

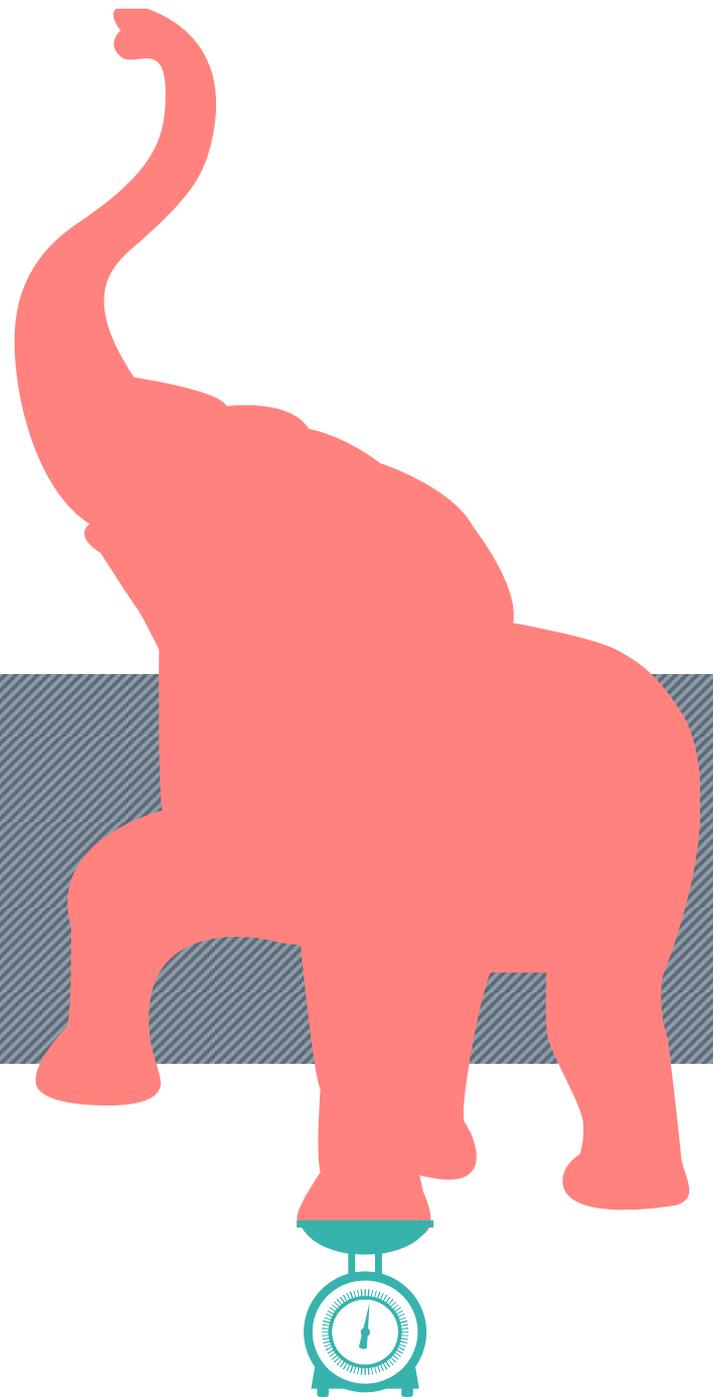


# MOMENTUM SAVINGS

Oregon Roundtable November 2015



WHAT ARE THEY?



NOT PURCHASED DIRECTLY



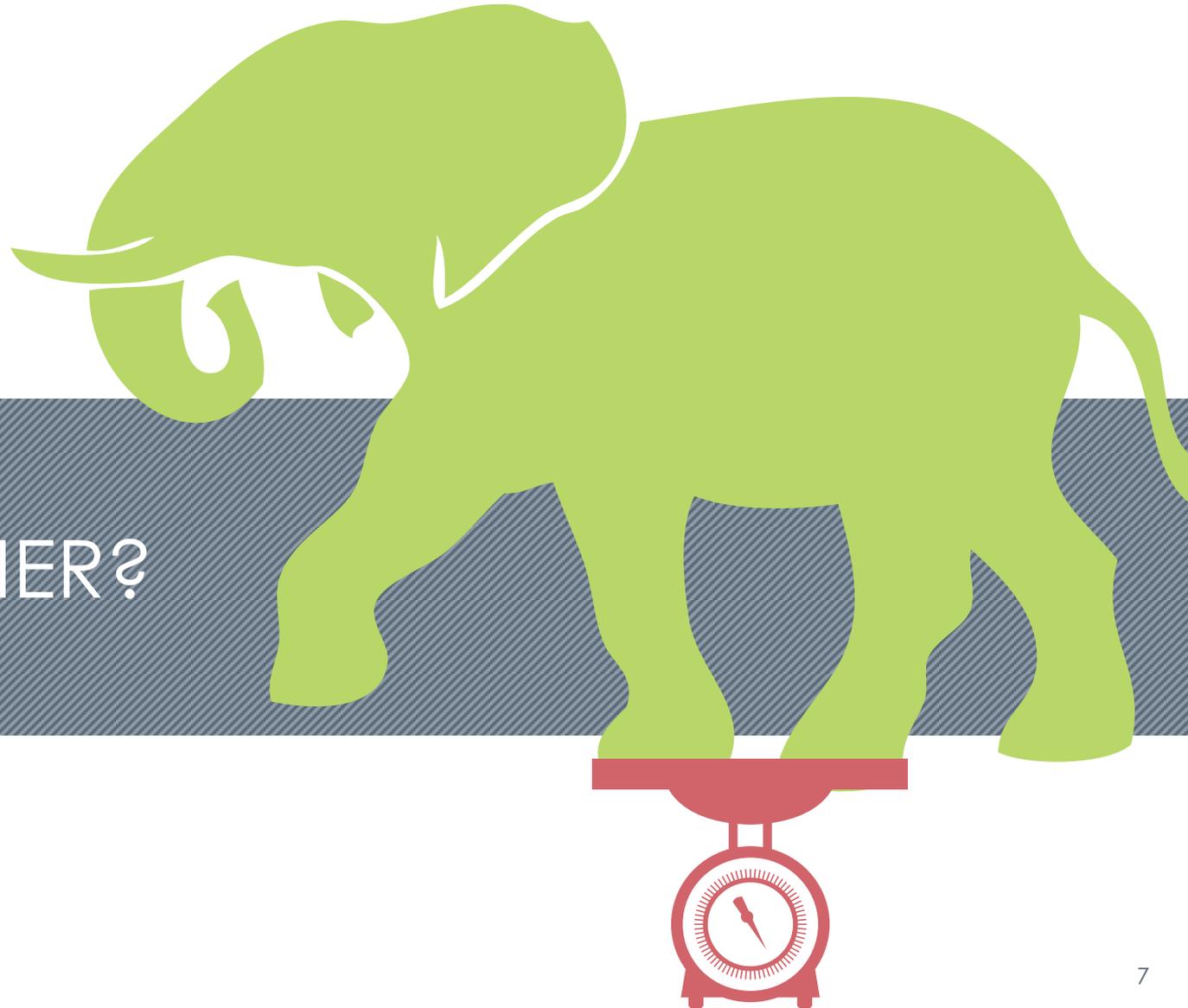
# COST-EFFECTIVE



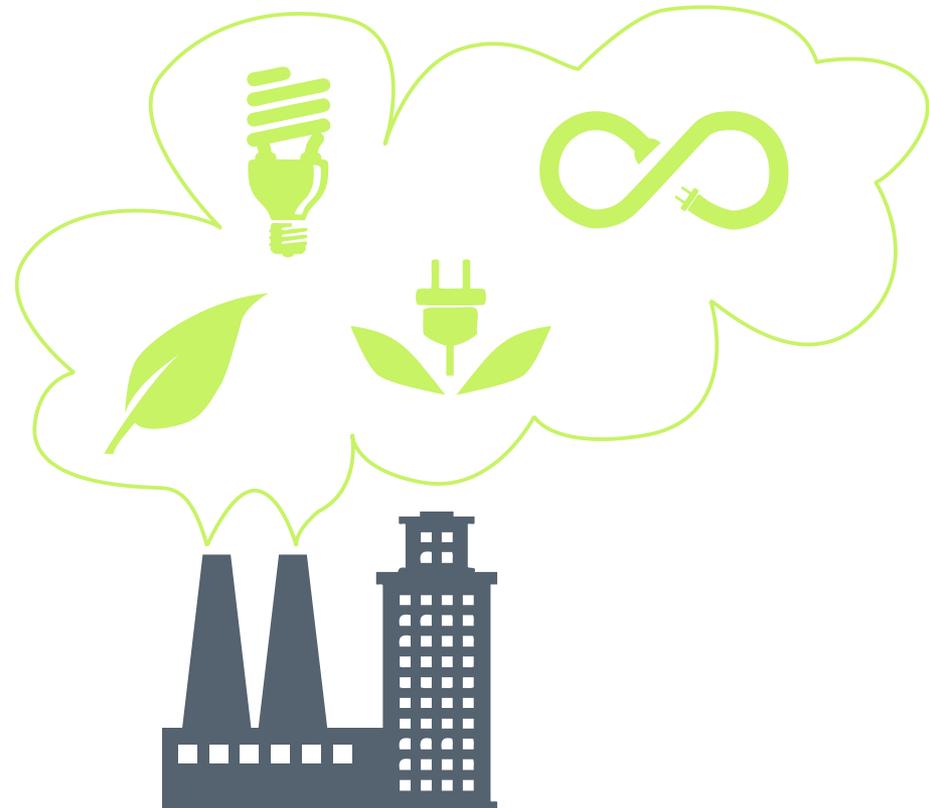
# ABOVE THE COUNCIL BASELINE



WHY BOTHER?



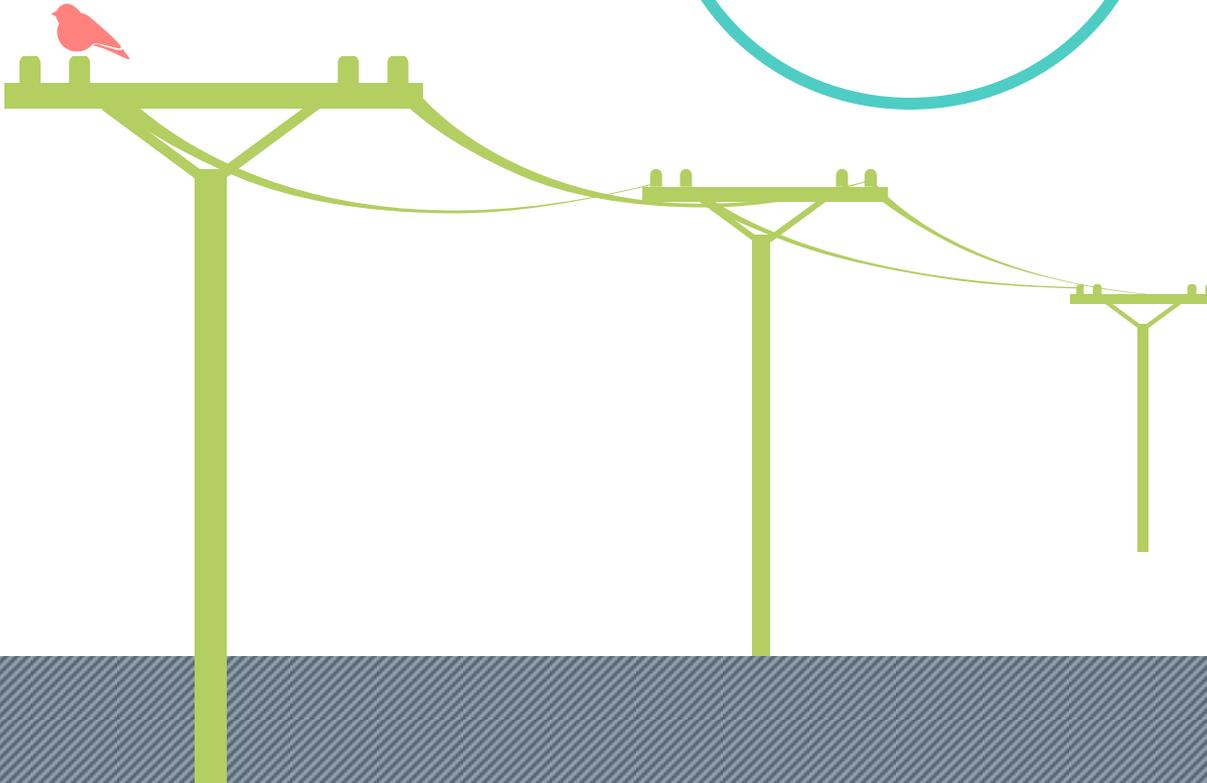
OUR EFFICIENCY  
RESOURCE IS MORE  
ACCURATE

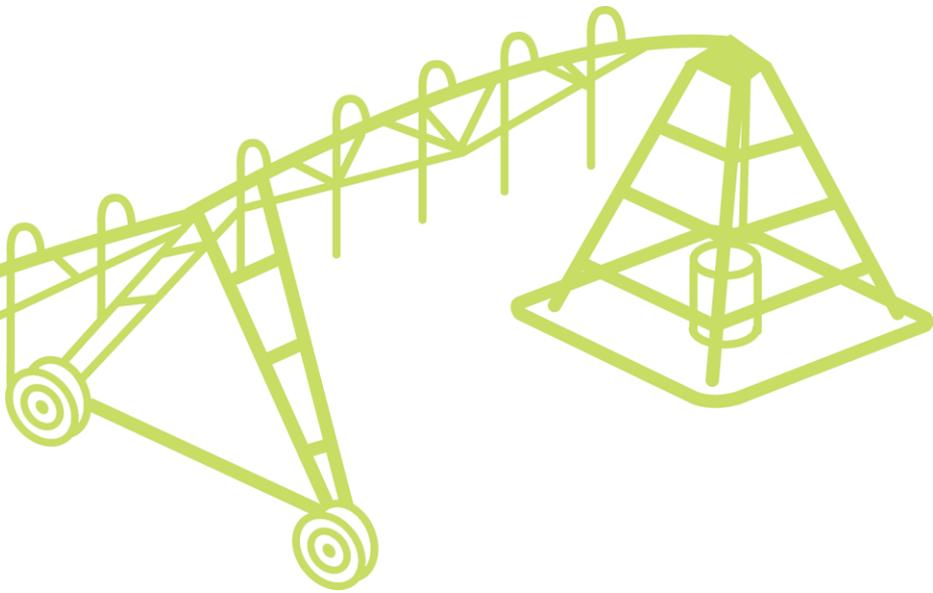


# APPLIANCE STANDARDS



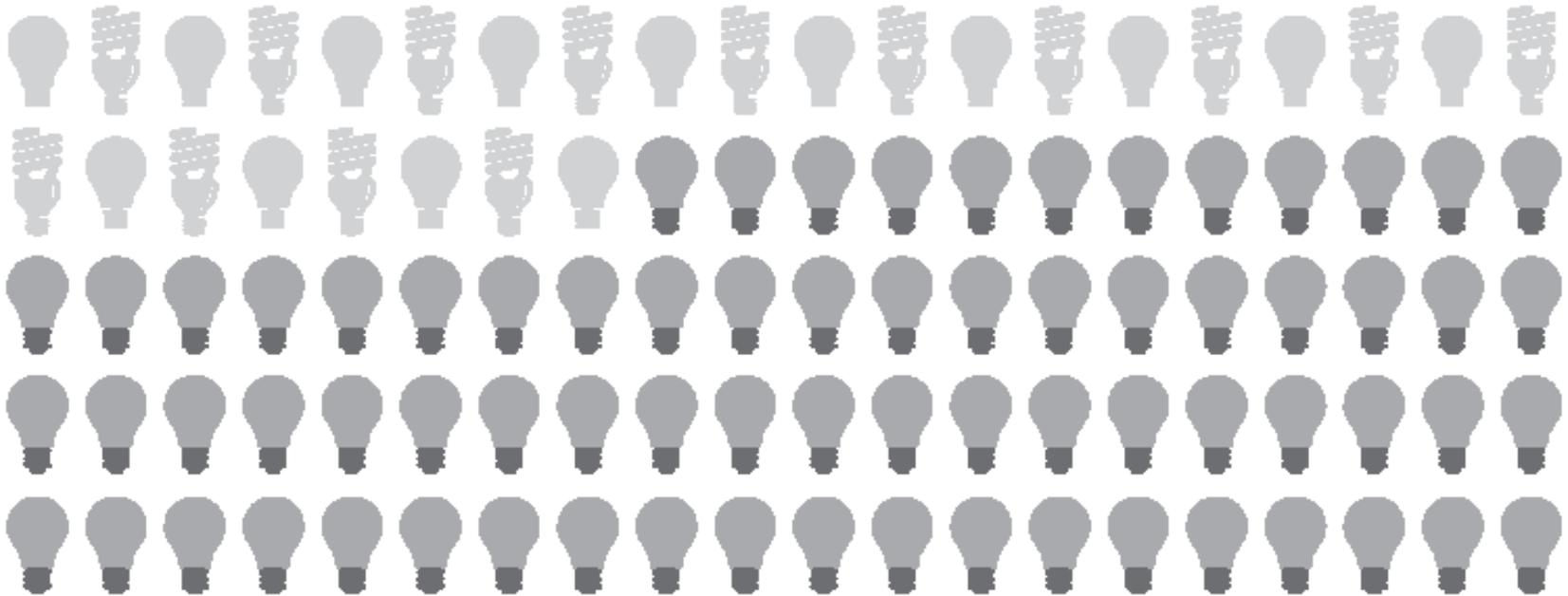
1 million homes





WE CAN FOCUS OUR  
RESOURCES

# WHAT IS BEING SOLD?

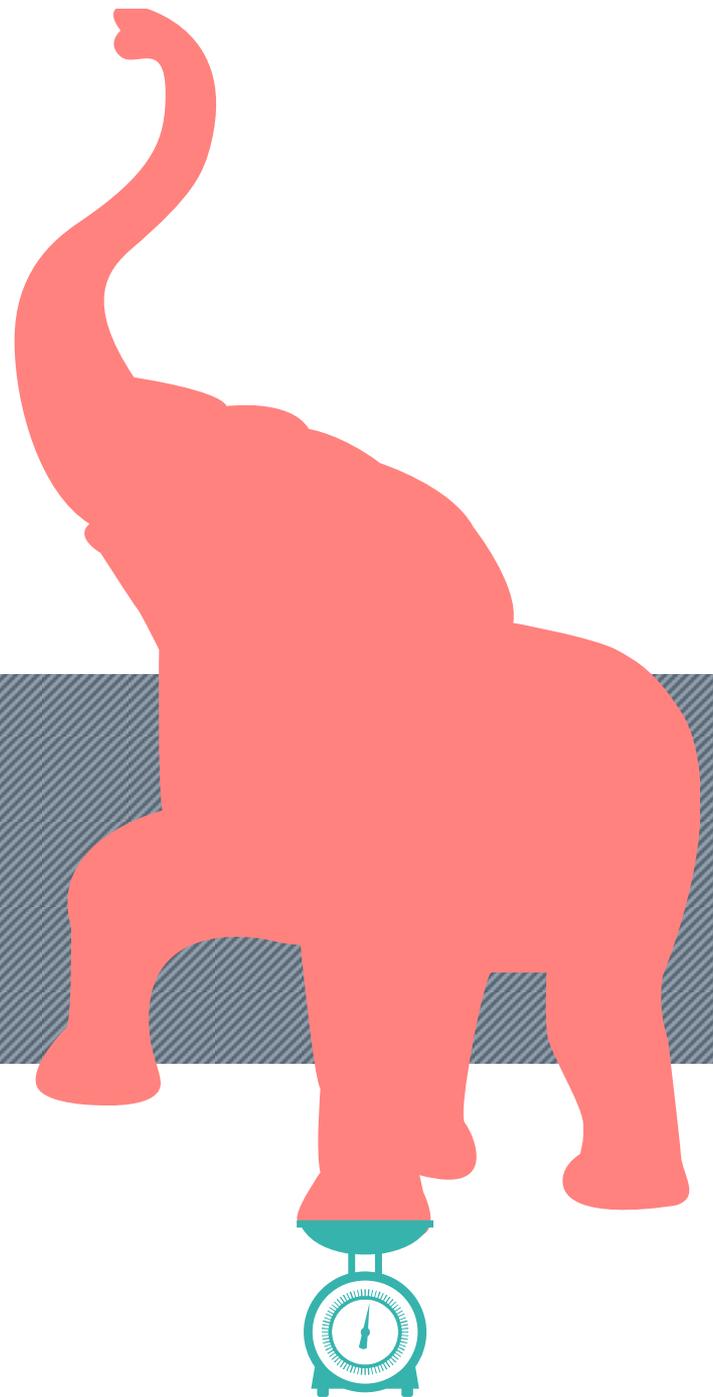


# 3

WE CAN FIND NEW  
OPPORTUNITIES



HOW DO WE COUNT  
THEM?



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