWh.

- Manufacturing plants.
- Municipal utility services.
  - City/municipal water supply\* and wastewater pumps.

#### **CONTACT YOUR CSE!**

#### **CONTACT YOUR ESIP!**

## **Custom Projects' General Requirements**

- No fuel switching.
- Limited to one sector per project.
- Cost-effectiveness.
  - Not performed if ≤ 200,000 kWh (≤ 800,000 kWh for Utility Distribution).
  - B/C ratio must be ≥ 0.50 if > 200,000 kWh
     (> 800,000 kWh for Utility Distribution).
- Include incremental or total cost documentation.



Raft River Rural Electric Cooperative: Webb Basin Dairy. 214,546 kWh.

## **Custom Projects' Process**

- 1. Identify Project.
- 2. Contact your Customer Service Engineer (CSE).
  - May conduct an energy audit or metering.
- 3. Determine project value.
- 4. End-user determines if they will move forward.
- 5. Implement project.
- 6. Post-project steps.
  - May include metering, billing analysis, modeling of savings.
- CSE enters into BEETS.
- 8. BEETS workflow.
  - Utility and BPA review.
- 9. Invoicing!



City of Weiser: Ridley's Family Market. 717,345 kWh.

## Success Story: Idaho National Laboratory Willow Creek Building

- UES vs. Custom.
- Commercial/Ag Custom versus Industrial.
- Custom Projects' General Requirements.
- Custom Projects' Process.
- Custom Project's Success Story.



Idaho Falls Power: Idaho National Lab Willow Creek Building. 1,317,067 kWh.

## Success Story: Idaho National Laboratory Willow Creek Building

- No central heating system.
- Building heated with lights.
- Replaced one of the Old Chillers with a Reverse Cycle Chiller.





## **Success Story: Big Lost River Valley Pipeline**

### Water Conservation in The Big Lost River Valley



#### Project Background

The Big Lost River Valley holds approximately 76,000 acres of farmland in the mountains of south-central Idaho. Water is the lifeblood of farmers in this mountainous region. For years, farmers relied on open canals to deliver their water, which presented challenges with losses through evaporation or leakage.

A system of pipelines was proposed to distribute water across the valley. The Big Lost River Irrigation District—within its broader scope of fairly and efficiently delivering irrigation water to the basin—assisted in the effort with Lost River Electric Co-op, Inc., Natural Resources Conservation Service, and participant irrigators to make it a reality. The pipeline project received funding through energy conservation grants from Bonneville Power Administration (BPA). As of early 2025, 11 systems have been or will be improved upon across the Big Lost River Valley. Once complete, more than 45 miles of liner and/or pipe will serve a significant portion of the farmground in the valley.

#### Results

- Improved water conservation: In addition to the pipelines and liners, farmers received technical and financial assistance to help install low-elevation spray application (LESA) sprinkler package on pivot irrigation systems to conserve water.
- Energy Savings: The Inskeep Pipeline project resulted in 169,187 kWh of energy saved annually, while the Aikele Pipeline project delivered 83,678 kWh of energy savings annually.
- Increased Water Availability: Reduced losses in the delivery system are expected to provide additional water to the southern portion of the valley.





Inskeep pipeline farmer tie-in.



The pipeline project underway at Burnett Ditch.

#### What ideas do you have to save energy?

"Our cooperative mission is to provide safe and reliable electricity, sustainable energy solutions and quality member service, all at a fair and reasonable price."

Lost River Electric Cooperative, Inc. (208) 588-3311 www.lostriverelectriccoopinc.com





**Questions or Comments?** 

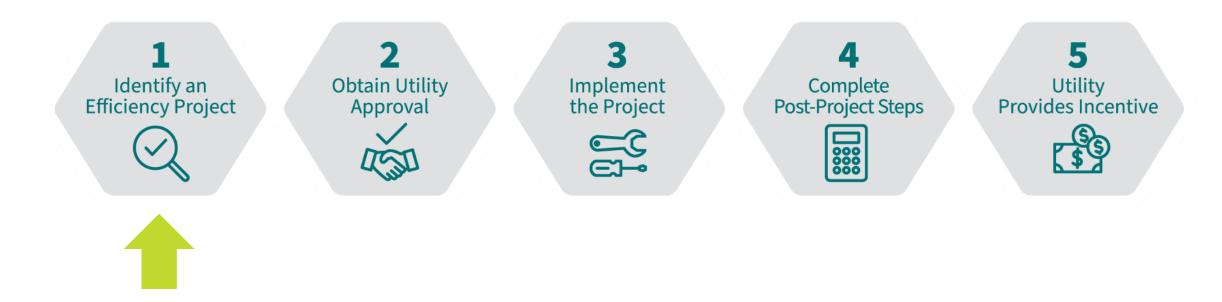


## **Energy Smart Industrial Custom Project Overview UTILITY ROUNDTABLES 2025**



Oct. 8-9, 2025

### **ESI Custom Project Process**



- #1 Call us when you hear about an opportunity.
- #2 Share Customer List with ESIP.

### **Custom Project Lead Time**

Average time between CPP and CR approval: 360 days.

Project
Assessment
(PAR)
120 days

**CPP Approved** 

Purchase, Install, Commissioning

210 days

Post M&V

150 days



Utility review and submittal.

**CR Approved** 

Includes data collection, analysis, and Completion Report.

### **Project Spotlight – New Construction**

Nosh Makujina – Energy Smart Industrial Partner (ESIP).





### **New Construction**

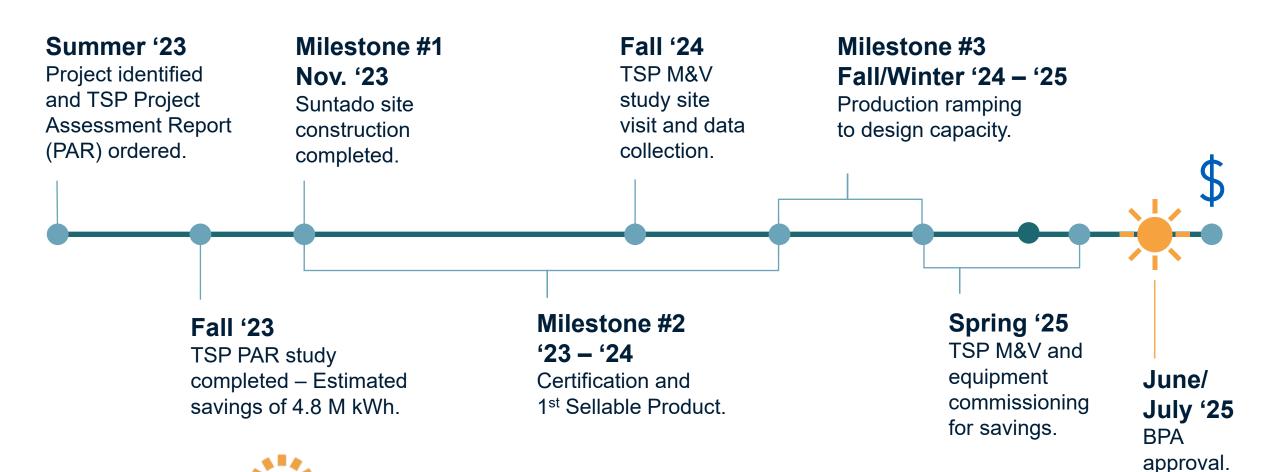






### **Projected Timeline**

**Suntado** 



### **Engagement Takeaways and Future Work**

Suntado experienced a sixmonth delay, ESI delivered VALUE.

- ✓ New Construction Lighting.
- ✓ UES Efficient Pump and UES Pump VFD measures.





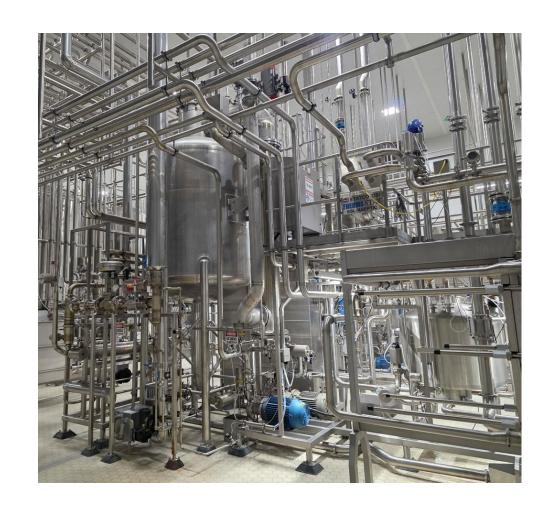
### **Engagement Takeaways and Future Work**

#### **UES Projects (completed)**

- Lighting: 853,945 kWh.
- UES Pump VFD: 1.4 M kWh.
  - 45 pumps (1,533-horsepower total).

#### Custom Project (June 2025).

- Verified savings: 4.16 M kWh.
- BPA Direct Funding Demonstration (DFD Funding).
- Sub-system focus.
  - Refrigeration.
  - HVAC.
  - Compressed Air.
  - Process Agitators.





**Questions or Comments?** 



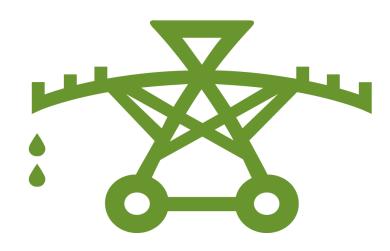
# **Agriculture Sector**UTILITY ROUNDTABLES 2025

Oct. 8-9, 2025



### Overview

- Sector Updates Payments Effective October 1, 2025.
- Other Offering: Agricultural Transformer De-Energization.
- Utility Spotlight: Wells Rural Electric Company.
- Agricultural VFD Calculator Walkthrough.
- Utility Spotlight: Raft River Rural Electric Cooperative.



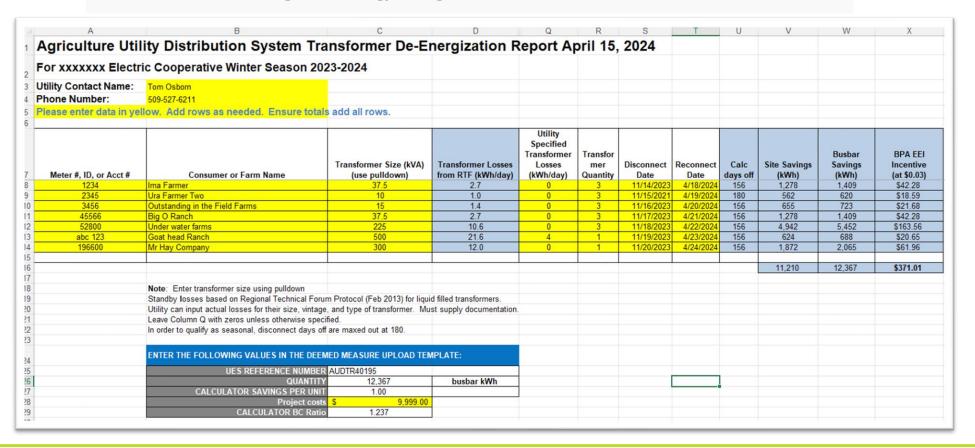
# Payments Effective October 1, 2025

Measure #	Measure Name	Existing Payments	New Payments
7.5.1	Irrigation System Conversion: LESA/LEPA/MDI (Low Elevation Spray Application/Low Energy Precision Application/Mobile Drip Irrigation)	\$18 per drop	♠ \$23 per drop
7.5.2	High-Pressure Sprinkler Package Replacement	\$16 per package	♠ \$18 per package
7.5.2	MESA (Mid-Level Elevation Spray Application) Sprinkler Package Replacement	\$15 per package	♠ \$21 per package
7.5.2	LESA/LEPA/MDI (Low Elevation Spray Application/Low Energy Precision Application/Mobile Drip Irrigation) Sprinkler Package Replacement	\$7 per package	♠ \$10 per package
7.5.3	Irrigation System Low-Pressure Conversion: High-Pressure to Low-Pressure, Wheel-line or Hand-line	\$16 per package	♦ \$23 per head
7.5.3	Irrigation System Low-Pressure Conversion: High-Pressure to Low-Pressure, Center-pivot or Lateral-move	\$18 per drop	♠ \$26 per drop
7.6.2	Variable Frequency Drive for Agricultural Centrifugal Pumps (BPA-Qualified)	\$70 per horsepower	◆ \$95 per horsepower
7.6.3	Variable Frequency Drive for Agricultural Turbine Pumps (BPA-Qualified)	\$100 per horsepower	♠ \$135 per horsepowe
7.6.4	Variable Frequency Drive for Agricultural Centrifugal Pumps (BPA-Qualified)	\$70 per horsepower	♠ \$95 per horsepower
7.6.4	Variable Frequency Drive for Agricultural Turbine Pumps (BPA-Qualified)	\$100 per horsepower	◆ \$135 per horsepowe
7.6.5	New Agriculture Pump Efficiency Upgrade (BPA-Qualified)	\$70 per horsepower	♦ \$95 per horsepower

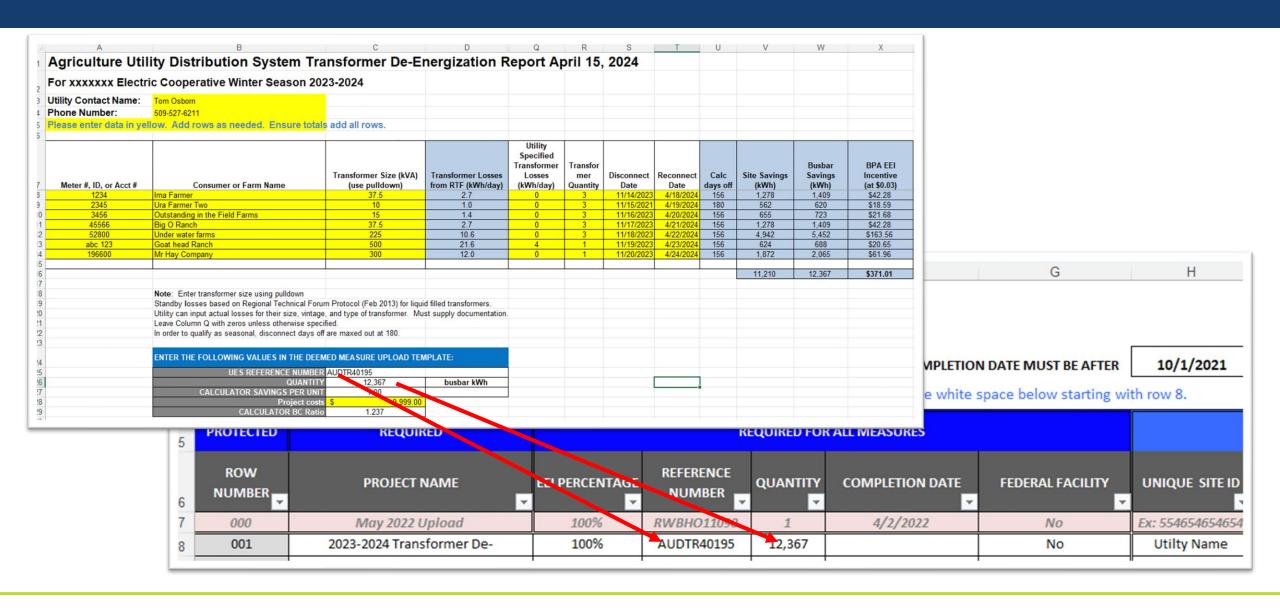
### Other Offering: Agricultural Transformer De-Energization

#### https://www.bpa.gov/energy-and-services/efficiency/document-library

· Transformer De-energization Energy Savings and Incentive Calculator

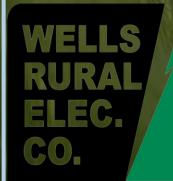


### Other Offering: Agricultural Transformer De-Energization



# IRRIGATION

# WELLS RURAL ELECTRIC COMPANY



Your Touchstone Energy Cooperative







# Agriculture Sector Irrigation





### This Rate Period October 1, 2023 through September 30, 2025

Sector Allocations	Estimated Budget Amount	Estimated Pay for Performance	Percentage of Budget	Notes
				VFD only, Pump & VFD Project, 6 Piviot Package Conversions
Agricultural	\$ 73,244.00	\$ 19,850.91	5%	sprinkler package upgrade

### Next Rate Period October 1, 2025 through September 30, 2028

I		Estimated	MANAGON PRODUCTS	
I		Budget	Percentage	
I	Sector Allocations	Amount	of Budget	Notes
١				Karley & I have began generating profiles for each irrigator and Identified several
ı	Agricultural	\$ 75,000.00	3%	projects





# Agriculture Irrigation (Future)

Account Profile			
	Data		
Name			
Account #			
Transformer #		Transformer Size	75
Transformer #		Transformer Size	75
Transformer #		Transformer Size	75
Meter #			
Service Address			
Confirmed Address	Correct above		
Pole #			
Base Fiscal Year	2022		
Nameplate Horsepower	200		
Has this pump been rewound/updated?	n/a		
If, yes new horse power nameplate?	n/a		



#### Agriculture Irrigation (Future)

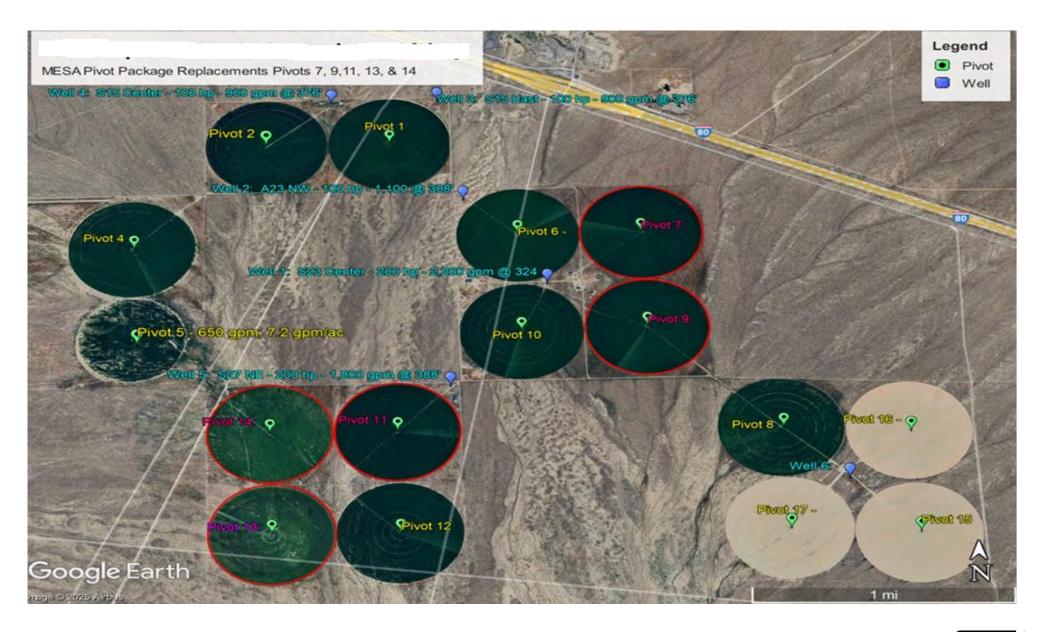
Account Profile			
	Data		
Name			
Account #			
Transformer #		Transformer Size	25
Transformer #		Transformer Size	25
Transformer #		Transformer Size	25
Meter #			
Service Address	75 HP Irrigation	Confirmed Address	yes
Pole #			
Telephone #			
Email Address			
Base Fiscal Year	2022		
Nameplate Horsepower	75		
	Yes! It has just to refurbed to try and keep air from		
	getting into the pump, and after further investigation,		
	we found out that the well is actually running out of		
Has this pump been rewound/updated?	water.		
If, yes new horse power nameplate?	75		



### Agriculture Irrigation (Future)

# of electric pivots connected to same meter	3 at any time
Are electric pivots a separate service?	no
If yes, meter number.	n/a
If yes transformer #	n/a
Transformer Size	n/a
Do this service have an end gun?	no
If yes, is it running continuously or intermittently?	n/a
Does the end gun require a booster pump?	n/a
Does this service have installed capacitors?	yes
If yes, what size are the capacitiors?	
Does this service have a reduced voltage start?	no
Does this service have a VFD?	no
If VFD installed include harmonic controls as defined by IEEE-519?	n/a







Questions, please reach out

kfitch@wrec.coop | (775) 548-0207

Jcromie@wrec.coop | (775) 275-0324





## Rebates for VFDs on Ag Pumps - Overview

- New Pump Turbine or Centrifugal.
- Existing Pump –Turbine or Centrifugal.
- Rebated on the <u>VFD</u> horsepower (not the pump or motor hp).
- Eligibility also based on the variation of head pressure/flow rate.
- BPA engineers will complete the form for you!



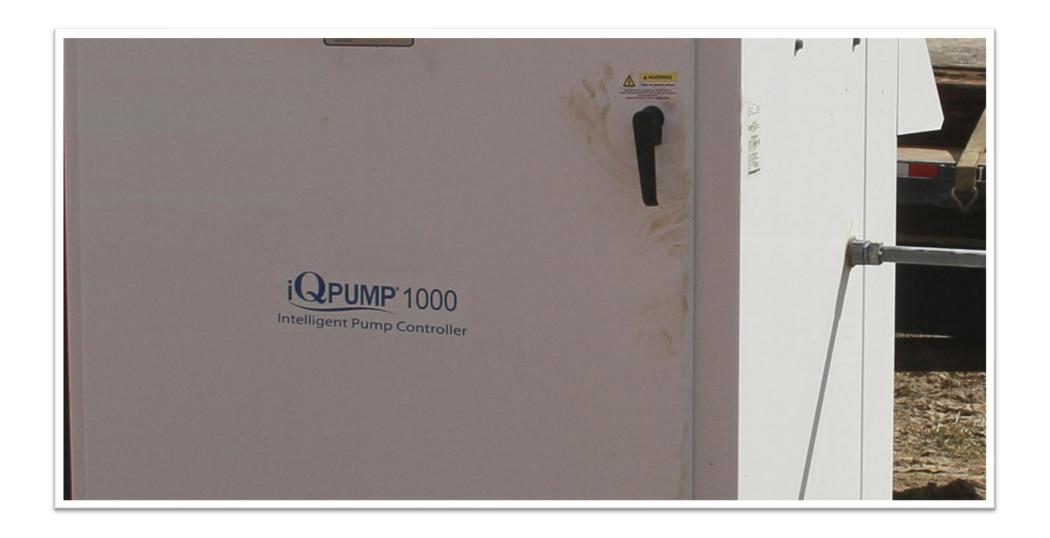
# Vertical turbine pump, all we can see is the motor



# VFD (white) & Transformer (gray)



### **VFD Brand and Model**



# End suction centrifugal pump



# Motor Nameplate (hp) – For Pump Rebate



### **Pump Nameplates**

Contain Phone Number & Serial Number (to call vendor for well info for calculator)





# Pump Nameplate found on the discharge head under the motor



### **VFD Checklist**

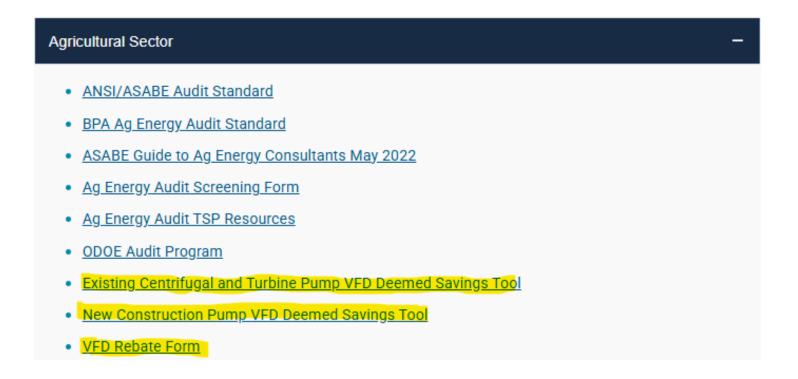
- ✓ Calculators (New/Existing Pump).
- ✓ Easy VFD Application Form (for your member).
- ✓ Three Years of Pre-VFD Billing Data (for existing pumps).
- ✓ One Year of Post-VFD Billing Data.
- ✓ Operating Conditions.
- ✓ Pump Curves (if available).



BPA Engineers will work with you and the vendor to complete the calculator!

### **Document Library**

https://www.bpa.gov/energy-and-services/efficiency/document-library



### **New Construction VFD Calculator**

AGRICULTURE NEW CONSTRUCTION - TURI			Version Date: 3/1/2025	
	d any avalanatany natao	ubara naadad	Version Date: 3/1/2025	
Please fill in all of the green highlighted fields. Add			P. P.	
Use this tool to determine eligibility and energy savings related to	VFDs installed on new pumping	g plant installations in A	ng applications.	
A IDDICATOR INFORMATION				
A. IRRIGATOR INFORMATION  Estimated Date of VFD Installation:				
	January 2, 2025			
Irrigator Member Name:	Jack N. Beanstalk			
Address:	Cornstalk Lane			
0 City,State,ZIP:	Idaho Falls, ID	. "		
1 Serving Electric Utility:	Rural Coop	phone#		
2 Account Number or	123456			
3 Meter Number	54123			
4 Estimated Annual Energy Usage	306,414	kWh per year		
Melded Average Cost per kWh:	0.065	\$/kWh		
6				
7 B. MOTOR DATA				
8 Irrigation Pump Rated HP for VFD:	200	HP		
9 Total Rated HP on meter: (from below)	273	HP		
0				
1 C. PUMP DATA				
Pump Type (Centrifugal or Turbine):	Turbine	use pull down		
Pump Manufacturer:	USA Pumps			
4 Pump Model:	123-abc			
Rated Head (or TDH) (nameplate or curve):	550	feet	WHP check = 167	
Rated Flow (from nameplate or curve):	1,200	gpm	EHP check = 231	
Pump Depth (feet):	400	feet	use zero for centrifugal	
B Estimated Operational Lift (feet):	360	feet		
Maximum Expected Lift (or inlet pressure in feet):	370	feet	(note 2.31 feet per PSI)	
0 Lowest Expected Lift:	350	feet		
Discharge pressure Maximum Lift (psi):	90	psi gauge at pump		
2 Discharge pressure Minimum lift (psi):	105	psi gauge at pump		
Expected lowest discharge pressure with VFD (psi):	85	psi gauge at pump		
Highest Expected Flow (gpm):	1,200	gpm	two pivots	
Lowest Expected Flow (gpm):	900	gpm	one pivot	
6 Highest Total Dynamic Head calcuted (ft):	583	feet	P	
Lowest Total Dynamic Head calculated (it):	551	feet		
Variation in Flow requirements during season (calc):	25%		st be at least 20% percent for Turbine	es or
Variation in Head during season (calc):	6%		quirements of at least 10% percent for	

### **New Construction VFD Calculator**

41 D. METER USAGE ESTIMATES							
42							
						Estimated hours of	Estimated Annual
				Equipment load as		Operation (for	Energy
				percentage of		pivots assume 33%	Consumption
43 Equipment Descript	ion	Rated Load	Units (kW or HP)	metered load	Motor Load Factor	run time)	(kWh)
44 Main Pump (where VFD to be instal	led)	200	HP	73.3%	0.9	1,800	241,704
45 Centrifugal Booster Pump (if any)		50	HP	18.3%	0.8	1,800	53,712
46 Pivot 1 (6 towers at 1 HP each)		6	HP	2.2%	1	594	2,659
47 Pivot 2 (10 towers at 1.5 HP each)		15	HP	5.5%	1	594	6,647
48 End gun booster pump (pivot 2)		2	HP	0.7%	0.9	1,260	1,692
49				0.0%			0
50				0.0%			0
51				0.0%			0
52	TOTALS =	273			Esti	mated Usage Total =	306,414
53							
54							
55 E. CROP AND IRRIGATION SYS	TEM TYPE DATA						
56							
						Irrigation System	
57		Year	Metered kWh	Crops grown	Acres	type	
58	=		-				
59 1 year post installation	of VFD	2025	?	wheat, alfalfa	120,120	pivot with drops	
60							

### **New Construction VFD Calculator**

63	F. DEEMED ENERGY SAVINGS AND INCENTIVE			
64	Deemed Site Savings per unit (kWh/HP)		440	kWh/HP
65	New Construction Pump VFD Incentive Rate (\$/HP)		\$100	
66	Site Annual Energy Savings (kWh/HP*HP)		88,000	kWh/year
67	Busbar Annual Energy Savings (site savings * 1.111	83))	97,841	kWh/year
68	New Construction Pump VFD Incentive		\$20,000	
69				
70	Incremental Cost of VFD =		\$50,000	
71	Simple Payback with incentive =		5.2	years
72				
73	If any questions, please call			
74				
75	ENTER THE FOLLOWING VALUES IN THE DEEME	D MEASURE U	PLOAD:	
76	UES REFERENCE NUMBER =	AMDMC40240	Ref No	
77	QUANTITY =	200	HP is Unit	
78	CALCULATOR SAVINGS PER UNIT =	440.00	kWh/HP	
79	CALCULATOR BC Ratio =	1.96	<b>V</b>	

# **Existing VFD Calculator**

AGRICULTURE RETROFIT - TURB NE AND			Version Date: 3/1/2025		
Please fill in all of the green highlighted fields. Ad	ld evnlanatory notes wi	here needed	Version Bate. St 1/2025		
Use this tool to determine eligibility and calculate the BPA deem			TING numping plant installation	s in Ag applications	
Ose this tool to determine engionity and calculate the DFA deen	led ellergy saviligs related to	VI DS IIIStalled off EAIS	Tilvo pumping plant installation	s III Ay applications.	
A. IRRIGATOR INFORMATION					
Estimated Date of VFD Installation:	January 2, 2025				
Irrigator Member Name:	Jane the Farmer				
Address:	Alfalfa Road	Contact #			
City,State,ZIP:	Idaho Falls, ID	Contact #			
Serving Electric Utility:	Rural Coop				
Account Number or	123456				
	54123				
Meter Number - Average Annual Energy Usage	686,367	kWh per year			
Melded Average Cost per kWh:	0.065	\$/kWh			
Melded Average Cost per KVVII.	0.003	Ψ/Γ(VVII			
B. PUMP MOTOR DATA					
Irrigation Pump Rated HP for VFD:	400	HP (eligible from 7.	5-1 000 HP)		
Total Rated HP on meter (value from below):	473	HP	3 1,000 111 )		
Total Nated Till Of Meter (value nom below).	473				
C. PUMP DATA					
Pump Type (select Centrifugal or Turbine):	Turbine	Use pull down			
Pump Manufacturer:	Good ID Pumps	OSC pail down			
Pump Model:	123-abc				
Rated Head (or TDH) (nameplate or curve):	550	feet	WHP check = 306		
Rated Flow (from nameplate or curve):	2,200	gpm	EHP check = 424		
Pump Depth (feet):	400	feet	use zero for centrifugal		
Estimated Average Lift (feet):	360	feet	acc zore io. commagai		
Maximum Estimated Lift (or inlet pressure in feet):	360	feet			
Maximum Estimated Lift (or inlet pressure in feet): Lowest Estimated Lift:	300	feet			
Discharge pressure Maximum Lift (psi):	90	psi gauge at pump			
Discharge pressure Minimum lift (psi):	105	psi gauge at pump			
Expected lowest discharge pressure with VFD (psi):	85	psi gauge at pump			
Highest Flow expected (gpm):	1.900	gpm			
Lowest Flow expected (gpm):	1,000	gpm			
Highest Total Dynamic Head (ft) (calc):	568	feet			
Highest Total Dynamic Head (ft) (calc): Lowest Total Dynamic Head (ft) (calc):	496	feet			
Variation in Flow requirements during season calc:	41%		st be at least 20% percent for 1	Turbines, or	
Variation in Head during season calc:	13%		quirements of at least 10% per		for Centrifuc
Does system pressure get too high (Y/N)	yes				
If yes, how is it controlled (PRV, throttling, dumping)	PRV				

# **Existing VFD Calculator**

43	D. METERED LOAD USAGE ESTIMATES						
						Estimated hours of	Estimated Annual
				Equipment load as		Operation (for	Energy
				percentage of		pivots assume	Consumption
44	Equipment Description on same meter	Rated Load	Units (kW or HP)	metered load	Motor Load Factor	33% run time)	(kWh)
45	Main Pump (where VFD to be installed)	400	HP	84.6%	0.9	2,250	604,260
46	Centrifugal Booster Pump (if any)	50	HP	10.6%	0.8	2,250	67,140
47	Pivot 1 (6 towers at 1 HP each)	6	HP	1.3%	1	743	3,323
48	Pivot 2 (10 towers at 1.5 HP each)	15	HP	3.2%	1	743	8,309
49	End gun booster pump (pivot 2)	2	HP	0.4%	0.9	1,200	1,611
50				0.0%			0
51				0.0%			0
52				0.0%			0
53	TOTALS =	473				Estimated Total =	684,643
54						kWh actual =	686,367
55	Adjust hours of operation in Column F (45-52) to ob	otain an overall de	eviation of less than 5%	Devia	ation ((kWh actual -	calc)/ kwh actual)=	0.3%
56							
57	E. CROP AND IRRIGATION SYSTEM TYPE DATA	(incentive can	be submitted at any time, po:	st installation data is	for evaluation at a la	iter date)	
						Irrigation System	
58		Year	Metered kWh	Crops grown	Acres	type	
59	3 years prior to VFD installation	2022	723,000	alfalfa, wheat	240, 360	5 pivot with drops	
60							
61	2 years prior to VFD installation	2023	641,100	wheat, alfalfa	360, 240	5 pivot with drops	
62							
63	1 year prior to VFD installation	2024	695,000	wheat, alfalfa, hay	120, 240, 360	5 pivot with drops	
64							
				potatoes, wheat,			
65	1 year post installation of VFD	2025	?	alfalfa	120, 240, 240	5 pivot with drops	
66							

#### **Existing VFD Calculator**

68	F. PREVIOUS ENERGY SAVINGS MEASURES				
				F	Adjustment to
			Farana Cardana alabara	First year of	Energy
	N		Energy Savings claimed	impact on billing	consumption
	Name of Measure	Install Date	(kWh/yr)	history	Required?
	Pivot sprinkler package	Oct-22	600	2023	no, in baseline
	Custom Project for mainline improvement	Dec-23	25000	2024	yes, post
72					
73					
74					
75	0 DEFINED ENERGY ON THE				
	G. DEEMED ENERGY SAVINGS AND INCENTIVE				
77	Site Annual Energy Savings (based on calculated		120,852	kWh/year	(site savings)
78	Busbar Annual Energy Savings (site savings * 1.	11183))	134,367	kWh/year	(busbar savings)
79	Pump VFD Incentive Rate (\$/HP) (reimb per unit)		\$100		
80	Total Pump VFD Incentive (\$)		\$40,000		
81	Calculated Site Savings per HP =		302.13	kWh/HP	
82	Project Cost of VFD & harmonic mitigation =		\$75,000		
83	Simple Payback with incentive =		4.5	years	
84					
85	If any questions, please call				
86					
87	ENTER THE FOLLOWING VALUES IN THE DEEM	ED MEASURE (	JPLOAD:		
o <i>i</i> 88	UES REFERENCE NUMBER =				
00 89	UES REFERENCE NUMBER =  QUANTITY =	AMDMC40238 400	REFNO HP is Unit		
90	<u>`</u>	302.13	kWh/HP		
	CALCULATOR SAVINGS PER UNIT =		KVVN/TP		
91 92	B/C Ratio =	1.79			
12					

#### **Existing VFD Calculator**

1	AGRICU	LTURE PUMP VFD DEEMED SA	VINGS TOOL		
2	Bonnevi	ille Power Administration		Version Date: 4/1/2023	
3					
4	The rebate can be submitted anytime after	er installation. This post installati	on usage data should be	collected on this page f	for BPAs future use.
5					
6					
7	A. IRRIGATOR INFORMATION				
8	Date of VFD Installation:	January 2, 2025			
9	Grower Contact Name:	Jane the Farmer			
10	Address:	Alfalfa Road			
11	City,State,ZIP:	Idaho Falls, ID			
12	Serving Electric Utility:	Rural Coop			
13	Account Number	123456			
14					
15					
16					
17	Average Annual KWH usage (Use the las			s, then use the best rep	resentative usage)
17 18	Average Annual KWH usage (Use the las Add up monthly metered usage if multiple			s, then use the best rep	resentative usage)
18 19		e pump stations are impacted by	the VFD operation	•	
18 19 20	Add up monthly metered usage if multiple			s, then use the best repr <u>kWh 2024</u>	resentative usage)  3 Year Average
18 19 20 21	Add up monthly metered usage if multiple	e pump stations are impacted by	the VFD operation	<u>kWh 2024</u> 0	3 Year Average
18 19 20 21 22	Add up monthly metered usage if multiple  Jan  Feb	e pump stations are impacted by	the VFD operation kWh 2023	<u>kWh 2024</u>	3 Year Average 0 0
18 19 20 21 22 23	Add up monthly metered usage if multiple  Jan  Feb  Mar	kWh 2022 0 0 0	the VFD operation  kWh 2023  0 0 0	kWh 2024 0 0 0	3 Year Average 0 0 0
18 19 20 21 22 23 24	Add up monthly metered usage if multiple  Jan  Feb	kWh 2022 0 0 0 0 55,000	the VFD operation  kWh 2023  0 0 0 100	kWh 2024 0 0 0 0	3 Year Average 0 0 0 0 18,367
18 19 20 21 22 23 24 25	Add up monthly metered usage if multiple  Jan  Feb  Mar  Apr  May	kWh 2022 0 0 0 0 55,000 100,000	the VFD operation  kWh 2023  0 0 0 100 90,000	kWh 2024 0 0 0 0 0 0 100,000	3 Year Average 0 0 0 0 18,367 96,667
18 19 20 21 22 23 24 25 26	Add up monthly metered usage if multiple  Jan  Feb  Mar  Apr  May  Jun	kWh 2022 0 0 0 0 55,000 100,000 140,000	the VFD operation  kWh 2023  0 0 0 100	kWh 2024 0 0 0 0 0 100,000 120,000	3 Year Average 0 0 0 0 18,367
18 19 20 21 22 23 24 25 26 27	Add up monthly metered usage if multiple  Jan  Feb  Mar  Apr  May	kWh 2022 0 0 0 55,000 100,000 140,000 175,000	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000	kWh 2024 0 0 0 0 0 100,000 120,000 200,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333
18 19 20 21 22 23 24 25 26 27 28	Add up monthly metered usage if multiple  Jan Feb Mar Apr May Jun Jul Aug	kWh 2022 0 0 0 55,000 100,000 140,000 175,000 150,000	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000
18 19 20 21 22 23 24 25 26 27 28 29	Add up monthly metered usage if multiple  Jan Feb Mar Apr May Jun Jul	www. www. www. www. www. www. www. www	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000 33,000	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000 95,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000 67,667
18 19 20 21 22 23 24 25 26 27 28 29 30	Jan Feb Mar Apr May Jun Jul Aug Sep Oct	kWh 2022 0 0 0 55,000 100,000 140,000 175,000 150,000	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000
18 19 20 21 22 23 24 25 26 27 28 29 30 31	Jan Feb Mar Apr May Jun Jul Aug Sep	www. www. www. www. www. www. www. www	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000 33,000	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000 95,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000 67,667
18 19 20 21 22 23 24 25 26 27 28 29 30 31 32	Jan Feb Mar Apr May Jun Jul Aug Sep Oct	kWh 2022 0 0 0 55,000 100,000 140,000 175,000 150,000 75,000 28,000	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000 33,000 12,000	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000 95,000 30,000	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000 67,667 23,333
18 19 20 21 22 23 24 25 26 27 28 29 30 31	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov	kWh 2022 0 0 0 55,000 100,000 140,000 175,000 150,000 75,000 28,000 0	the VFD operation  kWh 2023  0 0 100 90,000 166,000 190,000 150,000 33,000 12,000 0	kWh 2024 0 0 0 0 100,000 120,000 200,000 150,000 95,000 30,000 0	3 Year Average 0 0 0 18,367 96,667 142,000 188,333 150,000 67,667 23,333 0





#### Background

- AVERAGE ANYWHERE FROM 15 TO 20 VFD'S PER RATE PERIOD
- MARKETING IS MAINLY BY WORD OF MOUTH
- RAFT RIVER ELECTRIC PAYS 90% OF THE INCENTIVE TO THE CONSUMER, HOWEVER, OUR BOARD WILL POSSIBLEY CHANGE THAT PERCENTAGE DUE TO THE LARGER INCENTIVE AMOUNTS STARTING IN OCTOBER.



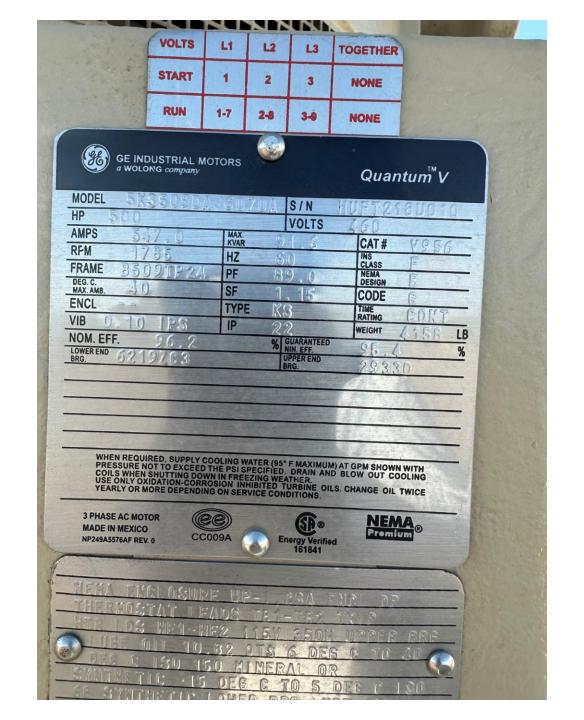




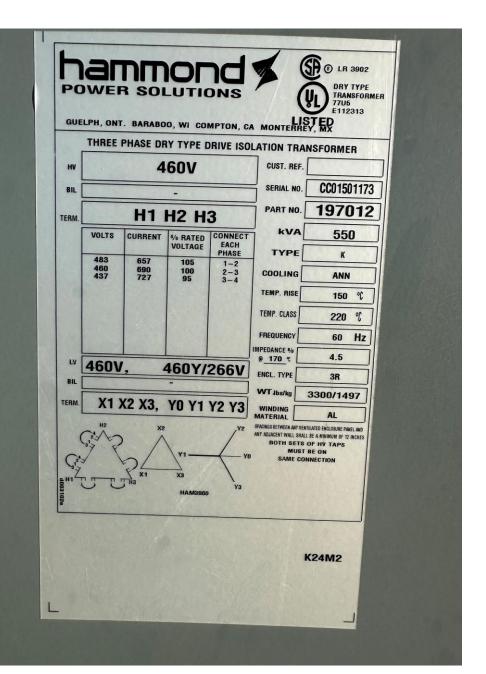














# Checklist: Three Years of Usage

А	В	С	D	E	F	G	Н	1	J	K	L	M	N	0	Р	Q
SVC 9019																
Billing Period	Account	Pooding KW	Motor#	Heago	Hee Pevenue	Domand Pdg	Demand Pevenue	Reporting Revenue	Droc Pda Dt	Dave Hea	Droc Pdg	Pooding Heago	Rilling Dmd Mult	Billed KW	K/M History	Service Hee Tv
Aug-25		427.76		293,040	12.089.64	5.347	3,208.20		9/1/2025			293040	80	427.76		8 - 401 to 500 H
Jul-25		429.04		267,200	11,030.20	5.363	3,217.80	,	8/1/2025			267200	80	429.04		8 - 401 to 500 F
Jun-25	-	429.36		257,520	10,633.32	5.367	3,220.20	-	7/1/2025			257520	80	429.36		8 - 401 to 500 l
May-25		5.34		171,760	7,117.16	5.336	40.05		6/1/2025			171760	1	5.34		8 - 401 to 500 l
Apr-25		0.57		25,280	1,111.48	0.573	4.28	•	5/1/2025			25280	1	0.57		8 - 401 to 500
Mar-25		0.56		25,520	991.48	0.559	3.64	•	4/1/2025			25520	1	0.56		8 - 401 to 500
Feb-25	5	0.55		20,400	804.6	0.554	3.58	808.18	3/1/2025			20400	1	0.55	0.55	8 - 401 to 500
Jan-25	5	0.2		7,120	319.88	0.203	1.3		2/1/2025			7120	1	0.2	0.2	8 - 401 to 500
Dec-24		0.61		27,280	1,055.72	0.607	3.97	1,059.69	1/1/2025	31	3184	27280	1	0.61	0.61	8 - 401 to 500
Nov-24		0.61		23,280	909.72	0.611	3.97	913.69	12/1/2024	30	2843	23280	1	0.61	0.61	8 - 401 to 500
Oct-24		0.62		30,320	1,166.68	0.62	4.03	1,170.71	11/1/2024	31	2552	30320	1	0.62	0.62	8 - 401 to 500
Sep-24		5.29		64,400	2,406.60	5.293	34.39	2,440.99	10/1/2024	28	2173	64400	1	5.29	5.29	8 - 401 to 500
Sep-24		5.18		19,520	716.48	5.177	33.67	750.15	9/3/2024	2	1368	19520	1	5.18	5.18	4 - 151 to 200
Aug-24		0		89,920	3,713.60	0	250.11	3,963.71	9/1/2024	18	1124	89920	1	0	0	4 - 151 to 200
Aug-24		47.64		12,360	0	1.191	0	0	8/14/2024	13	311	12360	40	47.64	47.64	4 - 151 to 200
Jul-24		48.2		80	865.28	1.205	253.05	1,118.33	8/1/2024	1	2	80	40	48.2	48.2	4 - 151 to 200
Jul-24		0		26,960	0	0	0	0	7/31/2024	30	61003	26960	40	0	0	4 - 151 to 200
Jun-24		48.32		26,520	848.64	1.208	253.68	1,102.32	7/1/2024	30	60329	26520	40	48.32	48.32	4 - 151 to 200
May-24		48.44		28,080	898.56	1.211	254.31	1,152.87	6/1/2024	31	59666	28080	40	48.44	48.44	4 - 151 to 200
Apr-24		48.44		27,560	3,536.92	1.211	254.31	3,791.23	5/1/2024	30	58964	27560	40	48.44	48.44	4 - 151 to 200
Mar-24		44.76		13,120	478.88	1.119	290.94	769.82	4/1/2024			13120	40	44.76	44.76	4 - 151 to 200
Feb-24		47		25,600	934.4	1.175	305.5	1,239.90	3/1/2024			25600	40	47	47	4 - 151 to 200
Jan-24		47.32		30,000	1,095.00	1.183	307.58		2/1/2024		57307	30000	40	47.32	47.32	4 - 151 to 200
Dec-23	8	47.96		25,560	932.94	1.199	311.74	1,244.68	1/1/2024		56557	25560	40	47.96	47.96	4 - 151 to 200
Nov-23		48.88		18,200	664.3	1.222	317.72	982.02	12/4/2023			18200	40	48.88	48.88	4 - 151 to 200
Oct-23	3	49.84		30,400	972.8	1.246	261.66	1,234.46				30400	40	49.84		4 - 151 to 200
Sep-23		176.36		90,280	2,888.96	4.409	925.89	-/	10/1/2023			90280	40	176.36	176.36	4 - 151 to 200
Aug-23		176		122,320	3,914.24	4.4	924		9/1/2023			122320	40	176		4 - 151 to 200
Jul-23		177.2		119,040	3,809.28	4.43	930.3	,	8/1/2023			119040	40	177.2		4 - 151 to 200
Jun-23		177.6		43,520	1,392.64	4.44	932.4		7/1/2023			43520	40	177.6		4 - 151 to 200 l
May-23	3	46.4		20,640	660.48	1.16	243.6	904.08	6/1/2023	31	45324	20640	40	46.4	46.4	4 - 151 to 200 I



### Checklist: Copy of Invoice





P.O. BOX 617 • PHONE: 208-645-2211 MALTA, IDAHO 83342

INVOICE: 38695

07/31/2024 Invoice Date: Due on 25th Terms: 08/25/2024 Due Date: \$ 0.00 Amount Due:

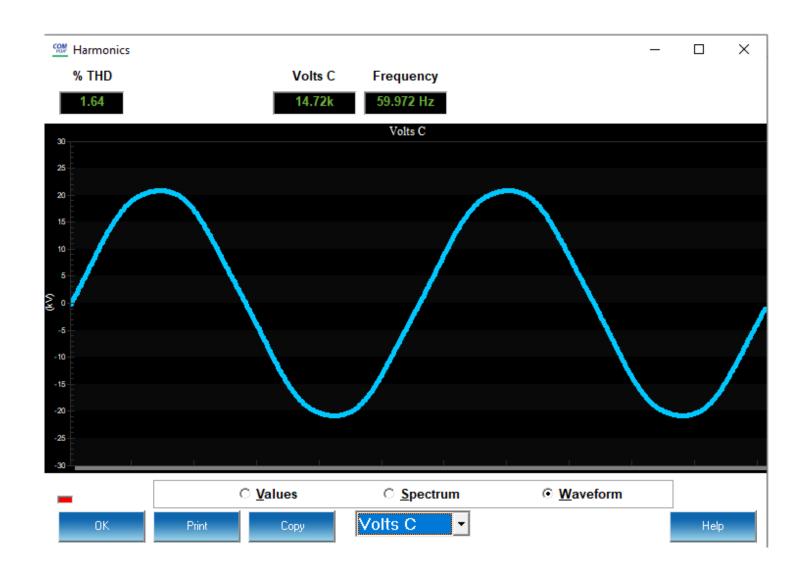


Account: 65690 Description: DYKMAN ELECTRICAL 0694385-IN		Page 1 of 1	age 1 of 1		
DESCRIPTION	QUANTITY	иом	UNIT PRICE	AMOUNT	TAX
CATALOG ITEM: SO 500 HP VFD FAND STRIKESORB	1.000	EA	40,071.0000	40,071.00	
				\$ 40,071.00	
MESSAGES	Subtotal: Tax: Total:			\$ 0.00 \$ 40,071.00	

#### Harmonics

• THIS IS WHAT A
GOOD
HARMONICS
REPORT IS WITH
LESS THAN 2%
THD





#### Harmonics

- THIS IS WITH MANY
   VFD'S RUNNING WITH
   INAPPROPIATE FILTERS
   ON THEM
  - THE THD% SHOULD BE LESS THAN 2%
  - THD IS OVER 8%





#### Harmonics - Why

• TEMPS ABOVE THE RED LINE ARE TAKING THE LIFE OUR OF YOUR TRANSFORMER DUE TO OVERHEATING.







**Questions or Comments?** 



## For additional support always contact your EER first!

Questions?

#### Efficiency Exchange Conference Raffle







### Adjourn!

