

List of variables that can be affected within the commercial business model by either BPA or the requesting party.

	Commercial Business Model - Status Quo	Commercial Business Model - Future State	Relevant Phase of CBM
PTP TSR Processing Fee (Non-refundable)	\$10,000	\$10,000	Step 1
PTP Refundable TSR Deposit	1 month of service	1 month of service	Step 1
Commercial Study Participation Window	Study deadline	For transition...TBD. For durable stage, study deadline.	Step 1 - Open season deadline*
Evaluation Criteria	Data Exhibit requirements updated September of 2024	Subject to prior Data Exhibit requirements and Evaluation Criteria adopted in TC case, including Minimum Capitalization requirements.	Step 1
Cumulative Demand Policy (Requests in excess of Resource Nameplate)	Yes - Effectuated per data exhibit process. Cumulative demand requests can be studied, but following the study customer must limit TSR(s) to no more than the maximum output of the cited generation.	Keep	Step 1/after Step 3
Cost of Study	Per MW fee - typically \$150-200/MW Subject to actual cost true-up.	Option A: Per MW Study costs + non-refundable \$10k-\$100k study fee. Per MW fee subject to actual cost true-up. Option B: If higher bar desired, could require PEA and/or ESA deposit up front to create higher entry bar (\$X/MW, 10% at risk, for example). If study is broken into two steps (such as SIS and SFS), then two study fees required.	Step 1
Removal of TSRs	Upon offer of any contract (including but not limited to CSA, PEA, ESA, Security, Service Offer) not executed, deadline missed, failure to meet a third-party TP requirement, or failure to cure Evaluation Criteria deficiency (either initially or later prior to award of service).	Keep current offramps, subject to contract structure.	At any step with customer requirement
Term of Tx Service	Customer Requested; flexibility to provide customer with ability to extend commitment to support initial rate proposal. For service of less than 5 years, determine if Reassessment CFS can be offered.	For service enabled by a project, term of at least 5 years (for rollover rights) with flexibility to extend term per BPA invitation to support initial rate proposal. Option A: Adopt longer minimum term - 20 or 30 years For service of less than five years (i.e., cannot expand the system prior to end of requested term), determine if Reassessment CFS can be offered.	Likely prior to contract offer or during decision to build
CFS/Interim Service	Yes for PTP after study for POS. CFS assessment for PTP TSRs as part of the study process; ongoing assessment if ineligible at close of study. Subgrid a major impediment. No for NITS.	TBD per TC Case. Interim service assessment for both PTP and NITS customers per TC decision; ongoing assessment of capability if not initially offerable. TBD per TC case. Option A: Offer made after CF subgrid study Option B: Offer made after study for POS. Option C: TBD	Either after step 1, 2, or 3.
PEA Costs	Pro-rata share of estimated study costs. Subject to actual cost true-up unless BPA makes a cost sharing or cost socializing decision.	Keep customer responsibility for PEA costs for business model (BPA retains right to socialize some of these costs for "least regrets" projects.) Option A: Up front PEA costs defined on a per MW basis (for example, \$3000/MW). If PEA not executed, BPA retains 10% of the PEA deposit. Option B: Up front PEA costs is a specific sum per TSR, a portion is non-refundable (example \$30,000). If PEA is signed/remainder funded, PEA deposit is credited to the TSR PEA cost. If not, BPA retains the non-refundable portion.	Step 4
Environmental Study Costs	Pro-rata share of estimated study costs. Subject to actual cost true-up unless BPA makes a cost sharing or cost socializing decision.	Option A: Status Quo (100% of unspent funds available for refund) Option B: Status Quo with 90% of unspent funds available for refund.	Prior to Step 5 (repeats for each project)
Ongoing Evaluation Criteria Requirement	Yes - If data exhibit becomes invalid, Customer has cure opportunity, but if not cured, TSR becomes invalid.	Keep	Any step
Project Cost Security - PTP	a) Pro-rata share of build based MW b) Offered after NEPA, following decision to construct, not necessarily connected to service offer. c) In place or effect from the date it is provided or issued through any period of construction, any deferral(s) of the commencement of service, and the original term of service requested after commencement of LTF service originally requested by the Customer ("originally requested firm service duration") d) CFS does not apply. e) Obligation reduced annually over term of service. f) Customer can request early release of obligation, subject to conditions	Mostly Keep: Decision A: May need to adjust when security issued by BPA subject to contract structure. Decision B: May want to fix the time period for the annual reduction.	Potentially after Step 4
Project Cost Security - NITS	Same as above, except for reducing obligation (e). Obligation reduced over 5 years (Note that for NITS customers, this is regardless of use/metered amounts).	Same as PTP except for (c) duration of obligation and (e) reduction of obligation. Need to carefully define when provided or issued due to complexity with DNRs. (c) In place or effect from the date it is provided or issued through any period of construction, any delay of service from forecasted service need date, the DNR process, and the original term of service requested after commencement of LTF service. (e) the customer's Network Load on the hour of the Monthly Transmission System Peak Load must increase in an amount equal to or greater than 50% of the FTSR's requested amount for one (1) month in each of five (5) out of seven (7) calendar years. For each year the customer meets its metered load obligation, BPA will release or reduce the financial security obligation.	Potentially after Step 4
Firm Contract Timing	After environmental study is completed for all projects; after completion of third-party impact projects if needed. Service firm upon energization of final required project (BPA or 3rd party transmission provider).	Possible contingent service offer prior to environmental study. Service firm upon energization of final required project (BPA or 3rd party transmission provider) assuming contingencies are met. Decision A: This is the critical path decision for the business model. The decision for when in the process a contingent offer is made is necessary to align all other decisions to the business model.	Possibly after the last required project completes step 4 (and all third party impacts resolved, or possibly clearly being resolved)
3rd party impact	Customer required to work with 3rd party transmission provider and meet their requirements; if not, removed from queue. BPA not responsible for 3rd party transmission provider costs or actions.	Keep - Customer required to work with 3rd party transmission provider and meet their requirements; if not, TSR removed from queue. BPA not responsible for 3rd party transmission provider costs or actions.	Steps 3 - 6, as needed
Follow-On and Conformance	Follow-on TSR allowed for 5-year term or more; less than 5 years Re-assessment CFS only. For a pending TSR, if the Stop Date of the TSR occurs before BPA is able to offer service, BPA allows Customers to enter a follow-on TSR into OASIS to retain an active TSR in the queue. If necessary to be able to provide an offer of LTF service for a pending TSR, BPA will provide the Customer with instructions to conform the Start and Stop Dates of the TSR on OASIS to align with the estimated SCD of the Plan of Service and to maintain the originally requested firm service duration after the estimated SCD.	Keep	After step 1, as needed

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Expansion Cost Recovery for Failure to Perform	None other than security	Could be used; would need to specify basis clearly; may not be needed if cost is fully securitized	
Deferral Rights	Up to 5, 1-year deferrals	Decision A: 1-3 deferrals of up to 1-year	After award of service (CFS/IS or Firm)