**BPA EnergySmart Grocer Program**

The self-funding procedures for the BPA EnergySmart Grocer Program were recently changed to reflect the fact that customers are no longer required to contract directly with PECI in order to self-fund.

This change is reflected in the BPA EnergySmart Grocer Program section (p. 32 of the current Manual) and the Direct Acquisition section (p. 102 of the current Manual), each of which is revised below.
Commercial Lighting

Efficient lighting is the largest and most accessible commercial sector efficiency opportunity. Please refer to the Lighting program in the Multi-Sector Opportunities chapter of this Manual for program details.

Commercial Refrigeration

The large efficiency opportunities presented by commercial refrigeration measures are available through the BPA EnergySmart Grocer Program (formerly known as Energy Smart). In addition, deemed reimbursements for efficient refrigerators, freezers, and ice makers are available for customer program implementation. These measures are described below in the commercial kitchen and food service equipment section.

BPA EnergySmart Grocer Program

The BPA EnergySmart Grocer Program is implemented by Portland Energy Conservation, Inc. (PECI) in collaboration with participating customers. All participating customers have individual service agreements with PECI.

Prior to September 30, 2009, customers participating in the program had the option of a customer-implemented funding approach (which entailed responsibility for cutting incentive checks to end users, verifying accuracy of project data, accepting PTR carts and reporting to BPA) or participation under Direct Acquisition (DA). In order to lessen the administrative burden on program participants and capture delivery efficiencies for the benefit of customers, BPA has shifted the program to a DA only delivery approach (except for customers self-funding). Under DA, customers will benefit from centralized incentive payment and PTR system processing, without verification or oversight responsibility.

Customers wishing to self-fund must be signed up for the program and notify BPA of their desire to self-fund. BPA shall pay the program costs and then invoice customers who have elected to self-fund. Once the self-funded payment has been made to BPA, customers may claim the amount paid to BPA in the PTR system.

Requirements and Specifications

To participate, customers must sign up according to the DA procedures outlined in the Manual. In addition, customers must sign a new or revised service agreement with PECI, identifying DA as the funding source. Customers have access to program activity through the web portal.

Additional Documentation Requirements

No additional requirements.

Reimbursement Strategies and Levels

Customers participating in the DA option will receive 75 percent credit toward the conservation adjustment of their high water mark calculation. The BPA EnergySmart Grocer Program does not qualify for a performance payment. Customers participating in the self-funding option will receive 100% credit toward the conservation adjustment of their high water mark.
The process steps below will be followed for customers who provide BPA with a request to participate in the CRC Repayment Option.

1. At least once per year, BPA shall provide a notice summarizing the total DA costs and the total energy savings.

2. If a customer wishes to repay BPA costs, the customer must send a written confirmation to the BPA contact originating the notice, indicating the dollar amount it wishes to repay.

3. Upon BPA receipt of the confirmation, BPA shall send an invoice for the amount indicated by the customer and shall also provide the amount of energy savings associated with the amount to be repaid.

4. The customer shall pay BPA upon receipt of the invoice.

5. Once BPA is paid, customers may claim the amount paid and the energy savings provided by BPA as a claim toward their CRC. CRC reference numbers are available by initiative.

Requirements for Self-Funding

1. Customers who elect to self-fund an approved DA initiative must notify BPA prior to initiating work, and BPA will tell customers how to report their savings.

2. Customers must meet the initiative specific requirements found in the Manual to receive credit for self-funded energy savings attributable to the HWM.

3. For self-funded programs, BPA shall attribute energy savings (in kWh) to the participating customer, and all energy savings shall receive a 100 percent credit toward the conservation adjustment for the participating customer’s HWM.

Third Party Contributions

Customers may make contributions to qualified third parties for the purpose of acquiring conservation. Qualified third parties currently are NEEA and ETO. The contribution requirements of each are discussed below.

1. **Northwest Energy Efficiency Alliance**

   Contributions to NEEA qualify for full CRC dollar-for-dollar credit, provided NEEA installs cost-effective measures and meets all applicable requirements for measures claimed under the CRC. Contact NEEA for approval prior to making a contribution of $200,000 or more and prior to reporting the contribution in the PTR system. Contributions do not qualify for a performance payment.