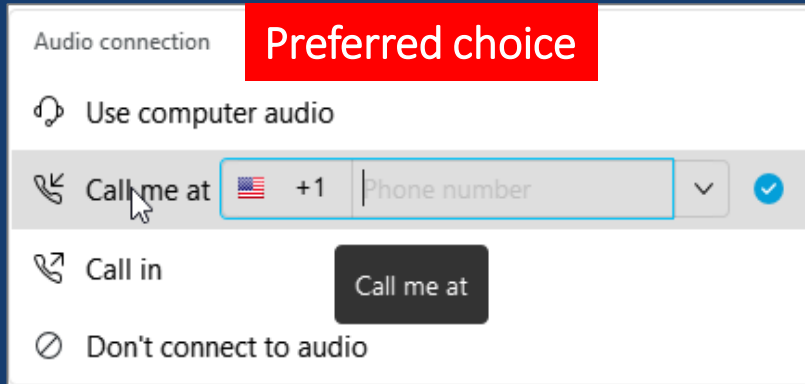




Audio instructions

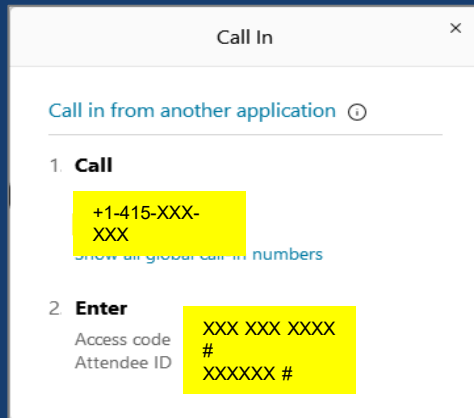
Welcome to BPA's Webex Meeting!

Note: **Your audio is muted upon entry.**

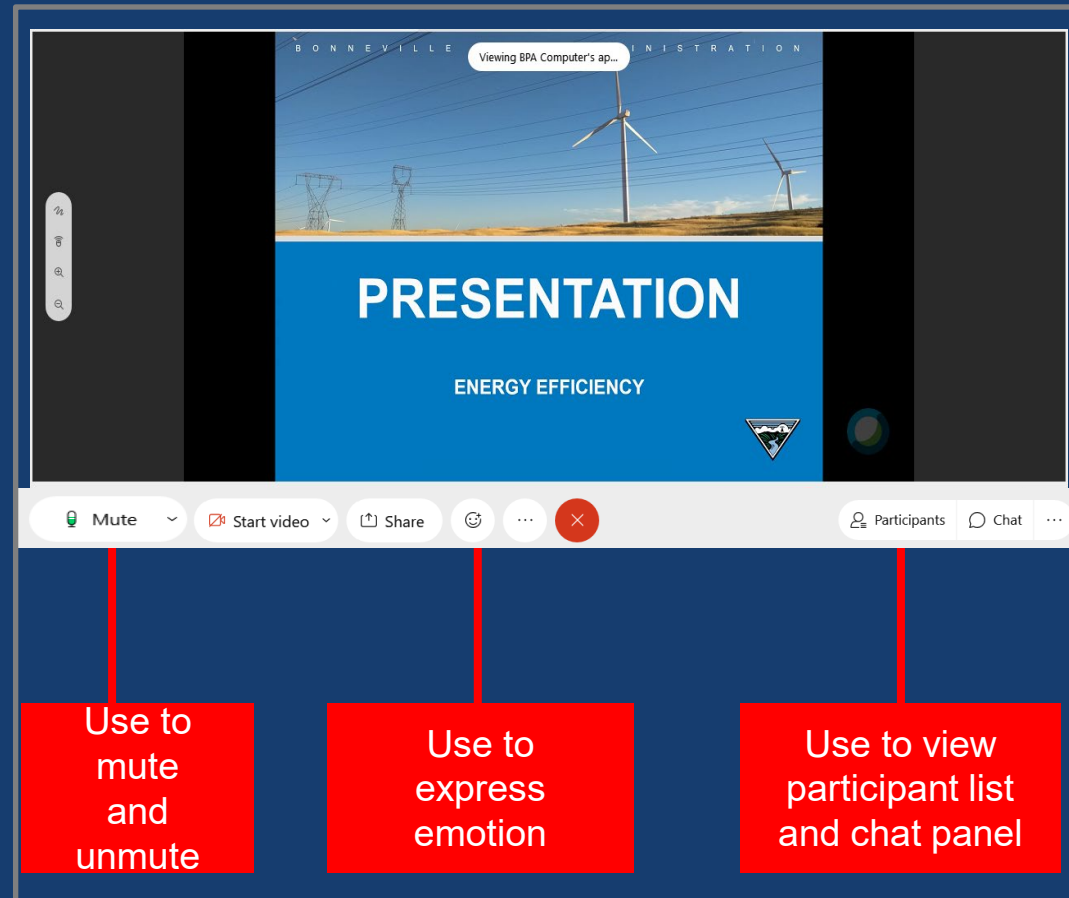



Note: The incoming call may be listed as **POTENTIAL SPAM**.

Second choice: In the example above, instead select **Call in** and use your phone to call into the webinar. A window will pop-up with your meeting **Call in** information.



Last choice: Use Computer for Audio. Connect a headset to your computer for best results.





BPA Energy Efficiency: Open Q Pilot Program

B O N N E V I L L E P O W E R A D M I N I S T R A T I O N



What is Open Q?

- A new path for utilities to propose innovative program and measure ideas.
- Like the BPA Qualified process, which allows BPA to publish measures and gather data before RTF approval.
- Allows for project creativity and flexibility.
- Provides rigor through a clearly documented process.

A More Flexible Approach to Custom Programs

- The current Custom Program process requires customers to submit evaluation data in advance of BPA accepting savings or offering payment.
- Open Q allows customers to claim savings and receive payment before the measure has been evaluated.
- Open Q shifts the risk to BPA and reduces the barriers to engagement.

Rationale



To establish means for submitting program proposals that fall outside of IM scope.



To encourage creativity for new energy conservation ideas.



To reduce barriers to engagement – allows savings to be claimed & payment received while measure is being evaluated.



To identify programs that are already saving energy & implement them across BPA's service territory.

What are the benefits?

- Provides pathway for customers to report custom program offerings to BPA without upfront investment in evaluation.
- Provides more insight into savings occurring in the region.
- More accurately reflects the efficiency resource being created in BPA's service territory.

Open Q Examples



New application for an existing technology (i.e., thermostatic shut-off valves in commercial showers).



New delivery mechanisms for existing technology (i.e., midstream commercial HVAC).



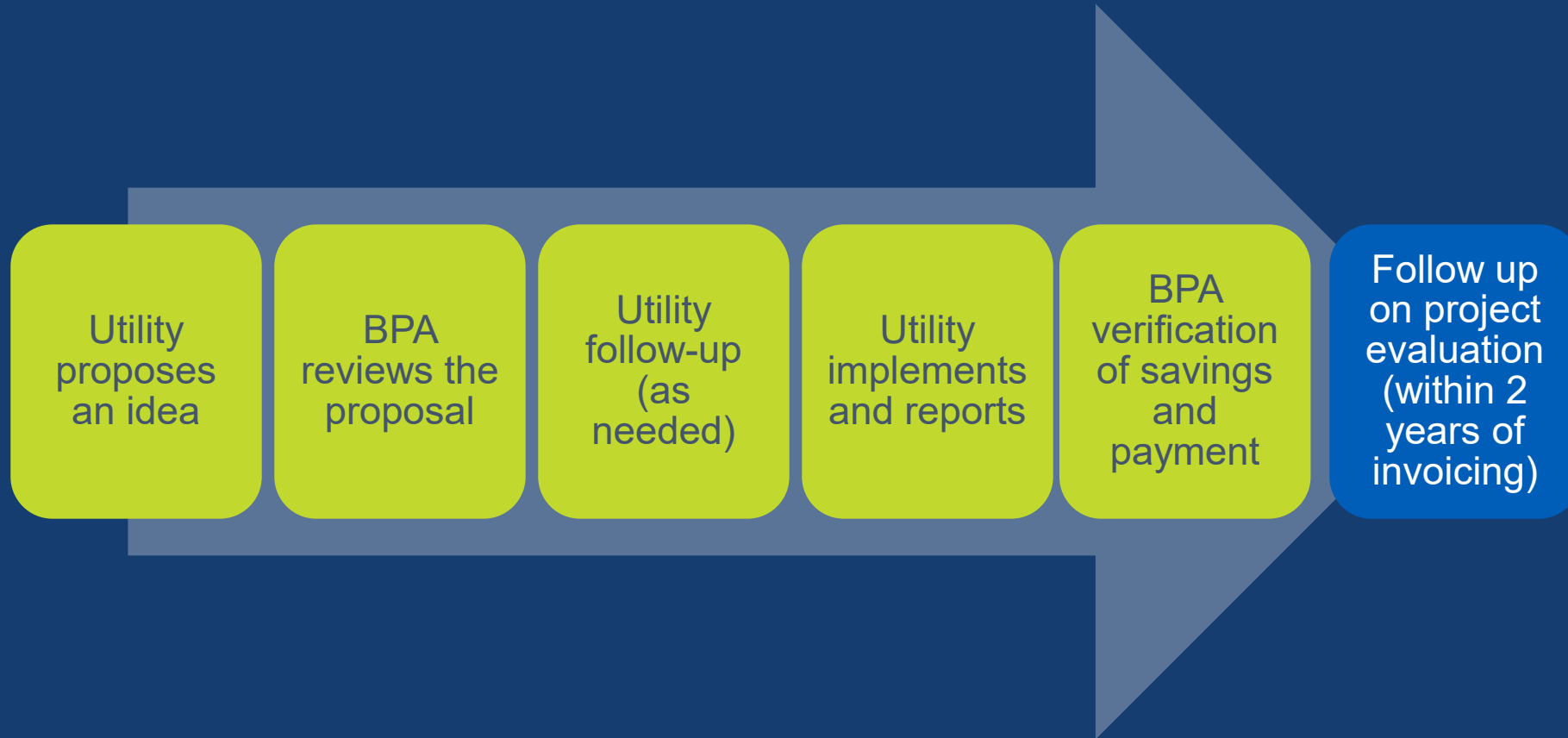
A routine approach and means to calculate savings to projects that have traditionally been custom projects.



Installation of technologies not on an existing qualified product list because of lack of existing data.

In other words, good Open Q candidates are things that can be installed many times in many different places under similar circumstances for which savings can be measured.

Open Q Process



1 STEP ONE: Discussion

- Utilities contact their EER with an existing an idea they would like to propose.
- BPA SMEs discuss the proposal with the utility. BPA can help establish:
 - Minimum measure requirements
 - Supporting documentation requirements
 - Cost estimation methodology
 - Evaluation or verification plan
- Once BPA and the utility are aligned, the utility completes the [Open Q Proposal template](#) & proposal is entered into BEETS.

2

STEP TWO: BPA Review

- The utility will use the Custom Program workflow in BEETS and will receive feedback within 10 days.
- BPA staff will review for:
 - Program savings, incremental costs, measure life, and methodology used to determine them
 - Estimated savings/technical potential
 - Potential for broader measure offering
 - Evaluation/measure research plan
 - Cost effectiveness

3 STEP THREE: Utility follow-up

- If BPA determines that revisions are required, the utility will provide the requested info within BEETS application.
- The application is returned to BPA through system workflow.
- BPA Staff review the additional information.
- Upon approval, the utility may submit the approved measure/program for up to two years before finalizing the evaluation/research plan.

4 STEP FOUR: Implementation

- When ready to report, utility completes and uploads the [Completion Report template](#).
- COTR reviews the submission.
- Utility completes workflow by invoicing approved application.

5 STEP FIVE: Verification

- EER to contact utility one year after invoicing.
 - Reminder to trigger evaluation in advance of 2-year deadline.
 - To determine if there's enough information available to evaluate.
- After BPA staff reviews evaluation information:
 - Any changes to savings will go into effect on future submissions.
 - Failure by utility to perform evaluation and/or submit results will prevent future submissions of the project.

Questions?