



QUARTERLY BUSINESS REVIEW

JANUARY 30, 2018



INTRODUCTION

Scott Simms, DIRECTOR OF COMMUNICATIONS

AGENDA

Time	Presentation	Speaker
9:00 – 9:05	Introductions	Scott Simms Director of Communications
9:05 – 9:25	State of the business: Release of 2018- 2023 Strategic Plan	Elliot Mainzer Administrator
9:25 – 9:35	Finance update	Mary Hawken Acting chief financial officer
9:35 – 9:45	Power Services update	Joel Cook Senior VP of Power Services
9:45 – 9:55	Transmission Services update	Richard Shaheen Senior VP of Transmission Services
9:55 – 9:57	Spill surcharge update	Dan James Deputy administrator
9:57 – 10:05	Upcoming involvement opportunities	Scott Simms
10:05 – 10:25	Question and answer session	



STATE OF THE BUSINESS

Elliot Mainzer, ADMINISTRATOR AND CHIEF EXECUTIVE OFFICER

2018-2023 STRATEGIC PLAN



Delivering on our public responsibilities through a commercially successful business



MEASURING SUCCESS

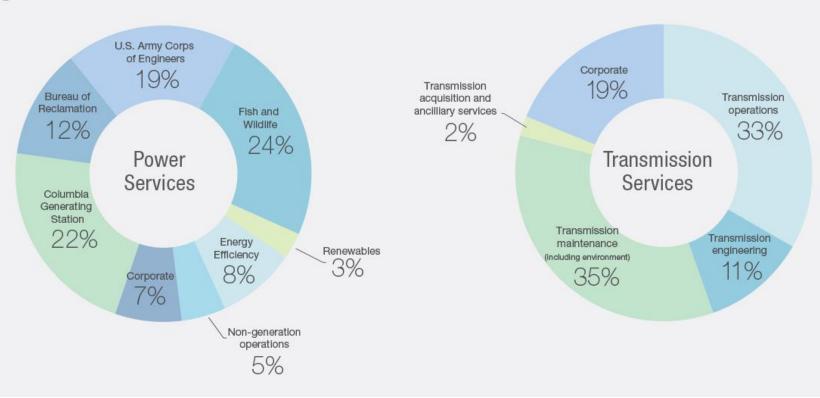
Key Performance Indicators



1: STRENGTHEN FINANCIAL HEALTH

Improve cost-management discipline Hold program costs at the rate of inflation

Program costs:



STRENGTHEN FINANCIAL HEALTH (CONT.)

- Build financial resiliency.
 - Debt utilization: Lower our debt-to-asset ratio.



• Debt capacity: An "all of the above" financing strategy.



• Liquidity: Maintain 60 days cash.



Maintain high investment-grade credit ratings.

2: MODERNIZE ASSETS AND SYSTEM OPERATIONS

- Administer an industry-leading asset management program.
- Modernize federal power and transmission system operations and supporting technology.



3: COMPETITIVE POWER PRODUCTS AND SERVICES

Priority firm power rates 2010–2020



COMPETITIVE POWER PRODUCTS AND SERVICES (CONT.)

- Increase power revenues.
- Capture the clean energy and capacity value of the Federal Columbia River Power System.
- Prioritize fish and wildlife investments and manage costs at or below rate of inflation,
- Align energy efficiency and demand response investments with the long-term needs of BPA and our customers.
- Modernize the Columbia River Treaty.

4: MEET TRANSMISSION CUSTOMER NEEDS EFFICIENTLY AND RESPONSIVELEY

- Use flexible, scalable, cost-effective and efficient solutions.
- Incentivize grid optimization and efficient regional resource development.
- Meet needs of Network Integration Transmission Service customers through clear business practices and streamlined processes.
- Offer more standardized products and services.

STRATEGY AND CULTURE



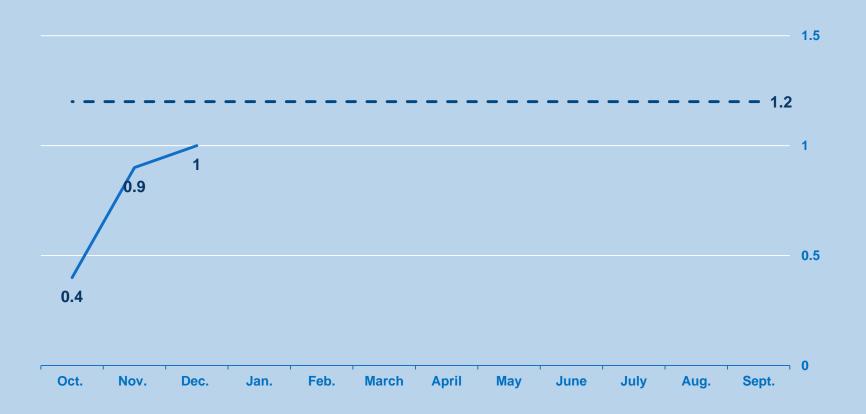
SAFETY

Incident frequency rate



Number of injuries and illnesses per 200,000 hours worked







FINANCE

Mary Hawken, ACTING CHIEF FINANCIAL OFFICER

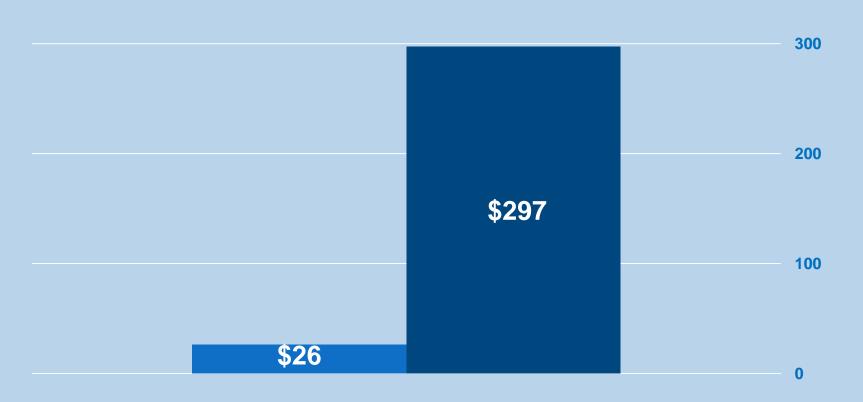
AGENCY NET REVENUES

FCRPS net revenues

In millions of dollars

■Q1 Forecast ■BP-18 Rate Case





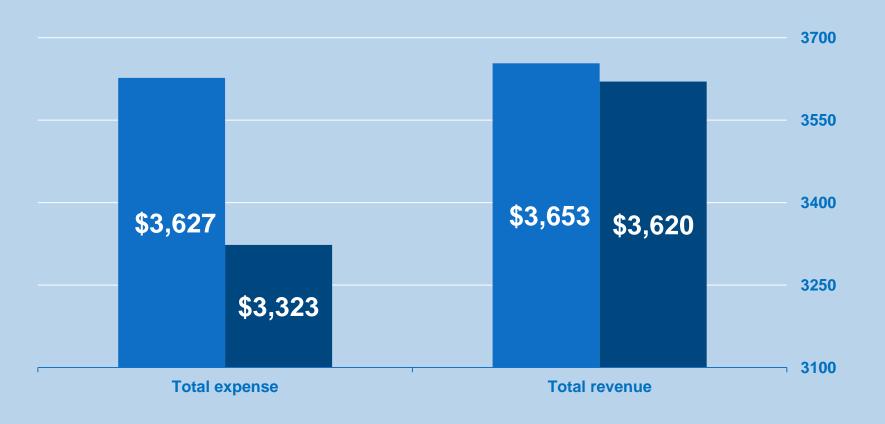
AGENCY FINANCIAL HEALTH

Federal Columbia River Power System

Total revenue and expense in millions of dollars

■Q1 Forecast ■BP-18 Rate Case





DAYS CASH ON HAND



	BP-18 Rate Case			FY 2018 EOY forecast		
	Power	Trans.	Agency	Power	Trans.	Agency
EOY Reserves	170	468	638	112	555	667
Reserves not for risk	149	63	212	154	102	256
Reserves available for risk	21	405	426	(42)	452	411
Days cash on hand	4	237	64	0	260	60

^{*}Reserves in millions of dollars

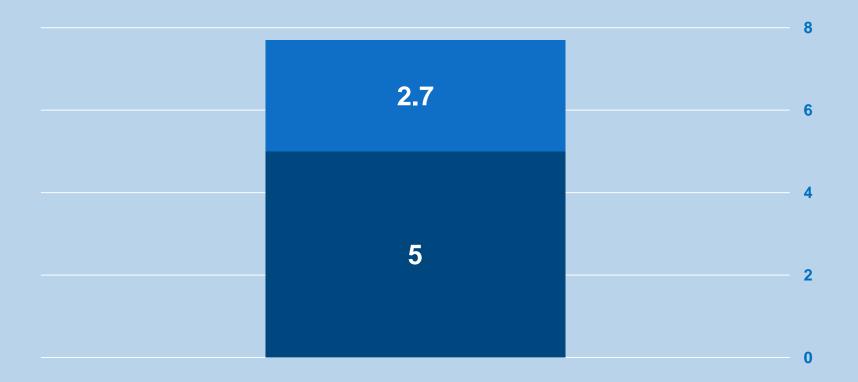
CURRENT BORROWING POSITION

Borrowing authority as of Dec. 31

In billions of dollars

■ Debt Outstanding ■ Available





DEBT-TO-ASSET RATIO

 The proportion of BPA's revenue-generating assets that are financed through debt.

	Debt-to-asset ratio (%) as of Sept. 30, 2017
Agency	90
Power	99
Transmission	80

Moody's top 50 utility average is 54 percent.

ENGAGE WITH FINANCE

- 2018 Financial Plan will be released Feb. 6.
- Strengthening financial health public processes kick off March 2. Details coming soon. Meetings taking place include:
 - Background information.
 - Financial Reserves Policy workshop #1.
 - Leverage Policy workshop #1.



POWER SERVICES

Joel Cook, SENIOR VICE PRESIDENT OF POWER SERVICES

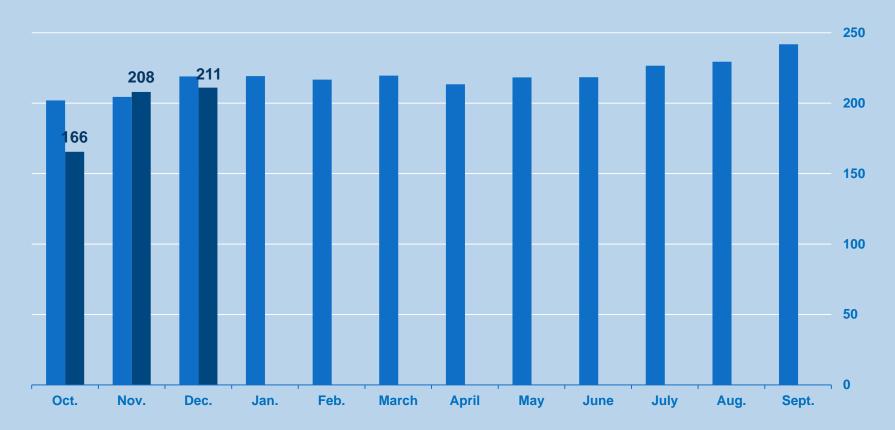
POWER SERVICES EXPENSE

Power Services total expense

Total expenses in millions of dollars

■ Actuals ■ BP-18 Rate Case

Total expense (in millions of dollars)			
BP-18 Rate Case	Q1 EOY forecast	Variance	
2,629	2,496	(133)	



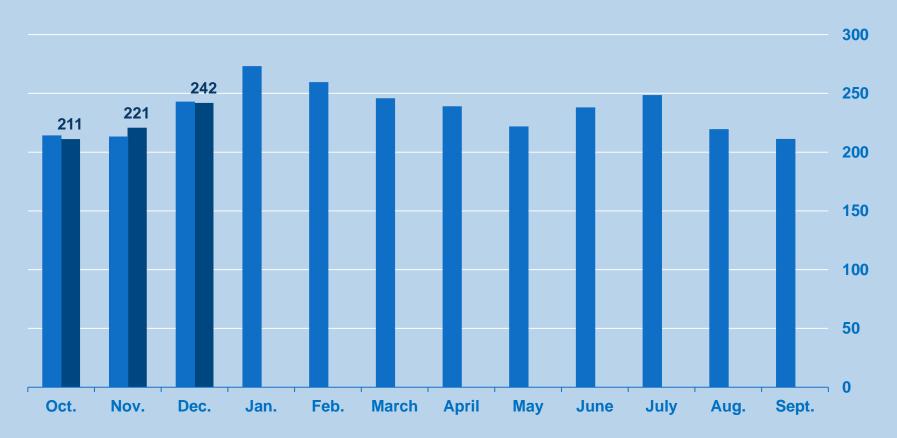
POWER SERVICES REVENUES

Power Services total revenues

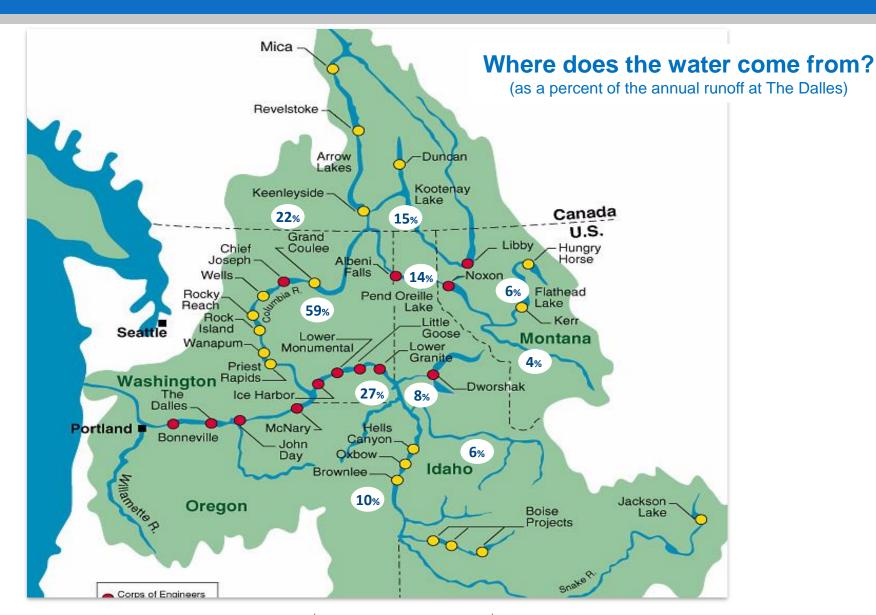
Total revenues in millions of dollars

■ Actuals ■ BP-18 Rate Case

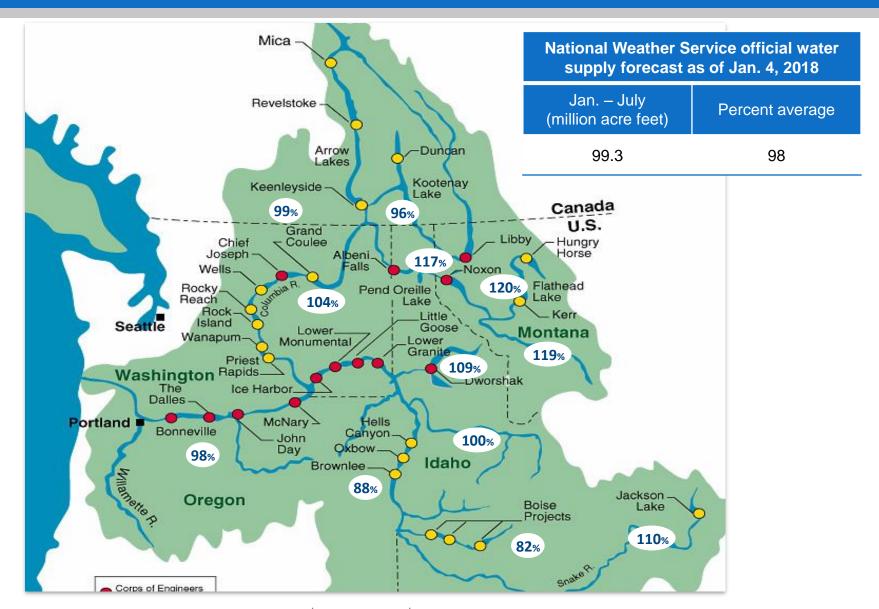
Total revenues (in millions of dollars)			
BP-18 Rate Case	Q1 EOY forecast	Variance	
2,827	2,796	(31)	



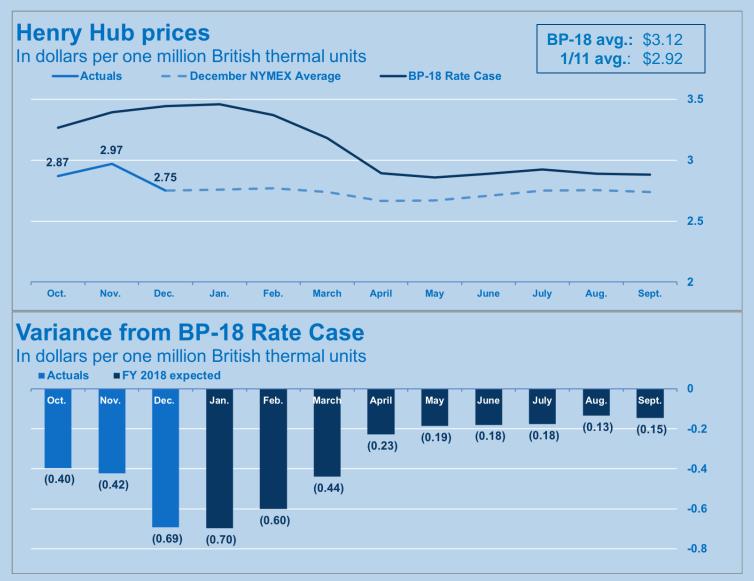
PERCENTAGE OF ANNUAL RUNOFF



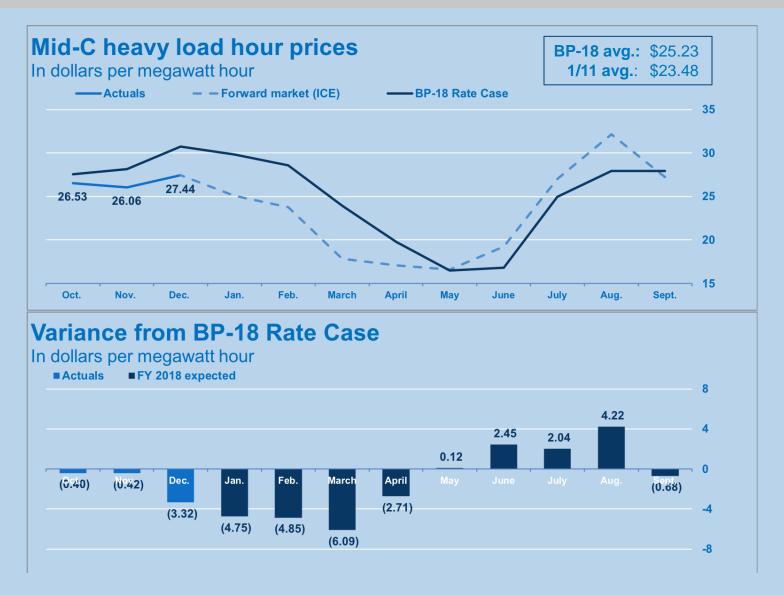
SNOWPACK CONDITIONS



HENRY HUB PRICES



MID-C PRICES



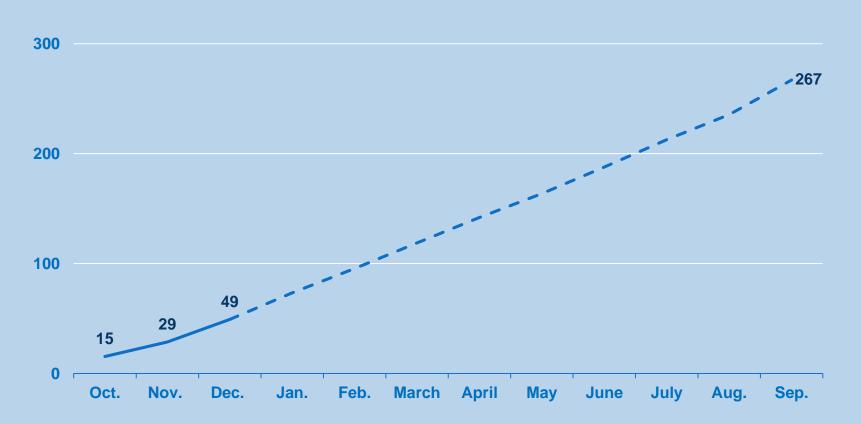
POWER SERVICES CAPITAL

Power Services capital spend

Tracks capital expenditure in millions of dollars

—Actual \$ millions FYTD — Remaining forecast



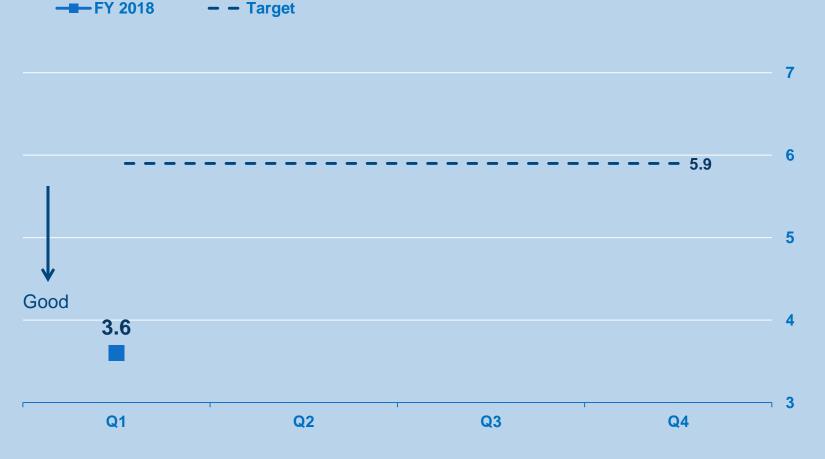


FEDERAL HYDROPOWER RELIABILITY

Federal hydropower forced outage factor







COLUMBIA GENERATING STATION RELIABILITY

Columbia Generating Station availability factor



Percentage of time Columbia is available to serve demand





TRANSMISSION SERVICES

Richard Shaheen, SENIOR VICE PRESIDENT OF TRANSMISSION SERVICES

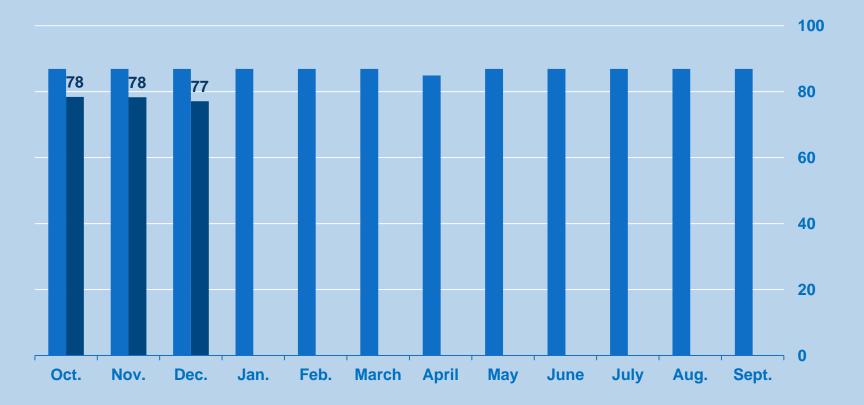
TRANSMISSION SERVICES EXPENSE

Transmission Services total expense

Total expenses in millions of dollars

■ Actuals ■ BP-18 Rate Case

Total expenses (in millions of dollars)			
BP-18 Rate Case	Q1 EOY forecast	Variance	
1,043	1,048	5	



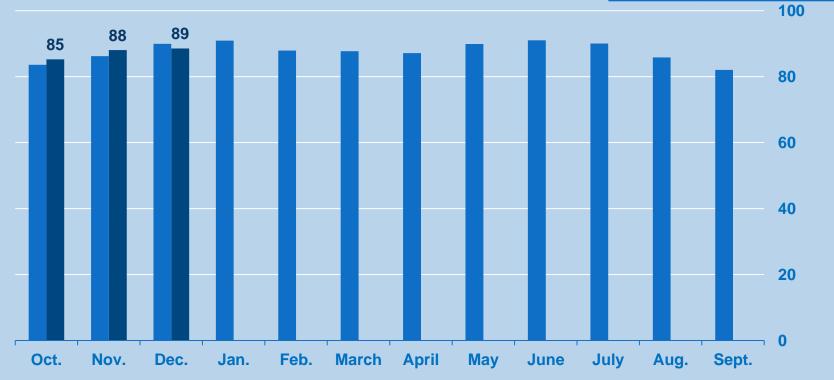
TRANSMISSION SERVICES REVENUES

Transmission Services total revenues

Total revenues in millions of dollars

■ Actuals ■ BP-18 Rate Case

Total revenues (in millions of dollars)			
BP-18 Rate Case	Q1 EOY forecast	Variance	
1,052	1,054	1.4	

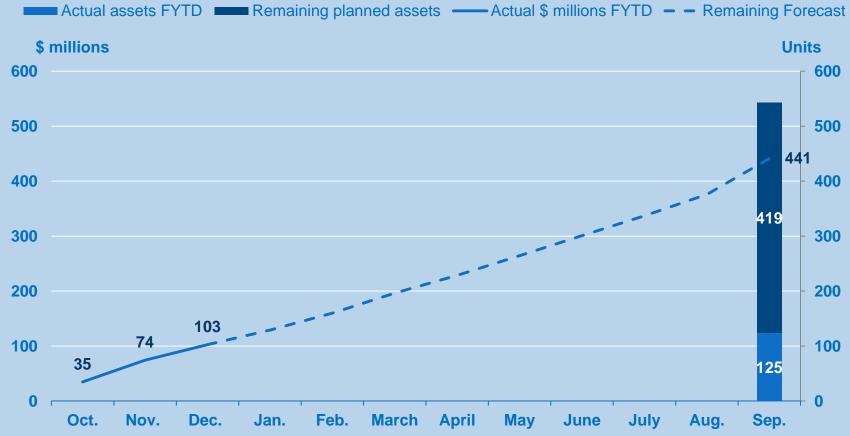


TRANSMISSION SERVICES CAPITAL

Capital spend and units installed

Tracks capital expenditure and work completed to date



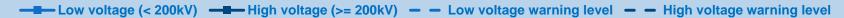


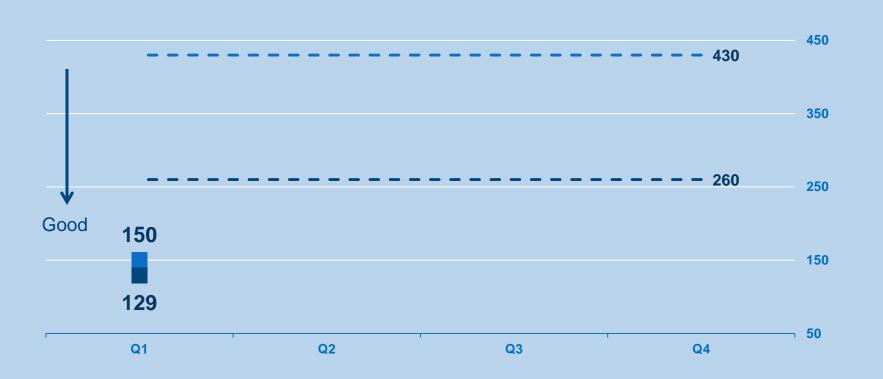
TRANSMISSION RELIABILITY - SAIDI

System average interruption duration index



Tracks duration of unplanned outages



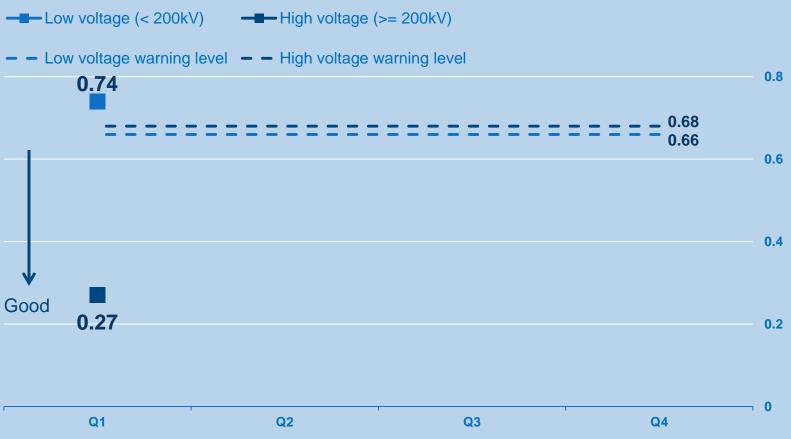


TRANSMISSION RELIABILITY - SAIFI

System average interruption frequency index



Tracks frequency of unplanned outages



ENGAGE WITH TRANSMISSION

- Reliability coordination.
- Transmission tariff engagement.
- Pro forma gap analysis.
- Transmission study and expansion process.



SPILL SURCHARGE

Dan James, DEPUTY ADMINISTRATOR

SPILL SURCHARGE

- Spill injunction currently on appeal.
- BPA will provide more information as developments are made at future QBRs and through other communication channels.

CRSO EIS

- A draft Columbia River System Operations Environmental Impact Statement will be developed by 2021.
- The action agencies plan to publish a newsletter in February on the status of the draft EIS.
- More information available at <u>www.crso.info</u>.



PUBLIC PROCESSES

Scott Simms, DIRECTOR OF COMMUNICATIONS

PUBLIC PROCESSES

- Feb. 2 Waiving real power loss return obligations during oversupply conditions workshop.
- Feb. 13 Rules of procedure revision meeting.
- Feb. 22 TSEP close out/next steps and South of Allston technical conference.
- March 2 Strengthening financial health workshops.
- June 18–22 Integrated Program Review.

COMMENT PERIODS

- **Feb. 21** Mary's Peak communications site upgrade.
- Feb. 23 Wildlife habitat stewardship and restoration agreement for Albeni Falls Dam.
- **Feb. 26** Steigerwald floodplain restoration project draft environmental assessment.



QUESTION AND ANSWER

THANK YOU

The next QBR is tentatively scheduled for May 1, 2018.

Strategic plan now available at www.bpa.gov/StrategicPlan.

Didn't get your question answered?
Email Communications@bpa.gov. Answers will be posted to www.bpa.gov/goto/QBR.

FINANCIAL DISCLOSURE

This information was publicly available on Jan. 26, 2018, and contains information not sourced directly from BPA financial statements.