

1 QUALIFICATION STATEMENT OF

2 DANA M. JENSEN

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Dana M. Jensen. I am employed by the Bonneville Power Administration
6 (BPA), 905 NE. 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a financial analyst in the Financial Analysis and Requirements in Policy
9 Management & Finance, Corporate Services.

10 *Q. Please state your educational background.*

11 A. I received an Associates degree in Humanities and General Studies from Lane Community
12 College, Eugene, Oregon in 1987; a B.S. degree in Finance and Management from the
13 University of Oregon in 1989; and a MBA from Portland State University in 1995. My field
14 of concentration was public finance.

15 *Q. Please summarize your professional experience.*

16 A. I am currently employed as a financial analyst at BPA. I provide economic and financial
17 analytical support for rate case and regulatory proceedings. I serve as a senior technical
18 analyst in developing cost, revenue, and financial forecasts and related analyses with the
19 financial and operating condition of BPA, its business lines, customers, and competitors. I
20 participate in preparing and implementing BPA's financial business strategy; measure
21 financial performance against strategic goals; analyze industry and marketplace
22 developments including potential State and Federal legislation that may affect BPA's future
23 financial integrity; and develop and maintain financial data, forecast systems, and analytical
24 tools.

25 In my previous position here at BPA, I (with one other person), developed a credit
26 review function to assess creditworthiness and determine credit limits for new customers

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1 (wholesale). I developed the procedures and a procedure manual, programmed rating
2 criteria into our model, and developed a model to pull records from a data base program into
3 Excel for manipulation and calculation and then to compile a user report. I performed credit
4 analysis and review for our Environmental department on potential hazardous waste
5 contractors. I conducted ad hoc analysis for customer account executives consisting of
6 things such as financial profiles, ratio analysis, net present value project analysis, revenue
7 and profit forecasts, cost-effectiveness, buy vs. lease, etc. I developed current and pro forma
8 business line financial statements and developed and used financial models (using Excel) to
9 identify and assess the financial effects of alternative capital spending and expense levels
10 and financing alternatives. I served as an in-house management consultant, performing
11 studies on efficiency, cost analysis, and feasibility. I also assisted staff end-users in
12 computer troubleshooting and loading software.

13 Prior to BPA, I worked for two years as a residential mortgage loan processor and
14 substitute loan officer at a savings bank. I conducted extensive credit and financial analysis
15 of the borrowers and builders, reviewing private and corporate (mainly sub S) financial
16 statements and other records. I compiled summary reports based on my analyses for the
17 underwriters and loan committee.